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## MSc in Logistics

Vendor Managed Inventory (VMI) with Third Party Logistics (TPL) Services----Optimizing Inventory Model and Logistics Costs Comparison between Multi-Fineline Electronix Inc.and Delta International Logistics Co. Ltd.

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## Vendor Managed Inventory (VMI)

with Third Party Logistics (TPL) Services
-----Optimizing Inventory Model and Logistics Costs Comparison between Multi-Fineline Electronix Inc. (MFLEX, China Branch) and Delta International Logistics Co. Ltd.
(Case: A Current Project in Electronic Component Trade)

## By

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## Abstract

Purpose - This paper aims to increase the understanding of VMI model with TPL services, which can bring huge values in the whole supply chain.

Design/methodology/approach - Logistics costs in 3 different models will be compared with. Firstly, it is in the normal supply chain, which each part in the supply chain has their own inventory. Secondly, there is VMI situation in the supply chain. The third one is VMI model with TPL services. The logistics costs will be calculated by formulas. In the other hand, by researching in two different companies, Multi-Fineline Electronix Inc. (China Branch) and Delta International Logistics Co. Ltd. which one is a supplier for American market and the other is a TPL company, I got different costs data to analysis logistics costs in a real situation to find the problem there. At last, a comprehensive project will be introduced to embody some values of VMI with $T P L$ services.

Findings - Overall, with the comparison of logistics costs by equations, real data analysis and a case study, all these can prove the values of VMI with TPL services, which are lower logistics costs, efficiency transportation, lower purchase price by central buying and so on. On the other hand, creation of value added services are also a challenge for $T P L$ companies.

Originality/value - The idea of VMI with TPL services in a particular business. VMI with TPL services can reduce logistics costs and solve overstock problems in the Electronic Component Trading Business. TPL can offer creative services like E-hub.

## Key Words

VMI, TPL, Logistics costs, Overstock, Electronic Component Trade.

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## 1 Introduction

### 1.1 Basic Concepts

### 1.1.1 Concept of Vendor Managed Inventory

Amy E. Murphy defined in "Vendor Managed Inventory. Com" (2005) as "A means of optimizing Supply Chain performance in which the manufacturer is responsible for maintaining the distributors' inventory levels. The manufacturer has access to the distributors' inventory data and is responsible for generating purchase orders."

VMI -- where a supplier manages its customer's inventories of its products, including setting inventory level targets, usually based on achieving a level of service specified by the customer. The inventories might be held on consignment (i.e., owned by the supplier) or owned by the customer. (Source: Lapide, 2002)

### 1.1.2 Concept of Overstock

Carrying more products on a particular area or warehouse than it can support for any length of time.

### 1.1.3 Concept of Third Party Logistics

Third Party Logistics (TPL) is the function by which the owner of goods (The Client Company) outsource various elements of the supply chain to one TPL company that can perform the management function of the clients inbound freight, customs, warehousing, order fulfillment, distribution, and outbound freight to the clients customers. (Source: A comprehensive TPL directory for supply chain and logistics decision makers, 2005)

Africk and Calkins (1994) defined TPL as "A relationship between a shipper and a third party which, compared with basic services, has more customized offerings, encompasses
a broader number of service functions and is characterized by a longer-term, more mutually beneficial relationship."

### 1.1.4 Concept of Electronic Component Trade

Electronic Component Trade is a part of Electronic Product Exchange Business trading capacitors, Integrated circuits, transistors, resistors... (See, Fig.1) Component trade is a huge globe business. There are manufacturers, distributors and retailers in the market, who compose the supply chain.


Fig. 1 Components (John Hewes 2008, The Electronics Club )

### 1.2 Chinese Logistics Industry (VMI \& TPL)

Nowadays, in China there are many transnational corporations using VMI. For the local Chinese companies especially medium and smaller ones, they are still exploring ways of changing. It is said by Southern China Medicine Hub (STCMH) that, the retailers who using the VMI model are only $3 \%$ in China. VMI is an efficient way for some companies, and Chinese companies should try to use it in a suitable way. However, I think it is not suitable for all companies. Each company has his own characteristic, and different ways to operation.

As a matter of fact, VMI has its merits and faults in the real operation. The most important thing is to recognize its functions in the company, and then to optimize the advantages. There is one solution to optimize the advantages, which is using the $T P L$ services. As a middle operation stage, TPL can offer professional information technologies and transportation methods to save the costs.

According to the Chinese official statistics, expenditure on logistics for 2005 was 483.71 billion USD. The logistics cost was $18.5 \%$ of GDP. Until 2001, the market scope of the real $T P L$ in the Chinese market was 5 billion dollars. $70 \%$ of the $T P L$ had $30 \%$ average
increasing range in the business during the past 3 years. While, for the whole TPL market in China from 2000 to 2005, the annual increasing range was 25\%. (Data from STCMH)

From 2004 to 2007, Gross Domestic Logistics Costs in China (GLC) increased year after year, especially from 2005 to 2006, increasing by $13.5 \%$. Until 2007, the price and competition in the market were changed, and the speed of increasing was slow. However, it will be still growing because of economic growing and Olympic games, and other events. (See Fig.2)


Fig. 2 Gross Domestic Logistics Costs in China (Data from OCN)

In 2006, GLC was $18.3 \%$ of GDP in China. In the other hand, the structure of the GLC was changed. The transportation costs were 30.03 billion USD, $55 \%$ of the whole costs; the warehouse costs were 17.62 billion USD, $32 \%$ of the whole costs; the management costs were 7.24 billion USD, 13\% of the whole costs. (See Fig.3)


The Structure of Logistic Costs in 2006

Fig. 3 The Structure of Logistics Costs in 2006
(Data from OCN)

According to an investigation of China Association of Warehouses and Storage (CAWS), in Chinese Industrial Enterprise, 82\% of the raw material logistics are responded by themselves or suppliers. An investigation (2005) to 450 medium and large enterprises in China by CAWS said that $45 \%$ enterprises wanted to chose new logistics companies, and $75 \%$ of them would like to corporate with new-type logistics companies instead of old warehousing or transportation companies. What's more, $60 \%$ of the enterprises would like to outsource all the integrated logistics business to the new-type logistics company like TPLs, so that they could reduce the costs of inventory, transportation, distribution, information service and so on. (Data from STCMH)

China has a huge logistics market in the world. It has already attracted a lot of famous big companies into the market. In the future, the speed of development of Chinese logistics will rapidly accelerate. Especially the development of TPL, it is predicted (2007) that the profits from Chinese Logistics Business will increase by 171.4 billion USD, until 2008 the demand for Olympic Games will up to 39.43 billion USD. (Data from STCMH) The logistics market will becarved up into more pieces or be integrated, as its increasing and competition going up. The environment of development of logistics in China is improving in policies, therefore, this business will be rapidly growing in the future.

### 1.3 My Research Work

For proving my idea and finishing thesis, I had been looked for chances to work in a particular industry which could have more details to understand the whole supply chain. Therefore, I found chances to research in Delta International Logistics Company and Multi-Fineline Eliectronix Inc. (Suzhou Branch) for about 4 months. After researching I have deeply understood for Electronic Component Trade and had basic operation knowledge about the whole supply chain, because of the relationship between these two companies. Done some operation works could help me understand the process, problems and so on. Meanwhile, I could collect data to help me finish my thesis.

### 1.3.1 Research in Delta International Logistics Co., Ltd.

For one reason is that this company gave me a good opportunity and conditions to research, and I could learn different experience in three departments, operation department, warehouse department, and sales department, which can help me have a great chance to collect data of TPL process and VMI operation process.

For another reason is that this company is invested by government, which has unique and traditional characteristics. It has a quite influence for the whole Chinese Logistics Business. In the other hand, it is located closed to Shanghai, a city with huge logistics business, and also one of the centers of Chinese economy.

Delta International Logistics Co., Ltd. is in the Suzhou Bonded Logistics Center (BLC) in Suzhou Industry Park (SIP). BLC gives him special opportunities to development including policies, funds and human resource advantages.

## SIP (Suzhou Industry Park)

In Feb. 1994, Chinese and Singapore governments signed the Agreement on Joint Development of SIP. The project commenced in May 1994 with the area if 288 sq. km and registered population of 260000 .

Within Suzhou Industrial Park, there are various functional parks, such as China-Singapore science hub, Suzhou logistics center, Export processing zone, International science park, and so on.

## SLC/BLC (Bonded Logistics Center)

BLC was approved by Customs General Administration in May 11, 2004. It passed the united inspection made by CGA, Ministry of Finance, State Administration of Taxation and State Foreign Administration Bureau in August 18, 2004. Meanwhile, in October 12, 2004, it was approved to have trial operation. Furthermore, Interim Measures for BLC (B type) was published by Customs General Administration and was implemented on July 1, 2005.

Main Favorable Policies for BLC: Abroad inbound goods are kept bonded; No customs duty or VAT required; Domestic inbound products are regarded as exports and will enjoy VAT rebate; Cargos in BLC are allowed to combine, transfer and store for two years.

## Delta International Logistics Co., Ltd.:

It was founded on April 18, 2005, providing professional TPL services as a subsidiary of SEALL (A stated owned company by SIPAC with registered Capital 5million RMB.) The service range includes warehousing, distribution, transportation, customs clearance and diverse value-added logistics service, e.g. packaging, labeling, I\&E trading, etc.

Warehouse Facilities has around 10,000 sq. m Non-bonded warehouse and 10,000 sq. m Bonded warehouse.

### 1.3.2 Research in Multi-Fineline Electronix Inc.

For another company, Multi-Fineline Electronix Inc. (MFLEX), it's been adventure to finish my thesis, because it was necessary for me to look for a new manufacturer for more information and data to analysis. At last, I found MFLEX, and the material manager is very kind and agreed to help me with some real inventory data. Actually, I have got a

MRP system of this company. Multi-Fineline Electronix Inc. is a big transnational corporation, which established branch companies in China. Suzhou is one of the branches. There are warehouses and factories in Suzhou.

MFLEX was founded in 1984 with targeting that position in the marketplace. It has grown to become one of the largest flex circuit manufacturers and assemblers worldwide. Through partnerships with their customers and six plants worldwide, MFLEX continues to proudly serve their prestigious list of satisfied customers spanning the Asian, North American, South American and European continents. (Introduction form www. mflex. com)

The research had been done in the end of April. On $3^{\text {rd }}$ Mar., 2008, which was during my research time, in Delta International Logistics Co., Ltd., they had a new business project related with establishment of Chinese EPEC (Electronic Products Exchange Center). Delta wants to get more profits by offering services to EPEC. Considering overstock problems in this industry, acting as a trader offering VMI services to the manufacturers like MFLEX and other upper or downstream companies is a new idea in this industry. In this situation, Delta can be a trade hub of the electronic components. In the paper, I will introduce some parts of the project with the help of staffs in the company and help people understand the situations in China. In the mean while, this project gives a good example in my thesis.

### 1.4 The Purpose of Paper

The purpose of this paper is to introduce the VMI with TPL services by logistics costs comparison, real data analysis, and a current project introduction. Comparing with the different models of inventory management with formulas to give a logic proof. VMI with TPL services can enhance the competition of the supply chain. By reading the paper, the vendors can clear their situation in the whole supply chain, and increasing the benefits in a better way. The most Important is that this comparison and improvement will be discussed in the Electric Component Exchange Business, which can bring new chances to $T P L$.

In the other hand, I hope this research can help some TPL companies in China deeply understand how to create new profits in the supply chain, and increase the efficiency and quality in the whole business operation or in this high competitive world. Especially, in the Electronic Component Exchange Business, as a real project, the relationship among the suppliers, TPLs, and customers will be stronger than before because of the services of TPLs. What's more, the benefits for all points of the supply chain can be clearly found increased.

It always has these kind of situations during the operation activities in the company: It needs several days even months to make raw material into the finished goods, while the producing time just takes about several minutes or hours; The retails almost have 10 weeks inventory, but manufacturers can produce every week. The operator used to judging the value of production instead of the satisfaction of the customers. These problems can be concluded into how to balance the material flow and the cash flow among the suppliers, manufacturers, retailers and the final customers. By research VMI model with services, the problems can be improved.

VMI is a strategic behaviour between the joint partner. It is using the systematic and integrated thoughts to manage inventory. At the same time, it is optimizing the supply chain system. For example, it helps the suppliers or upper stream companies understand
the production and inventory information of downstream customers by some information technology. While in the other hand, the upper stream companies can monitor the inventory situation, give a quick response, and reduce the inventory costs of both sides. However, as a matter of fact, Yan Dong and Kefeng Xu (2002) found that VMI increases the cost of supplier in the short term, which is a disadvantage of himself. Or there is another question, can all the points in the supply chain get the benefits by VMI? It is studied that when the buyer can't get the benefits, it makes him lack of participation enthusiasm. Some of these problems are happening in the supply chain.

Therefore, these disadvantages of VMI are already be found by some researches. However how to improve the VMI is another problem. In the paper, the point is VMI model with TPL services is a good way to optimize VMI. How this new model works and what kind of functions and what kind of value can be created in the whole supply chain management should be noticed. Meanwhile, the problems in how to improve the TPL services and make the supply chain more efficiency are also included.

In another aspect, though real data analysis and Electronic Component Trade project researching, TPL operation functions are clearly mainfasted in the entire business. In this way we can create more meaningful and profitable services to facilitate the whole supply chain in a smooth way.

## 2 Literature Review

### 2.1 Vendor Managed Inventory (VMI)

As the development of global economy, any single company can't be on the top in each business. It needs corporation among the upperstream and downstream companies. Supply chain management is very important to enhance the competition of the company and the whole supply chain which will quickly reply the changes of the market and satisfaction of customers. The competition in the future will be not only between the companies but between the supply chains.

In the traditional supply chain management, each company in the supply chain had his own inventory and managed them by himself. It always had some problems such as uncorrected predication, unstable supply, lake of corporation between the companies, lack of information, Bullwhip Effect. Supply Chain Management (SCM) focus on the efficiency and benefit on the whole supply chain. VMI (Vendor Managed Inventory) is suggested in this situation.

After suggesting VMI concept by Magee (1958), B \& G and Wal-Mart develop a VMI system which had a great success. Since then, VMI became a hot topic in the logistics business. Gerber (1991) found VMI was more efficient than JIT and ZERO-Inventory by a special investigation. Andel (1996) though a survey of retailers discovered that most of the companies would operate the VMI program in the future several years. Cottrill (1997) thought that VMI would popular in the business, and could bring a revolutionary change to the distribution canal. Some of the researchers gave the explicit reports on reducing the Bullwhip Effect and logistics costs in the supply chain, such as LEE (1997), S.M.DISNEY(2002), Huashi Ma (2000), Lindu Zhao (2003).

### 2.1.1 Definition of VMI

Seldon and Affiliates (2000) pointed in their research "VMI - Fad or Future" that VMI was mainly used in car-manufacturing business, especially in low priced and easily worn parts. It is a kind of strategy that the user want to reduce the management costs, operation costs and responsible time.

Disney and Towill (2002) told us that though different people had varied views about VMI in different area and market environment, they had one common characteristic which is on the basic of transparency of stock position and demand rates in each point of supply chain. VMI was a production/ distribution and inventory control system. They also give examples of VMI from different types of inventory management thoughts, such as Synchronized Consumer Response, Continuous Replenishment Programs, Efficient Consumer Response, Centralized Inventory Management.

American Production and Inventory Control Society (APICS) have this definition of VMI, Under VMI model, supplier collects inventory data of user and maintains inventory level to optimize operation performance of supply chain. Checking user's inventory at regular intervals is an important method. Then they can quickly response to get higher service level or customer satisfaction.

### 2.1.2 Values created by VMI

Nowadays, VMI is widely used in many companies, such as Kmart, Dilllar, Dell, JCpenny, Lenovo, which they all got great success. The values created by VMI are as follow:

## Reducing Inventory; Close to JIT

Suppliers make an inventory plan and deliver goods to retailers in time according to the entail production and sales and market situation. In the other hand, it is not necessary for retailers to keep large inventory in order to satisfy the demand changing. Efficiency
prediction makes suppliers doing good production plan, and the inventory level will be reduced.

For manufacturers, VMI gives their changes to manage inventory in the long distance by internet tools, which they can finish the replenishment circles, and the replenishment time will he delayed to the production time at latest. For suppliers and retailers or distributors, VMI can make lower inventory level, even JIT.

## Eliminate Bullwhip Effect

Ever since a long time ago, all companies in supply chain separately managed their inventory by themselves. Suppliers of raw material, manufacturers, logistics centers, distributors all can have their own inventory with a certain safety inventory. Because of that, demand will be distorted inevitably, which means enlarging the demand. This phenomenon can be called "Bullwhip Effect" in the supply chain, and it makes more serious of the supply and inventory risk to suppliers. With VMI model, inventory can be integrated and this Bullwhip Effect will be eliminated.

## Increasing Customer Service Level (CSL)

As we all know, there are contradictions of inventory and services level. To improve the customer service level, they need more cushion inventory to reduce the stock-out situation, in order to speed up the delivery goods in time.

Suppliers and retailers establish strategic joint relationship, and then on the basic of common benefit they can give a quick response to the customers when the demand of the customers and market is changing. What's more, they can reorganize the production and sales tactic in order to satisfy the customers better. Using VMI model, suppliers can decide which orders are more important, how many the goods and which deliver will be the fist according to variety of information. Meanwhile, they can increase the service level according to its production capacity and retailers’ demand, which is reducing the stock-out situation of retailers and satisfying the customers.

## Optimizing Business Flow; Increasing Efficiency of Supply Chain

In the VMI model, by connecting and integrating some business flows, the business flows of suppliers and retailers can be optimized. Get rid of some steps which can not bring values, then flows will be more smooth and convenient. At the same time, the dealing speed and quality of services can be improved to be more sensitive, soft and competitive.

### 2.2 Third Part Logistics (TPL)

### 2.2.1 Definition of TPL

TPL as an outsourcing business has about hundred years history in Europe. Most of the famous companies offered normal services such as transportation, warehouse long time ago, like Schenker AG. However, it became a formal business since 1980s in U.S.A.
B.S.Sahay and Ramneesh Mohan (2006) told us in their research, "TPL logistics services are widely prevalent in North America (Lieb, 1992; Lieb and Randall, 1996) and Europe (Lieb et al.,1993) and have been examined in a number of previous studies. Similar studies have focused on logistics issues in Bulgaria (Bloomen and Petrov, 1994), South Africa (Cilliers and Nagel, 1994), Australia (Dapiran et al., 1996), Korean (Kim, 1996), Asia Pacific (Millen and Sohal, 1996), Singapore (Bhatnagar et al., 1999), and Indochina (Goh and Ang, 2000). These countries have availed large benefits of TPL services over the last few years..."

Wikipedia (2003) defines TPL in this way, "A third-party logistics provider (abbreviated $T P L$ ) is a firm that provides outsourced or 'third party' logistics services to companies for part, or sometimes all of their supply chain management function. Third party logistics providers typically specialize in integrated warehousing and transportation services that can be scaled and customized to customer's needs based on market conditions and the demands and delivery service requirements for their products and materials."

### 2.2.2 TPL Services in the World

Europe: TPL has a long history in Europe. Its ancestor offered assembling, warehouse, transportation, and clearance services among hundreds of dukedom and marquess areas. Currently, the percentage of TPL is larger than America. There are generally four levels for the European TPL companies: 1. Global services offering companies; 2. Traditional services offering companies; 3. Newly developing TPL companies; 4. TPL companies
with government investment. Furthermore, the major customers in Europe are automobile manufacturers and electrical manufacturers.

North America: TPL had a double-digit continual development since 1980s. After cold war, the world economic center trended to America. Each kind of business went ahead of other countries in the world, logistics business as well. Many companies focused on TPL to occupy larger market, by its advantages of information corresponding. In the notes and comments of Robert Lieb and Karen Butner (2007) that nineteen companies reported North American revenue data. The annual revenues for 2005 reported by the respondents ranged from 290 million USD to 7.0 billion USD, with the average being 1.045 billion USD.

TPL services are widely used in the world, and the busiest relationship is between Asia and North America. According to a report released in April 2007 by supply chain management firm Armstrong \& Associates. "Most of the growth in the 3PL arena will come from doing business abroad, and we don't see that changing anytime soon," says Evan Armstrong, president of Armstrong \& Associates. "The international management transportation segment had a net revenue gain of 18 percent last year. If you break down the global 3PL market in terms of gross revenue, it comes to $\$ 139$ billion for Europe, \$37 billion for Japan, and $\$ 30$ billion for China, with the rest comprising other geographic areas and individual countries," adds Armstrong. "Most major global players saw their significant gains in the Asia/Pacific to U.S. trade lanes." (Source: John Paul Quinn 2007)

Global Estimates of TPL revenues in 2006 can be shown in Tab.1, and Fig.4. Most of the contract logistics are in Europe, which will be 98 billion USD. China is the no. 4 in the table. As the development of Asia/pacific to U.S. trade lanes, in the furture it will be one of the largerest "Cakes" in the world. (See Tab. 1 and Fig.4, source John Paul Quinn 2007)

Tab. 1 Global Estimates of 3PL Revenues--2006 (\$ Billions)

|  | Gross Revenue | Net Revenue | ITM | Contract Logistics |
| :--- | :--- | :--- | :--- | :--- |
| Europe | 139 | 68 | 41 | 98 |
| U.S. | 114 | 53 | 42 | 72 |
| Japan | 37 | 17 | 7 | 30 |
| China | 30 | 15 | 10 | 20 |
| Other Asia Pacific | 18 | 9 | 6 | 12 |
| Other Americas | 24 | 12 | 8 | 16 |
| Other | 29 | 14 | 10 | 19 |
| Totals | 391 | 188 | 124 | 267 |



Fig. 4 Global Estimates of 3PL Revenues (Surce John Paul Quinn 2007)

### 2.2.3 Benefits Brought By TPL

Firstly, with the helps of TPL, companies can focus on their major business and optimize the allocation of resources. They can put limited human resources, financial resources to the core competitive business to development new technologies or products.

Secondly, TPL companies can save costs through increasing usages of resources in each part of supply chain and reduce risks. Professional TPL services can help companies get profits from different types of costs by professional mass production and costs advantages.

Thirdly, inventory which companies can not undertake for a long time can be reduced by

TPL services. Some inventory or materials are high value which should be delivered on time to make sure the minimum quantity. TPL can improve cash flow of cooperate company by offering elaborate logistics plans, timing transport methods and good warehousing.

Last but not the least, cooperated with TPL can foster a good and healthy company image. TPL are not competitors of companies, and they offer services on the side of customers, which mean that the management process can be transparent by global internet information technology. Logistics experts in TPL can control the whole supply chain by perfect equipments and bridle-wise staff.

## 3 Problem Description

### 3.1 Problem Description

All the successful cases prove that VMI is a high economic value inventory management method. Upper stream companies own and manage the inventory, and down stream companies only need to help the upper stream companies make plan, in order to realize the Zero-Inventory in the down stream companies. However, there are still some limitations by using VMI model.

Firstly, the cooperation between suppliers and retailers is limited. Secondly, VMI needs high trust for the relationship between the companies. Thirdly, although in the protocol of VMI it needs agreements by both of them, suppliers is still in a leading position, which is lack of negotiation during the decision process, therefore, it is difficult to avoid mistakes. At last, implementing VMI can reduce the total inventory costs, but in the VMI system inventory costs, transportation costs and unexpected loss are responsible by suppliers instead of users.

In order to control the risks I have mentioned, other advanced inventory controlling methods should be used together with VMI, like JMI (Jointly Managed Inventory), or TPL.

### 3.2 Methods to Solve Problem

I have mentioned the merits and faults with VMI model. The problem is that we must optimize using advantages, and reduce the affect of disadvantages.

Most of the researches on VMI has been done from the aspect of vendors. Some researchers focus on process control over VMI (Wei Jian, Xue Yuncan, Qian Jixin, 2004). Xie Meiping, Davia L. Olson (2006) used the mathematic models and simulation models to research the values of VMI in the retail supply chain. They construct a model of a supply chain with $m$ suppliers and $n$ retailers. Based on the model, the economic result of VMI has been appraised in their paper.

## Two Ways to Optimizing VMI Model

Actually, there are two basic ways to optimize VMI model in my opinion: firstly, the disadvantages of increasing suppliers’ short-term costs can be improved; secondly, we can reduce the logistics costs in the process of VMI.

For the first one, we can reduce buyers' order costs and apportion the fix costs for cars, in order to lower the suppliers' unit inventory cost. In this way, the suppliers' short-term costs can be brought down, and suppliers can get more profits.

Reducing buyers' order costs can be realized by means of information technology, so that order dealing will be more informatization and standardization. To apportion the fix costs, we can enhance the scope of transportation and optimize the delivery plan and routing problem. ---- These methods all can be realized by TPL though my research in the TPL company.

For the second one, the traditional VMI model is made up 2 parts, suppliers and buyers. Suppliers will manage the warehouse, transportation and delivery. Once there are problems in suppliers, it will make big mistakes in the whole system. Therefore, suppliers can outsource the packing, warehouse, transportation, and delivery to TPL, which can transfer the risks, and reduce the costs. ---- TPL function.

Optimizing VMI model can be sample like this as follow, with TPL services. (See Fig 5)


Fig. 5 A sample VMI with TPL model

### 3.3 Advantages of VMI with TPL Services

From $T P L$ side, if they can corporate with customers using VMI, they can satisfy customers by inventory controlling, which this kind of relationship can optimize the value of supply chain management. At the same time, they can make profits for themselves as well. In a word, VMI is a important method that companies can transform their inventory management costs and risks, while, in the other hand, whether $T P L$ companies can integrate VMI or not is a key factor of core competition for the whole supply chain.

VMI model with TPL services can bring a lot of economic value to customers, as follow.
> Reducing inventory;
> Reducing purchase price by central buying;
> Reducing total purchase amount by establishing corporation relationship;
> Reducing suppliers’ number;
> Saving purchasing time by improving process between suppliers and between suppliers and customers;
> Enhancing suppliers' fellowship;
> Reducing risks of inventory out of date;
> Improving product quality by cooperated with suppliers;
> Reducing costs for ordering, invoice, payment, transportation, and receiving.

## 4 Logic Proof with Models and Real Data Analysis

In this section, there are two parts. In the first part, I will introduce the models in different situations: one is a normal VMI situation, while the other is a VMI model with TPL services. Actually, the service is differently in different company, but I got the research analysis in Delta International Logistics Co., Ltd., so that I could put the VMI into the certain TPL companies in a certain situation. The most important is that the EOQ models can be established, and I calculated the costs in three situations, without using VMI, after using VMI, VMI with TPL model. All these models with its logistics costs can be shown as follow, in this way, I can compare the difference and the benefits in the models

In the second part, I tried to use real data in Multi-Fineline Electronix Inc. and Delta International Logistics Co. Ltd. to prove what I have found and the difference between the real situation and models.

### 4.1 Models and Costs Comparisons

### 4.1.1 Logistics Costs Notation

In a traditional way, logistics costs are made up order costs and inventory costs. There are buyers and suppliers in the market. Therefore, I can show in this way, order cost $\left(O_{S}, O_{B}\right)$, and inventory cost $\left(h_{S}, h_{B}\right)$. Here, I want introduce TPL into the logistics costs, therefore the transportation costs are separated, which means that there are three different parts in the logistics costs: Order costs $\left(O_{S}, O_{B}\right)$, Inventory costs $\left(h_{S}, h_{B}\right)$, and Transportation costs. In the other hand, there are fix costs $\left(T_{f}\right)$ and variable $\operatorname{costs}\left(T_{v}\right)$ in transportation costs.

For further research, here is the list of the notation: (See Tab.2)

Tab. 2 A list notation

| Parameter |  |  |  |
| :---: | :---: | :---: | :---: |
| B | Buyer | P | Production costs of supplier |
| $S$ | Suppliers | F | Commission for TPL |
| $d$ | Buyers' demand in a certain time | $\Pi_{B}$ | Buyers' profit |
| OS | Order costs of supplier | $\Pi_{S}$ | Suppliers' profit |
| $O_{B}$ | Order costs of buyer | $\Pi_{B}{ }^{\text {C }}$ | Buyers' profit under VMI |
| $h_{S}$ | Inventory costs of supplier | $\Pi_{S}{ }^{\text {C }}$ | Suppliers' profit |
| $h_{B}$ | Inventory costs of buyer | $G_{B}$ | Logistics costs for buyer |
| $T_{f}$ | Fix transportation costs | Gs | Logistics costs for supplier |
| $T_{v}$ | Variable transportation costs | $G_{B}{ }^{V}$ | Logistics costs for buyer with VMI |
| $p$ | Market price of product | $G_{S}{ }^{V}$ | Logistics costs for supplier with VMI |
| $u$ | Contract price of product | $G_{S}{ }^{T}$ | Logistics costs for supplier under |
| $u_{v}$ | Contract price under VMI |  | VMI with TPL services |
| $\alpha$ | TPL cost coefficient for | $\Delta G_{S}$ | Difference of logistics costs |
|  | holding buyers' inventory |  | Between VMI model |
| $Q_{B}$ | $E O Q$ of buyer |  | and VMI with TPL model |
| $Q_{B}{ }^{V}$ | $E O Q$ of buyer under VMI | $L$ | Total logistics costs without VMI |
| $Q_{B}{ }^{T}$ | $E O Q$ of buyer under VMI |  | or TPL |
|  | with TPL services | $L_{V}$ | Total logistics costs for VMI model |
|  |  | $L_{T}$ | Total logistics costs for |
|  |  |  | VMI with TPL Model |

### 4.1.1.1 VMI Model and Its Logistics Costs

A sample VMI solution is shown as follow (See Fig.6)


Fig. 6 A sample VMI model solution

## Disadvantages of VMI:

The main job of VMI is to reduce the cost in the short term by optimizing the quantity, which means the buyer can get largest profit in this process-the cost of buyer will always lower than before implement VMI. However, in the short term the supplier can not get any benefit during this process. The reason is that supplier responsible for the logistics cost of inventory transforming, which means that the cost of supplier will be increased in the normal condition. Yan Dong and Kefeng Xu (2002) found in their research that even in the long term, it is not sure for the supplier whether the profit will be increase or not. This profit uncertainty will directly lead to indifference of supplier's participations.

### 4.1.1.2 Logistics Costs Before and After Using VMI

Here, I will use the Economic Order Quantity (EOQ) as a basis for purchasing model, with one buyer and one supplier. (Lal and Staelin, 1984 and Weng, 1995) However, there are some assumptions as follow.

## Assumptions:

> Certain demand
$>$ No stock out situation
$>$ Certain ahead time
> Buyer purchases final products from supplier, and sales amount equals to purchasing quantity, or they have a certain percentage.
$>$ Buyer will pay for the transportation costs

## Before using VMI

According to the EOQ model, I can get the buyer's EOQ. A basic EOQ order size can be given by:

$$
\begin{equation*}
Q_{B}=Q_{B}^{E}=\sqrt{\frac{2\left(O_{B}+T_{f}\right) d}{h_{B}}} \tag{1}
\end{equation*}
$$

In this situation, the logistics costs for buyer and supplier will be as follow, with the $E O Q$ order size Eq. (1). Buyer will pay for the transportation costs.

$$
\begin{gather*}
G_{B}=\frac{O_{B} d}{Q_{B}}+\frac{h_{B}}{2} Q_{B}+\frac{\left(T_{f}+T_{v} Q_{B}\right) d}{Q_{B}}=\sqrt{2 h_{B}\left(O_{B}+T_{f}\right) d}+T_{v} d  \tag{2}\\
G_{S}=\frac{O_{S} d}{Q_{B}}+\frac{h_{S}}{2} Q_{B}=\sqrt{\frac{h_{B}\left(O_{B}+T_{f}\right) d}{2}}\left(\frac{O_{S}}{O_{B}+T_{f}}+\frac{h_{S}}{h_{B}}\right) \tag{3}
\end{gather*}
$$

The total logistics costs in this model:

$$
\begin{equation*}
L=\sqrt{2 h_{B}\left(O_{B}+T_{f}\right) d}+T_{v} d+\sqrt{\frac{h_{B}\left(O_{B}+T_{f}\right) d}{2}}\left(\frac{O_{S}}{O_{B}+T_{f}}+\frac{h_{S}}{h_{B}}\right) \tag{4}
\end{equation*}
$$

Therefore, the profit for buyer and supplier can be easily found as follow.

$$
\begin{gather*}
\Pi_{B}=p d-u d-\sqrt{2 h_{B}\left(O_{B}+T_{f}\right) d}-T_{v} d  \tag{5}\\
\Pi_{S}=u d-P-\sqrt{\frac{h_{B}\left(O_{B}+T_{f}\right) d}{2}}\left(\frac{O_{S}}{O_{B}+T_{f}}+\frac{h_{S}}{h_{B}}\right) \tag{6}
\end{gather*}
$$

## Under VMI model

Under VMI model, inventory will be charge of supplier instead of buyer. Supplier will decide inventory level, order quantity, and delivery time. The order costs will be ( $O_{S}+O_{B}$ ), and the inventory costs will be $\left(h_{S}+h_{B}\right)$. According to the new situation, there are some assumptions: In the initial stage, the order costs and inventory holding costs will not be changed.

Therefore, the EOQ will be as follow:

$$
\begin{equation*}
Q_{B}=\sqrt{\frac{2\left(O_{S}+O_{B}+T_{f}\right) d}{h_{B}+h_{S}}} \tag{7}
\end{equation*}
$$

Then, the logistics costs for buyer and supplier can be found, with new Order Quantity Eq. (7). And the transportation costs will be responsible for supplier.

$$
\begin{gather*}
G_{B}^{V}=0  \tag{8}\\
G_{S}^{V}=\sqrt{2\left(O_{S}+O_{B}+T_{f}\right)\left(h_{s}+h_{B}\right) d}+T_{v} d \tag{9}
\end{gather*}
$$

The total logistics costs under VMI model:

$$
\begin{equation*}
L_{V}=G_{S}^{V}+G_{B}^{V}=\sqrt{2\left(O_{S}+O_{B}+T_{f}\right)\left(h_{S}+h_{B}\right) d}+T_{v} d \tag{10}
\end{equation*}
$$

Therefore, the profit for supplier and buyer are as follow.

$$
\begin{gather*}
\Pi_{B}^{V}=p d-u_{V} d  \tag{11}\\
\Pi_{S}^{V}=u_{V} d-P-\sqrt{2\left(O_{S}+O_{B}+T_{f}\right)\left(h_{S}+h_{B}\right) d}-T_{v} d \tag{12}
\end{gather*}
$$

### 4.1.1.3 Logistics Costs Comparison

## Total logistics costs comparison

Before using VMI, total logistics cost is L, Eq. (4). In the other hand, when they using VMI model, the logistics cost is $L_{V}$, Eq. (10), therefore, we can get the difference between them, as follow.

$$
\begin{align*}
L-L_{V}= & \sqrt{2 h_{B}\left(O_{B}+T_{f}\right) d}+T_{v} d+\sqrt{\frac{h_{B}\left(O_{B}+T_{f}\right) d}{2}}\left(\frac{O_{S}}{O_{B}+T_{f}}+\frac{h_{S}}{h_{B}}\right) \\
& -\sqrt{2\left(O_{S}+O_{B}+T_{f}\right)\left(h_{S}+h_{B}\right) d}+T_{v} d \\
= & \frac{1}{2} \sqrt{2\left(O_{B}+T_{f}\right) h_{B} d}\left(\sqrt{1+\frac{O_{S}}{O_{B}+T_{f}}}-\sqrt{1+\frac{h_{S}}{h_{B}}}\right)^{2} \geq 0 . \tag{13}
\end{align*}
$$

According to calculation of Eq. (13), it is clearly that $L \geq L_{V}$, only when under this condition $\frac{O_{S}}{O_{B}+T_{f}}=\frac{h_{S}}{h_{B}}$ is set up, then $L=L_{V} \cdot \frac{O_{S}}{O_{B}+T_{f}}=\frac{h_{S}}{h_{B}}$ means that both of supplier and buyer have same rate of order costs and inventory holding cost.

In the other hand, I can see, only when this two inventory systems of buyer and supplier are not exactly the same situation, which means $\frac{O_{S}}{O_{B}+T_{f}} \neq \frac{h_{S}}{h_{B}}$, there are always profits inside.

## Supplier's logistics costs comparison

Integrated inventory costs can be reduced by VMI, but it is not represent that it will
inevitably bring benefits from reducing inventory costs of suppliers. On the contrary, the inventory costs of suppliers will increase under most of situations. Only when it is in a certain condition, it will be reduced. We can clearly see the difference between logistics costs of suppliers in two situations, Eq. (3) and Eq. (9) as follow.

$$
\begin{equation*}
G_{S}^{V}-G_{S}=T_{v} d+\sqrt{\frac{\left(O_{B}+T_{f}\right) h_{B} d}{2}}\left[2-\left(\sqrt{1+\frac{O_{S}}{O_{B}+T_{f}}}-\sqrt{1+\frac{h_{S}}{h_{B}}}\right)\right] \tag{14}
\end{equation*}
$$

According to the formula, the difference is not sure by larger than zero or smaller than zero. Only when the formula smaller than zero, the logistics costs of suppliers will be reduced. Therefore, we can see the limitation of VMI.

### 4.1.2 VMI with TPL Services Model

$T P L$, as a medium operation stage, can depend on its strong information technology to deal with the EDI orders, which can make them quick and standard to reduce the order cost of buyers. What's more, TPL can increase the scale of transportation and optimize the distribution plan and routing to re-plan the fix cost of transportation.

## Model (see Fig.7)



Fig. 7 A sample VMI solution with TPL services model

### 4.1.2.1 Logistics Costs with TPL Services

From the supplier's side, can he use TPL services, which depends on if they can reduce logistics costs or not. To put this situation in a sample way, I assumed that TPL only responsible for transportation and inventory holding. In that situation, TPL can get commissions as follow.

$$
\begin{equation*}
F=T_{v} d+\frac{T_{f} d}{Q_{B}}+\alpha\left(h_{s}+h_{B}\right) \frac{Q_{B}}{2} \tag{15}
\end{equation*}
$$

In the equation, " $\alpha$ " is cost coefficient for holding buyers’ inventory for TPL. Obviously, because of scale advantage of TPL, " $\alpha$ " will be among 0 to 1 .

Therefore, when $Q_{B}=Q_{B}^{E}$, the logistics costs for supplier will be found.

$$
\begin{equation*}
G_{s}^{T}=\frac{\left(O_{S}+O_{B}\right) d}{Q_{B}}+F=\frac{\left(O_{S}+O_{B}\right) d}{Q_{B}}+T_{v} d+\frac{T_{f} d}{Q_{B}}+\alpha\left(h_{S}+h_{B}\right) \frac{Q_{B}}{2} \tag{16}
\end{equation*}
$$

After this, I can get first derivative from above formula. In this situation, I have $Q_{B}^{T}$.

$$
\begin{equation*}
Q_{B}^{T}=\sqrt{\frac{2\left(O_{S}+O_{B}+T_{f}\right)}{\alpha\left(h_{S}+h_{B}\right)}} \tag{17}
\end{equation*}
$$

According to $Q_{B}^{T}$, we can put Eq. (17) to Eq. (15) as follow:

$$
\begin{equation*}
F=T_{V} d+\left(O_{S}+O_{B}+2 T_{f}\right) \sqrt{\frac{\alpha\left(h_{S}+h_{B}\right) d}{2\left(O_{S}+O_{B}+T_{f}\right)}} \tag{18}
\end{equation*}
$$

Therefore, we can get the supplier's logistics costs with Eq. (16) and Eq. (18).

$$
\begin{align*}
G_{S}^{T} & =\left(O_{S}+O_{B}\right) d \sqrt{\frac{\alpha\left(h_{S}+h_{B}\right)}{2\left(O_{S}+O_{B}+T_{f}\right)}}+T_{V} d+\left(O_{S}+O_{B}+2 T_{f}\right) \sqrt{\frac{\alpha\left(h_{S}+h_{B}\right) d}{2\left(O_{S}+O_{B}+T_{f}\right)}} \\
& =T_{V} d+\sqrt{2 \alpha d\left(h_{S}+h_{B}\right)\left(O_{S}+O_{B}+T_{f}\right)} \tag{19}
\end{align*}
$$

### 4.1.2.2 Logistics Costs Comparison

Comparing with supplier's logistics costs in two different models, one is VMI model and the other is VMI with TPL services model. We can clearly see the difference of supplier's logistics costs between them, with Eq. (7) and Eq. (19).

$$
\begin{equation*}
\Delta G_{S}=G_{S}^{V}-G_{s}^{T}=(1-\sqrt{\alpha}) \sqrt{2\left(O_{S}+O_{B}+T_{f}\right)\left(h_{s}+h_{B}\right) d} \tag{20}
\end{equation*}
$$

$\Delta G_{s}$ is larger than 0 , which means $G_{s}^{V}$ larger than $G_{s}^{T}$, because $\alpha$ is among 0 to 1 . Obviously, VMI with TPL services will reduce the supplier's short-term logistics costs.

### 4.1.3 Short Conclusion

According to logistics cost comparisons, 3 different situations have been considered. In the first situation, it is no VMI model in supply chain. Compared with second situation with VMI, only when this two inventory systems of buyer and supplier are not exactly the same, then there are always costs which can be reduced. In the real world, the things are more completed. That is to say, the inventory systems are always not the same, which means that VMI can bring profits to the whole supply chain. However, in the aspect of supplier, can VMI always bring profits to supplier? It is hard to say. Only when the formula Eq. (14) smaller than zero, the logistics costs of suppliers will be reduced. Therefore, we can see the limitation of VMI. Well, in the other hand, the third situation VMI with TPL services can change VMI model, reducing the short-term logistics costs of supplier, which makes the supply chain more efficiency.

### 4.2 Real Data Analysis

### 4.2.1 Company Snapshot

## Multi-Fineline Electronix Inc.

Multi-Fineline Electronix engages in the engineering, design, and manufacture of flexible printed circuit boards and value-added component assembly solutions for electronics industry. Its products include mobile phone and smart mobile devices, bar code scanners, personal digital assistants, computer-storage products, printed circuits for medical applications, and blood oxygen sensors. The company serves original equipment manufacturers, electronic manufacturing services providers, and display manufacturers in mobile phones, smart mobile devices, portable bar code scanners, personal digital assistants, data storage devices, power supplies, and consumable medical sensor sectors. It sells products through in-house design and application engineers in the U.S. and China. The company was founded in 1984 and is headquartered in Anaheim, Calif. Multi-Fineline Electronix is $61 \%$ owned by WBL Corp. (Data provided by Capital IQ; Source Business week, 2006)

With help of Material Fulfillment Manager James Zhou in Multi-Fineline Electronix Inc. (Suzhou branch), I got supply, demand, transportation costs and inventory holding costs data, which can help me to prove my models. As a supplier for American market, MFLEX has it own warehouses and factories in Suzhou.

## Delta International Logistics Co., Ltd.

Delta International Logistics company as a TPL company with government investment has its own advantages and disadvantages. Firstly, with government investment it is not only with money but also with policies advantages. It has special rights or privileges, which will easy for him to operation. However, as a matter of fact, TPL business has huge competition in the market, and a lot of companies can do such services like
organizing delivery, warehouse, or clearance.

When I was in the company, I realized that the competition among them, small advantages will be ahead of others. Delta International Logistics Co., Ltd. has such advantages: Free charge of renting warehouse, which belong to them; Good relationship with customs; Good location and so on.

### 4.2.2 Logistics Costs Analysis

### 4.2.2.1 Logistics Costs in Multi-Fineline Electronix Inc. (Suzhou)

In Multi-Fineline Electronix, I have been reading MPR plan for RIM company. Here, I will give the entire tables in the appendixes. What I want to prove is if there is any space in costs can be reduced.

The real situation is more complicated, because different companies have different business, which means that each order needs special care. Therefore, I will take one order for example to calculate logistics costs.

Tab. 3 Transportation Cost-1 for One Order from HongKong to Shanghai

| Transportation Cost-1 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| HKG-SH | From HKG to SH |  |  |  |
| Order Number | Shipment Number |  |  |  |
| 774-60360775 | 04544713 |  |  |  |
| Number of Packages | Net Weight | Gross Weight | Port of Shipment |  |
| 16 | 91.00 | 122.50 | HKG |  |
| International Transportation Fee | Fuel Cost | Safety-check Cost | Total | Currency |
| 612.50 | 392.00 | 61.25 | 1065.75 | HKD |
| International Transportation Fee | Draw sheet Cost | Airport Fee | Total | Currency |
| 961.20 | 100.00 | 100.45 | 1161.65 | RMB |

According to Tab.3, this material with 122.5 kg from Hong Kong Port to Shanghai Port needs about 303.7USD (1065.75HKD+1161.65RMB) with exchange rates of 1:0.128, 1 : $0.144,\left(25^{\text {th }}\right.$, May, 2008). Order cost is 20USD.

Then, this material will be sent from Shanghai Port to Suzhou, where is the factory. Therefore, this part of transportation fee will be paid by this company as well.

Tab. 4 Transportation Cost-2 for One Order from Shanghai to Suzhou

|  | Transportation Cost-2 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| SH-SU | From Shanghai to Suzhou |  |  |  |
| Weight | Customs <br> Clearance Fee | Customs Transit Fee | Inspection <br> Application Fee | Regular <br> Goods |
| 91 | 120 | 100 | 50 | TRANS Fee |
| Entering Fee | Yard charge of <br> controlled area | Quarantine Charge | 36.4 |  |
| 10 | 20 | 0 | 336.4 | Currency |

According to Tab.4, transportation costs and clearance fee from Shanghai to Suzhou will be $336.4 R M B$, which is $48.44 U S D$ (Exchange rate is on the same condition).

All in all, the total cost for one order from Hong Kong to Suzhou about 91kg material is 352.14USD. This total cost will be responsible by this electronic company.

In other hand, I need to find inventory holding cost about this 91kg material. According to the information (See Tab. 5) from factory in Multi-Fineline Electronix, material "Dome sheet" 5 kpcs equals to 4 kg . 91 kg will be 113750pcs ( $91 \mathrm{~kg} * 5 \mathrm{k} / 4 \mathrm{~kg}$ ).

Tab. 5 Information about material: HDW-16045-001_1 and HDW-13551-001_1 at 5/5/2008

| Unconfirmed PO | In transit | Need to order this week | push out | need to cancel | hold |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 1(4062) |  |  | Part\#/Lead Time |  | Week |
|  | Buyer | Project/Supplier |  |  | Date |
|  | Gao ying | 13432\#/12589\# | HDW-16045-001_1 | Demand |  |
|  | Gao ying | G-Ray Front Frame;Saturn Front Frame | HDW-16045-001_100136 | Open PO | 1,000,000 |
|  | Gao ying | Panasonic Ca | Dome sheet | Delivery Sch |  |
|  | Gao ying | MPQ:4k/reel | L/T: 8wks (original 10wks) | Stock carry forward | 133,371 |
| 2(4062) | yang jing | 13432\#/12589\# | HDW-13551-001_1 | Demand |  |
|  | yang jing | G-Ray Front Frame;Saturn Front Frame | HDW-13551-001_100196 | Open PO | 559,000 |
|  | yang jing | Tradex | Foam | Delivery Sch |  |
|  | yang jing | MPQ:100k/box; MOQ: 300K | L/T 3wks with 3 months forecast | Stock carry forward | 157,198 |

In Multi-Fineline Electronix, Material Manager will order amount according to its lead
time or special orders from customers. Then, here in order to make this problem easy to clearly find the different costs, I will consider about $E O Q$ model.

In another hand, Material Manager told me that it is easy to understand that they have inventory value with $10 \%$ of inventory holding cost per period. That is to say, when I can find the inventory value for one particular material, then I can get its holding costs.

On the basis of inventory table in Appendix B, I took one material: HDW-16045-001_1 for example. Unit cost is 2.1518 USD (See Tab.6). That is to say, the inventory holding cost per period will be $0.21518 U S D$.

Tab. 6 Inventory Valuation Analysis-HDW-16045-001_1 at 5/5/2008

Inventory Valuation Analysis -EXPORT

| Short Item Number | Item Number | Description | UM | Branch/Plant | Quantity | Unit Cost |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $\ldots$ | $\ldots$ | $\ldots$ | $\ldots$ | $\ldots$ | $\ldots$ | $\ldots$ |
| 461229 | HDW-16045-001_1 | Dome 0.15mm 1.35N | EA | 4062 | 133371 | 2.1518 |

After that, the demand situation is important to find as well. With the explanation of Material Manager, I found the demand of material HDW-16045-001_1 at 5/5/2008. (See Tab. 8). The green part is product group which needs material HDW-16045-001_1.According to Tab.7, I can get average demand for two months about 126,829 pcs, which is 83.5 kg .

Tab7 Demand situation of material: HDW-16045-001_1 at 5/5/2008

| Material Demand |  | wk19 | wk20 | wk21 | wk22 | wk23 | wk24 | wk25 | wk26 | wk27 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Component Lead time : 1wks |  | 5-May | 12-May | 19-May | 26-May | 2-Jun | 9-Jun | 16-Jun | 23-Jun | 30-Jun |
| HDW-16045-001_1 Yeild | 0.94 |  |  |  |  |  |  |  |  |  |
| POP-13432-002_A |  | 21,256 | 21,256 | 21,256 | 21,256 | 21,256 | 15,942 | 18,068 | 15,942 | 10,628 |
| 11951-005_B |  |  |  |  |  |  |  |  |  |  |
| ASY-12669-001 |  |  |  |  |  |  |  |  |  |  |
| ASY-13842-001_B |  |  |  |  |  |  |  |  |  |  |
| POP-12589-003_B |  | 116,909 | 106,281 | 95,653 | 90,339 | 85,025 | 85,025 | 138,166 | 138,166 | 119,035 |
| Total Demand |  | 138,166 | 127,537 | 116,909 | 111,595 | 106,281 | 100,967 | 156,233 | 154,108 | 129,663 |

All the information or parameters I have got are as follow: Order quantity: 4856pcs (according to EOQ model); Weight: 83.5kg; Demand: 126,829pcs; Unit order cost: 20 USD; Unit inventory holding cost: 0.21518USD; Transportation cost: 323.25USD (from Hong Kong to Suzhou). Therefore, total logistics costs for one material with 83.5kg from Hong Kong to Suzhou will be as follow (See Tab.8).

Tab. 8 Total logistics costs for one order

| Item | Value |  |
| :--- | ---: | :--- |
| Demand | 126.829 | $P C S$ |
| Order quantity | 4856 | $P C S$ |
| Unit order cost | 20 | USD |
| Inventory holding cost per period | 0.21518 | USD |
| Order costs | 522.36 | USD |
| Inventory holding costs | 522.46 | USD |
| Transportation costs | 323.25 | USD |
| Total costs | 1368.07 | USD |

In this situation, I have got total logistics costs in this company about 1368.07USD for one order from Hong Kong to Suzhou. Material Manager told me that, they had VMI model in another factory. They put some local production material in supplier's factory, which could save transportation costs and purchasing price as well. Next step is to find total logistics costs in TPL company to see if there is any different in TPL's warehouse.

### 4.2.2.2 Logistics Costs with Delta International Logistics Co., Ltd.

In Delta International Logistics Company, logistics costs will be counted by a completed way, which is different from manufacturers like MFLEX. Since Delta offers some special services for customers, the result for different customers is not the same.

Some normal services like clearance, warehousing, transportation and so on. Some special services for special customers like packing, assembling and so on. These special services are called value-added services, which depend on customers or contracts, and it is a way to expend market shares in TPL world as well. In this case, logistics costs which we can not just call it like that, has more completed meanings here. Furthermore, it is obvious that logistics costs in TPL companies include warehousing, transportation,
packing, assembling... However, here what I want to prove is just about one order. I want to discuss that if MFLEX using TPL services and VMI model to manage inventory and purchasing, what will happen then?

Therefore, I searched the financial tables in Delta, and tried to find some companies like MFLEX. In another hand, I tried to find the basic costs for different items such as clearance fee, inspection fee, warehousing fee...I collected some data in Tab. 10 about one month operation details in Delta. (See Tab. 9) It is shown the entire table in Appendix.

Tab. 9 Some parts of operation details for one month ( $R M B$ )


Form the table, It is clearly to find that some basic costs in Delta are lower than the ones in MFLEX. For example, custom clearance is $90 R M B$ which is lower than $120 R M B$ in

MFLEX. In another hand, since TPL uses scope of operations, other price is lower as well. That is to say, when Delta gets a lot of orders or service requires then they can operate them as a big order to downstream companies. In that case, costs will be lower according to the contracts between TPL with downstream companies. That is also called economies of scale.

Therefore, order costs and transportation costs can be reduced by TPL services. Then how about warehousing or inventory holding costs. Tab. 10 have some data about warehousing costs which I collected in the company, well, in TPL company, the costs turns to be incomes.

Tab. 10 A part of income in Delta for one month (RMB)

| Project 1 |  | International Transportation |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Customer | Customer 1 | Customer 2 | Customer 3 | Customer 4 | Customer 5 | Customer 6 | Customer 7 | Customer 8 | Total |  |
| Warehouse Type | In bond | In bond | In bond | In bond | In bond | In bond | In bond | In bond |  |  |
| Entering Weight (kg) | 527 | 27.354 | 2899.24 | 4.88 | 600.86 | 14 | 3158 | 40.3332 |  |  |
| Entering Order Number | 297 | 9 | 95 | 8 | 77 | 5 | 9 | 2 |  |  |
| Entering Warehouse |  | 780.69 | 29983.78 | 5661.6 |  | 250 |  | 605.7 |  |  |
| Entering Warehouse Management | 6231.42 | 247.8 | 2916.1 | 2253 | 6859 | 100 |  | 300.03 |  |  |
| Delivery Weight (kg) | 1068 | 271.657 | 1961.04 | 341.3 | 946.41 | 8 | 2474 | 41 |  |  |
| Delivery Order Number | 366 | 2 | 111 | 47 | 105 | 5 | 7 | 8 |  |  |
| Delivery out of Warehouse |  | 826.69 | 36403.78 | 1768.04 |  | 200 |  | 665.28 |  |  |
| Delivery Management | 10983.79 | 287.99 | 3316.27 | 1807.44 | 10372 | 80 |  | 357.83 |  |  |
| Value Added |  |  |  |  |  |  |  |  |  |  |
| Packing |  |  |  | 4500 |  | 1100 |  |  |  |  |
| Inventory holding cost | 17215.21 | 1335.28 | 57904 | 1220 | 7440 | 10230 | 11200 | 6370.5 |  |  |
| Total Income | 28822.42 | 3478.45 | 130523.93 | 17210.08 | 24671 | 11960 | 11200 | 8299.34 | 236165.22 |  |

Since the warehouse is mixed with a lot of different kind of products. It is difficult to find the exactly electronic products. That is to say in this case, I can consider about the weight. How many products have how much inventory holding costs.

According to Tab. 11 for different customers with different products, it is completed to calculate the inventory holding costs because of varied weights, types and volume. There is a standard rule to calculate the inventory costs when there is different kind of products. The rule is that compared with weight and volume with an equal: " $1000 \mathrm{~kg}=6$ cubic meters", which is a approximate way, then, we need to find which one is larger. When
weight is larger than volume weight we need to calculate by weight, and vice versa. For example, customer3 has 2899.24 kg products which has inventory holding costs $57904 R M B$. That is to say, if there is 83.5 kg products, it will have $1667.67 R M B$ inventory holding costs, which is $240.15 U S D$. (Exchange rate is on the same condition) Comparing with the inventory holding costs in MFLEX, 522.46USD, it is lower. However, there is a lot of conditions to affect this changes. According to my way, I find the result that it will have lower inventory holding costs in TPL warehouse.

As a matter of fact, in Delta warehouse, there are 3 different warehouses to deal with everyday orders. Two of them is smaller than the other one, and they are professional ones dealing with special customers. The other one is mixed warehouse with different characteristic goods, such as $L C D$, Electronic Components, screws, steel wires...Therefore, in this mixed warehouse, they have a system with ABC strategy. It will be more complicated calculation.

Actually, in the real world, there are many reasons causing costs lower or higher. We need to consider a lot of factors to deicide to using new strategies. Many researchers have done such researches how to deicide the new strategies. Everything has its two sides, but the most important is that what kind of loss is under your floor level.

## 5 Case Study

### 5.1 Background

For the past few years, manufacturers for electronic information products face a fierce competition. Production rate and management efficiency become to be the key of competition. High speed updating, short life cycle of products, are huge challenges for the whole business. Electronic components supply chain has the problems of shortage and surplus.

China has become a huge ICT (Information and Communications Technology) goods exporter. It is reported by OECD (Organisation for Economic Co-operation and Development) located in Paris that,
"As of 2004, China has become the biggest exporter of ICT goods (USD 180 billion), surpassing Japan and the European Union in 2003 and taking the lead over the United States in 2004, While Chinese ICT imports (totalling USD 149 billion in 2004), over the last few years export growth of $I C T$ goods has passed imports and exports reached USD 180 billion in 2004." (Source from: OECD)

## OECD ICT indicators

Imports and exports of ICT goods, billions of USD in current prices, 1996-2004 (US, China, EU15, Japan)
Current USD billions


Fig. 8 Imports and exports of ICT goods in the world

According to its report, the main destinations for Chinese ICT exports are the United States (24\% of total ICT exports), Hong Kong, China (23\%), EU 15 (20\%), and Japan (10\%) with Hong Kong, China losing its place as the number one export destination. On the other hand, the major sources of China's ICT imports are Japan (18\%), Chinese Taipei (16\%), Korea (13\%) and Malaysia (8\%). (Source from: OECD)

It is reported detail products of imoprt and export as well. (See Tab.11) Main imports are Integrated circuits (61.7\%) and main exports are automatic data process machines, magnetic reader, etc.

Tab. 11 Top 6 Chinese ICT import and export items by 4-digit HS code (in billion USD), 2004

| Main Imports |  | Main Exports |  |
| :---: | :---: | :---: | :---: |
| 8542 Integrated circuits | 61.7 | 8471 automatic data process machines, magnetic reader, etc. computer hardware | 59.9 |
| 8471 automatic data process machines, magnetic reader, etc. computer hardware) | 14.5 | 8473 parts etc for typewriters \& other office machines computer accessories | 24.0 |
| 8473 parts etc for typewriters \& other office machines computer accessories | 14.4 | 8525 transmission apparatus for radio telephony/telegraphy/broadcasting, television | 21.8 |

Source: OECD, ITS database

It is "a big cheese" in China, and a lot of manufacturers, suppliers, distributors, and TPLs who want to share this "Cheese" are in a high competitive situation. Efficiency supply chain is very important for them. Well, this cheese has its own characteristics or problems as follow.

### 5.1.1 Keep up a Steady Increase in Demand

As function of information technology is widely used in economy and military filed, market of Electronic Component is rapidly expend in the world. Since we already step into a new generation of Electronic Component times, many brand new products are produced, which effectively expands the market filed and scope.

By the year 2005, the world market demand for Electronic Components are 300 billion USD, which is $15 \%$ of the whole Electronic products in the world with an estimated rate
of $10 \%$ growing per year. The increasing speed of demand for new type electronic components is the fastest one. It is predict that global electronic information manufacturing market will be up to 1905.5 billion USD in 2010. There is $14.7 \%$ of this market belonging to electronic components, which is 280 billion USD. In the other hand, the world production rate of chip components will be increasing from 1500 billion in 2005 to 2500 billion in 2010, with a rate of 13\% growing per year. (Data from Dai Junli 2005)

In China, information technology is rapidly developed. Demand for electronic components by the end of 2005 was approximately 42.9 billion USD, which is $18 \%$ to 20\% of total domestic electronic products. Demand for new type of electronic components is approximately 22.9 billion USD, which is $60 \%$ to $70 \%$ of total domestic electronic components. (Data from Chu Xuejian and Zhou Yuechao, 2006)

Electronic components productions have reach a plateau of development in China. Output of products in China is $30 \%$ of global output, which leaps into the front ranks of the world. Semiconductor devices, integrated circuits and prefabricated circuits are lightspots in Chinese electronic components. In 2006, from January to June, value of gross output of Chinese electronic products accumulates to 62.8 billion USD. (Data from Logistics Technology 2006)

### 5.1.2 Intensified Competition and Falling Rate of Sales Profit

For fitting into high speed development, in every electronic company, investments for development and research are increasing all the time. Therefore, periods of development and mass production are greatly cut down. Furthermore, expanding of economics of scale makes this market more competitive. In another hand, price of complete appliances is kept down because of competition, which gives an huge pressure to the price of electronic components as well.

Due to double-acting supraposition of supply and demand, average price of electronic
products leads to decrease uninterruptedly. In contrast, costs of energy, raw material and human resource are continually increasing. Under these conditions, the necessary outcome is a fall in rate of return on sales of electronic products.

### 5.1.3 Overstock Situation in Electronic Component Market

Overstock situation is a huge problem in Electronic Component Business in the world. As the development of electronic business, there are huge amount of electronic products in the warehouse, which is overstock because of the fast changing market. These kind of overstock makes a lot of hidden troubles and obstacles in Chinese market. It is reported by Dai Junli in 2005 that there are 5.7 USD overstock in the market. The main overstocks are from big and middle companies in China. Huge overstocks make cash sedimentation, which reduce the cash flow inside the company. Problems are also in nonfluency information and unrestricting fakes, which influences the overstock products to be consumed.

Another overstock amount is from purchasing. Because some of the electronic components is small piece with higher price. When you are purchasing these kind of products, you will be given a minimum order quantity ( $M O Q$ ) which you do not need all of these during production, even you just need one piece of that to produce. That is another source of overstock.

In this situation, we need a new type of project to solve this problem in 2 different aspects. Therefore, I think that VMI can solve the problem of some normal over stock in the supply chain. Due to VMI is a integrated management thought, which can efficiently manage inventory. In the other hand, TPL can act as a purchasing hub to arrangement the purchase amount which can satisfy all the demand, meanwhile, it can reduce the overstock situations.

### 5.2 Project of Electronic Component Trade

This project is related with the establishment of Electronic Products Exchange Center (EPEC) and function of Bonded Logistics Center (BLC), which I have mentioned before. What I'm thinking can be embodied in this project, which can solve overstock problem in Electronic Components Trade and make supply chain more efficiency as well.

It is reported that there will be an International EPEC beside Suzhou Bonded Logistics Center, which will be the first one in the whole country, and it is invested by government. This establishment has started at 3rd March, 2008.

In this International EPEC, there is an Electronic Product Exchange Market, which includes all kinds of electronic products, such as electronic components, production equipment, raw material...It will attract a lot of famous OEMs, EMSs and distributors all over the world. What's more, it will become an international electronic fair, which is opened all the time.

Early on 21st Fab.2008, MII (Ministry of Information Industry of the People’s Republic of China) approved the establishment of EPEC in the area of BLC, which makes Suzhou become the first city with international electronic product exchange market. In this EPEC, there will be offices for approved electronic product suppliers, and price index of Chinese Electronic Product Market, which will be the reference price for the whole country or any related countries.

The area of International EPEC is 26000 squeal meters. According to its operation range, there will be a modernization scope economic cycle, which includes international information technology, exchange, fair and so on. Nowadays, some famous manufacturers and distributors want to enter into this center such as, ADI, NXP, Fuji... Furthermore, they can establish an international electronic products exchanging bridge by setting up an E-business stage.

Some experts said that by establishing the exchange center, it can service for companies
to make arrangement of global resource well by attracting related companies into the supply chain.

According to the benefits from EPEC, electronic companies and TPLs in logistics center are attracted as well. For example, this project is on the basic of establishment of EPEC. How to get more profits in this competitive world is always the question for managers. With the chances of EPEC, Delta can become a "Middleman" to rearrange the structure of supply chain.

### 5.3 Feasibility Analysis of Project (VMI with TPL services)

This new business venture will develop a new service for TPL companies in China, especially TPLs in Suzhou BLC. The reason is that they have a location advantage, establishment of EPEC brings a lot of business chances and profit to electronic companies and other related partners. Here, for the particular TPL company, Delta International Logistics Co., Ltd., who has a priority right to do this business, whether they can get more profits or not depends on their creative services.

### 5.3.1 Main idea

The main idea is as a TPL company to offer a new service for OEM, EMS, distributors or retailers. Acting as a trading hub, offering special warehouse space for business traders and organizing products outflow will be the main new services for the electronic products business supply chain as well.

I can explain in this way, the normal way is that $O E M$ will purchase products from EMS or distributors. (See Fig.10). However, with the new services of Delta, who can be a trading hub, dealing with different types of products with unlimited order quantity, and trading with different layers in supply chain. (See Fig.10)


Fig. 10 Normal model to a new model

Different functions can be integrated in Delta, such as information hub, purchasing hub, trading hub, transportation hub...Delta has its location, facility, policies advantage, and it is possible to integarted all these functons together to offer creative service methods. Therefore, order of this business will be standard, which make it more efficiency.

According to this project, Delta needs establish their own systems, purchasing system, stock system, transportation system and finance system. These systems are cooperated together with material flow and information flow. As a new service, it should be entered into the other services. It is necessary to have a new group to maintain systems. According to this chance and situation in Delta, I drew a simple system function map to show this new service entering into current system. (See Fig.11)

Since Delta has enough warehouse space to stock products and operate the orders, they need to get necessary information to make it working, for example, order quantity, price, lead time and so on. Information system will be the most important factor inside of company.


Fig. 11 Inside system function map - VMI model in TPL company

VMI model in TPL companies can be also understood that VMI with TPL services. According to the Fig.11, both of VMI and TPL functions are optimizing the whole supply chain. In Delta, they already have stock system, transportation and finance system. Implement this project will put purchasing system into the whole model. That is to say, their information flow and material flow will be changed.

Coorporation between stock system and purchasing system is the key for the new project, because of new purchasing system entering. However, these 4 systems are connect to each other. If TPL companies can offer these kind of services which is complicated to operate, they can get more profits from these actions. In another hand, buyers can reduce their costs by accepting packages of services, and they can focus on their core competitive products or services.

### 5.3.2 Market

Considering about the establishment of EPEC, the electronic products market will be changed. EPEC will be one of the biggest trading canters in the whole country. In the other hand, China is a big electronic products manufacturer in the world, and there are huge trading business everyday. Demand keeps on increasing. In China, information technology is rapidly developed. Demand for electronic components by the end of 2005 was approximately 42.9 billion USD, with $10 \%$ growth each year. (Data from ChinaEM) I had already given the market information above. (See Tab.12)

Tab. 12 Electronic component market in China (Billion USD)

| Year | 2005 | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Revenue | 42.9 | 47.19 | 51.91 | 57.10 | 62.81 | 69.09 | 76.00 | 83.60 |

"Milddleman" is suggested by Michael Glinski, CEO of American II (AII). AII helps main OEM and manufacturers in the world to solve overstock and shortage problems. They offer components, raw materials. When there is changes in the market, they will purchase overstock from OEM, offer to other OEM or manufacturers who need these. In this way, they can solve overstock problem, in the other hand, they can offer products to the shortage market in a low price. Therefore, unbalance of area, time, usage, upgrade of products will be solved. Here, Delta can be this function, furthermore, Delta can also be a function of TPL with warehousing, transportation, and clearance functions, which will bring more profits to itself and to the whole supply chain.

### 5.3.3 Competitive advantages

All though there are several major competitors in BLC, none of them has attempted to offer such package services including purchasing. Some reasons are that they need to consider about the investment and costs inside, and others maybe consider about the warehouse space and management problem.

## Survey

For further market research, in Delta, I did a small survey by email to find the demand situation. I sent 50 question mails to different managers of large and small OEMs, EMSs, and other distributors. There are 33 reply mails, but only 28 mails are valid. These objects are all willing to enter into the EPEC, and they want to get more profits inside of this market. After researching, 68\% of managers are willing to buy this TPL services, because they have overstock problems, which they are always looking for ways to solve. Meanwhile, they also suggest that they need a purchasing hub to exchange the overstock products to shortage products. According to their replying, most of overstock problems are from purchasing. 29\% of managers thought that they will consider about it, since they already had a stable system for stock and purchase, but they still want to change. Some manager thought whether they can get a package service including clearance services, transportation services and purchasing services in a lower price or not.

If we assume that Delta can get $1 \%$ of the Suzhou market which is $5 \%$ of domestic market in the first year, and the market growth is estimated to be $10 \%$ which is the rate competing with the distributors in Suzhou (See Tab.13).

Tab. 13 First 5 years revenue predict for Delta in Suzhou (USD)

| Year | 1 | 2 | 3 | 4 | 5 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Matket | 57100000000 | 62810000000 | 69091000000 | 76000100000 | 83600110000 |
| Suzhou Market | 2855000000 | 3140500000 | 3454550000 | 3800005000 | 4180005500 |
| Revenue | 28550000 | 31405000 | 34545500 | 38000050 | 41800055 |

### 5.3.4 Proforma

Tab. 14 First 5 years performas (USD)

| Year | 1 | 2 | 3 | 4 | 5 | NOTES |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Sales | 28550000 | 31405000 | 34545500 | 38000050 | 41800055 | 20\% Increase |
| COSS | 14275000 | 15702500 | 17272750 | 19000025 | 20900027.5 | $50 \%$ of Revenue |
| Gross Profit | 14275000 | 15702500 | 17272750 | 19000025 | 20900027.5 | Sales-COSS |
| Operating Expenses (O.E.) |  |  |  |  |  |  |
| Warehousing | 480000 | 504000 | 529200 | 555660 | 583443 | 5\% Increase |
| Depreciation cost | 388800 | 408240 | 612360 | 918540 | 1377810 | 5\% Increase |
| Labor | 1434240 | 1577664 | 1735430.4 | 1908973.44 | 2099870.78 | 10\% Increase |
| Utilities | 172800 | 181440 | 190512 | 200037.6 | 210039.48 | 5\% Increase |
| Advertising | 600000 | 630000 | 661500 | 694575 | 729303.75 | 5\% Increase |
| Admin. | 110000 | 115500 | 121275 | 127338.75 | 133705.69 | 5\% Increase |
| Misc. | 500000 | 525000 | 551250 | 578812.5 | 607753.13 | 5\% Increase |
|  |  |  |  |  |  |  |
| Total O.E. | 3685840 | 3941844 | 4401527.4 | 4983937.29 | 5741925.83 |  |
|  |  |  |  |  |  |  |
| Interest on Debt | 1500000 | 1500000 | 1500000 | 1500000 | 1500000 | 7500000 |
|  |  |  |  |  |  |  |
| EBT | 9089160 | 10260656 | 11371222.6 | 12516087.71 | 13658101.67 |  |
| Taxes | 2726748 | 3078196.8 | 3411366.78 | 3754826.31 | 4097430.50 | Assume 30\% |
| EAT | 6362412 | 7182459.2 | 7959855.82 | 8761261.40 | 9560671.17 |  |

*COSS: Costs of Services Sold; Misc.: Miscellaneous; EBT: Earnings Before Tax; EAT: Earning After Tax;
*Taxes include Value-added Tax, Turnover Tax, Income Tax and others.

According to the current situation and information inside of Delta, I calculated the first 5 years performas to show values may be brought by this project. (See Tab.14) It is approximate values. The financials in this project look good, but it depends on the investment of this business in Delta.

## 6 Conclusion

On the basic of other scholars' researches, this paper is established on the formula calculation and real data analysis of VMI with TPL services in Delta International Logistics Co. Ltd and Multi-Fineline Electronix Inc.

On the supplier side in VMI model, it is not easy for them to get profits in the short term. By formula calculation, supplier's logistics costs can be reduced by $T P L$ services. As a supplier for American market, MFLEX has its own operations of warehousing and transportation. After real data analysis, the costs of these processes can be reduced by TPL services.

On the TPL side, for having long development in an intense competition, they need to create new services to satisfy the market demand. Offering warehousing services to customers is hot in the market, which is widely used in BLC, Suzhou. As a trading hub in Electronic Component Trade which is a new idea, Delta International Logistics Co., Ltd. will obtain benefits through it. Meanwhile, with this VMI and TPL package service, overstock problem in this industry will be improved.

In my opinion, the most important benchmarking in any business is how much the benefits. In this situation, how to increase profits and reduce costs will always be the researching focus. In my paper, I put the logistics problem in a particular industry, which can clearly show where is the benefits, and where is the costs. In another hand, after researching in different companies, I have learned a lot useful knowledge about business, which will be helpful for my further development. At last, I hope this paper will be useful to the Chinese Logistics Business and Electronic Component Trade.

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## Appendix A

## Special terms

APICS: American Production and Inventory Control Society
BLC: Bonded Logistics Center
CAWS: China Association of Warehouse and Storage
CGA: Customs General Administration
CSL: Customer Service Level
EMS: Electronic Manufacture Supplier
EOQ: Economy Order Quantity
EPEC: Electronic Products Exchange Center
GDP: Gross Domestic Product
GLC: Gross Domestic Logistics Costs
ICT: Information and Communications Technology
JIT: Just In Time
MFLEX: Multi-Fineline Electronix Inc.
MII: Ministry of Information Industry of the People's Republic of China
MOQ: Minimum Order Quantity
MRP: Material Resource Planning
OCN: China Investment Consulting Net
OECD: Organization for Economic Co-operation and Development
OEM: Original Equipment Manufacturer
RIM: Research In Motion
STCMH: Southern China Medicine Hub
SIP: Suzhou Industry Park
SCM: Supply Chain Management

## Appendix B: Survey Mail

Dear Madam/Sir:
This is a survey mail from Delta International Logistics Co., Ltd. in BLC. We are glad to inform you that we have new services nearby.

As you all know the establishment of EPEC, we will have contracts with them, offering VMI including purchasing services. In another word, a package service including clearance, warehousing, transportation, packing, separation, assembling, purchasing services will be offered.

Here are some survey questions for further development and our relationships.

1) Which part are you in the supply chain?
A OEM
B EMS
C Distributor
D Components supplier
2) Have you brought our services before?
A YES
B NO
3) Would you buy our new service?

A YES B NO
a) If you answered yes to the question, what would you be willing to pay for the product?
b) What suggestions would make you want to buy our services?
c) If you did not want to buy our services, why?
4) Any other services you want to have?
5) If you are our customer, what kind of factors in our relationship will you pay more attention to?

Thanks for reading!
Looking forward to your answers!
Regards
Suzhou Delta International Logistics Co., Ltd
Add: No.313/315, 88 Xiandai Avenue Suzhou, China. Postcode: 215121
Tel: 86-512-62586586 6258658162586503 Fax: 62586559
Mail: delta@delta-logistics.cn Website: www.delta-logistics.cn

## Appendix C






# Appendix D 

R5541592

| Short Item Number | Item Number | Description UM |
| :---: | :---: | :---: |
| 358310 | $0185923 C 04$ | 40 Pin Connector EA |
| 474741 | 0201YC101KAT2A | Cap, 100pF, 16V, 10\%, X7R, 0201 EA |
| 330077 | 04025A101JAT2A | Cap, 0402 100pF 50V 5\% EA |
| 330106 | 04025A330JAT2A | Cap, 0402 33pF 50V 5\% EA |
| 186520 | 0402YC103KAT2A | CAP, X7R EA |
| 137787 | 0402ZD104KAT2A | Cap, 0.1uF, 10V, 0402 EA |
| 330093 | 06036D225KAT2A | Cap, 2. 2uF, 0603, Cer, X5R EA |
| 359700 | 0613952 Q25 | Res, 10 Ohm, 0402 EA |
| 332785 | $0613952 Q 33$ | Resistor EA |
| 412890 | 0613952 Q37 | RES $04025 \% 330 \mathrm{HM}$ EA |
| 368956 | $0613952 Q 53$ | Resistor EA |
| 355848 | 0613952 289 | Res, $4.7 \mathrm{~K} 0 \mathrm{hm}, 0402 \mathrm{EA}$ |
| 360479 | 0613952 291 | Res, 5.6K, 5\%, 0402 EA |
| 350828 | 0613952 295 | Resistor EA |
| 357333 | 0613952R04 | Resistor EA |
| 455822 | 0613952R06 | Resistor EA |
| 375460 | 0613952R14 | Resistor EA |
| 462328 | 0613952R17 | Res, 47K, 1/16W, 5\%, 0402 EA |
| 375478 | 0613952R22 | Resistor EA |
| 347055 | 0613952R34 | RES, MF, 240K0HM, $5 \%$, . 0625W, EA |
| 332515 | $0613952 R 43$ | Res 0402 560K EA |
| 304354 | $0613952 R 56$ | Res 0402, 2M 0hm, 5\% EA |
| 356331 | 0613952R61 | Res, 3.3M 0hm, 5\%, 0402 EA |
| 304320 | $0613952 \mathrm{R66}$ | Res 0402, 00 hm EA |
| 332646 | 6. $60 \mathrm{E}+06$ | Resistor EA |
| 242384 | 0662057M34 | Resistor, 0402, 22 ohm EA |
| 157286 | 0662057M98 | Resistor 0402, 10 K 0 hm EA |
| 480083 | 0662057N01 | Resistor, 0402, 12k, 1/16W 5\% EA |
| 242405 | 0662057N23 | Res 100K ohm 5\% 040L EA |
| 370693 | 7. $72 \mathrm{E}+06$ | Alternate Ground Contact EA |
| 377908 | $0903564 C 03$ | Connector, Camera Socket EA |
| 410667 | 0915254H04 | Switch EA |
| 394484 | 0971457D01 | connector EA |
| 445659 | 0971726 C07 | Connector EA |
| 490679 | 0971961L01 | Connector 21Pin EA |
| 370571 | 0975073B01 | EMU Connector EA |
| 370589 | 0975675A01 | Audio Jack EA |
| 489029 | 0975675A02 | Connector, Aud Cust 0 Row JcEA |
| 289916 | 0987817K07 | 34 Pin Connector EA |
| 316531 | 0988248Y01 | Connector 17 Pin ZIFF EA |
| 316611 | 0988252L01 | Socket Coin Cell Battery EA |
| 289852 | 0988866N01 | Connector EA |
| 437739 | 0988866N07 | Connector EA |
| 435784 | 0989245Y02 | SUD Under 25 HGT EA |
| 435910 | 0989851N06 | Connector EA |
| 460402 | 1000-0051. 1 | Cap, 0402, 1. 0uF, X5R, 6. 3V +/-1EA |
| 477845 | 1000-0087. 1 | Diode SOD-523 EA |
| 460429 | 1000-0178. 1 | Res 0201560 ohm $+/-5 \%$ EA |
| 460331 | 1000-0282. 1 | Diode, High Speed EA |
| 473166 | 1000-0334 | Cap 0603 1.0uF EA |
| 460437 | 1000-0336. 1 | Cap $04021000 \mathrm{nF} \quad 10 \mathrm{~V}+/-10 \%$ EA |
| 460445 | 1000-0378. 1 | Res 0201 10ohm 5\% EA |
| 460728 | 1000-4039. 1 | Res 0201 330ohm 5\% EA |
| 460701 | 1000-4228. 1 | Res 0402 33ohm 5\% EA |
| 460411 | 1000-6839.1 | Cap 02017 nF X7R 6.3V +/-10\%EA |
| 460517 | 1000-6901. 1 | Cap 0402 2. 2uF 6. $3 \mathrm{~V}+/-20 \%$ EA |
| 460461 | 1000-7609. 1 | Diode schottky0, SOD 523 EA |
| 479955 | 1000-7708. 3 | 11PIN M2 Memory Holder EA |
| 456788 | 1000-8971. 1 | Conn shield EA |
| 241411 | 1001AS220M=P5 | Inductor Power 22Uh +/-20\% EA |
| 487111 | 109-00113-01 | Thermistor 10k 0402 EA |
| 476762 | 109-00127-01 | Resisitor, 3300HM, $1 \mathrm{~W}, 2512$ SMD EA |
| 438539 | 114S0527 | Resistor EA |
| 501631 | 116 S 0077 | RES 0402 3.0K OHM 5\% HF EA |
| 424031 | 1170315 D 60 | PSA EA |
| 424049 | 1170315 D 61 | PSA EA |
| 328866 | 11750002 | RES, MF, 1/20W, 0.0 OHM, 5 EA |
| 328874 | 117S0004 | RES 0201 100HM 5\% HF EA |
| 328891 | 117S0006 | RES, MF, 1/20W, 1K 0HM, 5 EA |
| 328903 | 117S0007 | RES, MF, 1/20W, $10 \mathrm{~K} 0 \mathrm{HM}, 5$ EA |
| 328920 | 117S0009 | RES 0201 1M OHM 5\% HF EA |
| 382580 | 117S0056 | Res, MF, 1/20W, 2.2 Ohm, 5 EA |
| 328962 | 117S0082 | RES 0201 3.3K OHM 5\% HF EA |
| 368868 | 117S0101 | RES 02014.7 OHM 5\% HF EA |
| 328997 | 117S0103 | RES, MF, 1/20W, 470 OHM, 5 EA |
| 379452 | 117S0104 | Res, mF, 1/20W, 4. $7 \mathrm{~K} 0 \mathrm{hm}, 5$ EA |
| 329009 | 117S0105 | RES 0201 47K 0HM 5\% HF EA |
| 355549 | 117S0129 | Res, MF, 1/20W, 68K 0 hm, 5 EA |
| 372963 | $1188432 Z 16$ | Adhesive EA |
| 252312 | 1189617N04 | Adhesive Speaker Razor EA |
| 370837 | 11850011 | RES 0201 1000HM 1\% HF EA |
| 368964 | 11850013 | RES 0201 10K OHM 1\% HF EA |
| 353931 | 11850014 | RES 0201 100K OHM 1\% HF EA |
| 379698 | 118 S 0118 | Res, mF, 160 Ohm, 1, 1/20W, 0201 EA |
| 329025 | 118 S 0174 | RES, MF, 2. OKOHM, 1, 1/20W EA |
| 399605 | $118 \mathrm{S0192}$ | Res, MF, $22.00 \mathrm{hm}, 1,1 / 20 \mathrm{~W}, 0201 \mathrm{EA}$ |
| 379305 | 11850193 | Res, MF, 2200HM, 1, 1/20W, 0201 EA |
| 379487 | $118 \mathrm{S0196}$ | Res, mF, 220K $0 \mathrm{hm}, 1,1 / 20 \mathrm{~W}$ EA |
| 384008 | 118 S 0258 | Res, mF, $2800 \mathrm{hm}, 1,1 / 20 \mathrm{~W}, 0201 \mathrm{EA}$ |
| 369211 | 11850271 | RES 0201 294K 0 HM 1\% HF EA |
| 379356 | 11850280 | Res, MF, 30.1K Ohm, 1, 1/20W, 020EA |
| 447507 | 118 S 0392 | RES 0201 470HM 1\% HF EA |
| 369094 | 118S0394 | RES 0201 4.7K OHM 1\% HF EA |


|  |  |  | Unit Cost | Page <br> Extended Dollars |
| :---: | :---: | :---: | :---: | :---: |
| UM | Branch/P1 | uantity | Standard - 1 | Standard - Burdened |
| EA | 4062 | 62075 | 0. 9225 | 57264.19 |
| EA | 4062 | 53532 | 0.0643 | 3442.11 |
| EA | 4062 | 9055 | 0. 0326 | 295.19 |
| EA | 4062 | 8820 | 0. 0326 | 287.53 |
| EA | 4062 | 8350 | 0. 0163 | 136. 11 |
| EA | 4062 | 8585 | 0. 0668 | 573.48 |
| EA | 4062 | 3525 | 0. 3163 | 1114.96 |
| EA | 4062 | 107190 | 0. 0037 | 396.6 |
| EA | 4062 | 1792139 | 0.0036 | 6451.7 |
| EA | 4062 | 1723852 | 0.0036 | 6205.87 |
| EA | 4062 | 124000 | 0. 0054 | 669.6 |
| EA | 4062 | 115691 | 0.0028 | 323.93 |
| EA | 4062 | 37472 | 0.0028 | 104.92 |
| EA | 4062 | 1005 | 0. 0038 | 3.82 |
| EA | 4062 | 49792 | 0. 0037 | 184.23 |
| EA | 4062 | 1 | 0.0006 |  |
| EA | 4062 | 72052 | 0.0045 | 324.23 |
| EA | 4062 | 175 | 0.0005 | 0. 09 |
| EA | 4062 | 72666 | 0. 003 | 218 |
| EA | 4062 | 120000 | 0.0056 | 672 |
| EA | 4062 | 210724 | 0.0036 | 758.61 |
| EA | 4062 | 190942 | 0.0036 | 687.39 |
| EA | 4062 | 177031 | 0.0036 | 637.31 |
| EA | 4062 | 149004 | 0.0028 | 417.21 |
| EA | 4062 | 7812 | 0.0122 | 95.31 |
| EA | 4062 | 1597 | 0. 0037 | 5.91 |
| EA | 4062 | 17905 | 0. 0082 | 146.82 |
| EA | 4062 | 20869 | 0. 0038 | 79.3 |
| EA | 4062 | 17764 | 0. 0057 | 101.25 |
| EA | 4062 | 16635 | 0. 8999 | 14969. 84 |
| EA | 4062 | 101622 | 2. 6961 | 273983.07 |
| EA | 4062 | 40834 | 2. 3618 | 96441.74 |
| EA | 4062 | 33479 | 2. 7295 | 91380.93 |
| EA | 4062 | 38015 | 1. 2249 | 46564.57 |
| EA | 4062 | 682 | 1. 649 | 1124.62 |
| EA | 4062 | 38383 | 0.61 | 23413.63 |
| EA | 4062 | 216 | 1. 2851 | 277.58 |
| cEA | 4062 | 49936 | 1. 1774 | 58794.65 |
| EA | 4062 | 123017 | 1. 4792 | 181966. 75 |
| EA | 4062 | 42784 | 1. 2272 | 52504. 52 |
| EA | 4062 | 296524 | 0. 5075 | 150485.93 |
| EA | 4062 | 64341 | 1. 4225 | 91525.07 |
| EA | 4062 | 65338 | 0.8104 | 52949. 92 |
| EA | 4062 | 16653 | 1. 6595 | 27635.65 |
| EA | 4062 | 88802 | 0. 8612 | 76476.28 |
| 1 EA | 4062 | 257191 | 0. 0205 | 5272.42 |
| EA | 4062 | 165602 | 0. 1041 | 17239. 17 |
| EA | 4062 | 328594 | 0. 0078 | 2563.03 |
| EA | 4062 | 378719 | 0. 1156 | 43779. 92 |
| EA | 4062 | 804 | 0. 0205 | 16.48 |
| EA | 4062 | 148558 | 0. 0065 | 965.63 |
| EA | 4062 | 555175 | 0. 0078 | 4330.37 |
| EA | 4062 | 208308 | 0. 0078 | 1624.8 |
| EA | 4062 | 196576 | 0.0026 | 511.1 |
| \% EA | 4062 | 65050 | 0. 0089 | 578.95 |
| EA | 4062 | 127084 | 0. 0917 | 11653.6 |
| EA | 4062 | 3174 | 0. 1123 | 356. 44 |
| EA | 4062 | 7552 | 2. 1765 | 16436. 93 |
| EA | 4062 | 60397 | 0. 2129 | 12858. 52 |
| EA | 4062 | 3382 | 1. 82 | 6155.24 |
| EA | 4062 | 5483 | 0. 1359 | 745.14 |
| EA | 4062 | 4233 | 0. 7265 | 3075. 27 |
| EA | 4062 | 147372 | 0. 247 | 36400. 88 |
| EA | 4062 | 536930 | 0. 0028 | 1503.4 |
| EA | 4062 | 1042 | 0. 0309 | 32.2 |
| EA | 4062 | 270 | 0.0286 | 7.72 |
| EA | 4062 | 49847 | 0.0108 | 538.35 |
| EA | 4062 | 211113 | 0.0106 | 2237.8 |
| EA | 4062 | 20000 | 0 |  |
| EA | 4062 | 848530 | 0. 0108 | 9164.12 |
| EA | 4062 | 261930 | 0.0106 | 2776. 46 |
| EA | 4062 | 1090000 | 0.0117 | 12753 |
| EA | 4062 | 913382 | 0.0106 | 9681.85 |
| EA | 4062 | 184178 | 0.0106 | 1952.29 |
| EA | 4062 | 20000 | 0 |  |
| EA | 4062 | 1340000 | 0.0117 | 15678 |
| EA | 4062 | 181050 | 0.0106 | 1919. 13 |
| EA | 4062 | 188608 | 0. 0109 | 2055.83 |
| EA | 4062 | 78730 | 0.6907 | 54378.81 |
| EA | 4062 | 20504 | 0.0472 | 967.79 |
| EA | 4062 | 507708 | 0. 0134 | 6803.29 |
| EA | 4062 | 688275 | 0. 0134 | 9222.89 |
| EA | 4062 | 1810983 | 0.0134 | 24267. 17 |
| EA | 4062 | 660000 | 0.0156 | 10296 |
| EA | 4062 | 540000 | 0.0156 | 8424 |
| 1 EA | 4062 | 1190000 | 0.0156 | 18564 |
| EA | 4062 | 640000 | 0.0156 | 9984 |
| EA | 4062 | 5460000 | 0.0156 | 85176 |
| EA | 4062 | 770000 | 0. 1875 | 144375 |
| EA | 4062 | 260207 | 0.0134 | 3486.77 |
| 0EA | 4062 | 640000 | 0.0156 | 9984 |
| EA | 4062 | 179469 | 0.0134 | 2404.88 |
| EA | 4062 | 185996 | 0. 0134 | 2492. 35 |




| 4062 | 246 | 0. 9721 | 239. |
| :---: | :---: | :---: | :---: |
| 4062 | 37865 | 0.8774 | 33222.75 |
| 4062 | 42665 | 2. 0709 | 88354.95 |
| 4062 | 8945 | 1. 4685 | 13135.73 |
| 4062 | 33648 | 0. 9721 | 32709. 22 |
| 4062 | 9967 | 2. 1051 | 20981.53 |
| 4062 | 775 | 14. 5301 | 11260.83 |
| 4062 | 7799 | 3. 8079 | 29697. 81 |
| 4062 | 4891 | 17. 0995 | 83633.65 |
| 4062 | 5326 | 2. 3248 | 12381.88 |
| 4062 | 233825 | 1.8453 | 431477.27 |
| 4062 | 52718 | 0. 3269 | 17233.51 |
| 4062 | 12168 | 0. 2831 | 3444.76 |
| 4062 | 60928 | 0.5046 | 30744.27 |
| 4062 | 1090443 | 0.1816 | 198024. 45 |
| 4062 | 161702 | 0. 0632 | 10219. 57 |
| 4062 | 375550 | 0. 0632 | 23734.76 |
| 4062 | 265342 | 1. 6039 | 425582.03 |
| 4062 | 52319 | 4. 1411 | 216658.21 |
| 4062 | 278893 | 1. 3579 | 378708.8 |
| 4062 | 242600 | 2. 484 | 602618.4 |
| 4062 | 1300 | 2. 0741 | 2696. 33 |
| 4062 | 4000 | 1. 2438 | 4975. 2 |
| 4062 | 19076 | 3. 242 | 61844.39 |
| 4062 | 14304 | 4. 5315 | 64818.58 |
| 4062 | 386195 | 0.6394 | 246933.08 |
| 4062 | 631 | 15.6132 | 9851.93 |
| 4062 | 37278 | 1. 2149 | 45289.04 |
| 4062 | 3621 | 13.7604 | 49826.41 |
| 4062 | 1216 | 2. 9388 | 3573.58 |
| 4062 | 15250 | 0. 0201 | 306. 53 |
| 4062 | 47138 | 0. 1709 | 8055. 88 |
| 4062 | 35412 | 0. 0847 | 2999. 4 |
| 4062 | 61559 | 0. 3075 | 18929. 39 |
| 4062 | 19936 | 0.0778 | 1551.02 |
| 4062 | 88215 | 0. 2877 | 25379. 46 |
| 4062 | 33236 | 0.6538 | 21729.7 |
| 4062 | 68139 | 7. 385 | 503206. 52 |
| 4062 | 223545 | 0. 9225 | 206220. 26 |
| 4062 | 114 | 0.8124 | 92.61 |
| 4062 | 51338 | 0.8219 | 42194.7 |
| 4062 | 42165 | 0. 2107 | 8884.17 |
| 4062 | 6017 | 0.7148 | 4300.95 |
| 4062 | 67715 | 0.5612 | 38001.66 |
| 4062 | 22295 | 0.8551 | 19064.45 |
| 4062 | 6200 | 0 |  |
| 4062 | 11749 | 0. 3109 | 3652.76 |
| 4062 | 2284 | 1. 0892 | 2487.73 |
| 4062 | 5607 | 1. 6568 | 9289.68 |
| 4062 | 330 | 2. 5552 | 843.22 |
| 4062 | 1714 | 4. 5641 | 7822.87 |
| 4062 | 3863 | 1. 5162 | 5857.08 |
| 4062 | 713 | 1. 4706 | 1048.54 |
| 4062 | 185 | 1. 4345 | 265. 38 |
| 4062 | 7685 | 3. 1684 | 24349.15 |
| 4062 | 154 | 3.073 | 473.24 |
| 4062 | 24417 | 3. 4504 | 84248.42 |
| 4062 | 2450 | 9. 7804 | 23961.98 |
| 4062 | 21832 | 3. 48 | 75975. 36 |
| 4062 | 1500 | 2. 6688 | 4003.2 |
| 4062 | 1281 | 2. 4485 | 3136. 53 |
| 4062 | 19198 | 2. 6688 | 51235.62 |
| 4062 | 528 | 3. 7492 | 1979.58 |
| 4062 | 6923 | 3. 3473 | 23173. 36 |
| 4062 | 4674 | 0.0041 | 19. 16 |
| 4062 | 670989 | 3. 1013 | 2080938. 19 |
| 4062 | 46235 | 0. 3028 | 13999. 96 |
| 4062 | 50004 | 2. 062 | 103108. 25 |
| 4062 | 5721 | 2. 062 | 11796.7 |
| 4062 | 20837 | 3. 687 | 76826.02 |
| 4062 | 2048 | 5. 0293 | 10300. 01 |
| 4062 | 1713 | 4. 8614 | 8327.58 |
| 4062 | 1300 | 2. 0581 | 2675. 53 |
| 4062 | 209 | 1. 7743 | 370.83 |
| 4062 | 233 | 1. 0171 | 236. 98 |
| 4062 | 12818 | 0.8263 | 10591.51 |
| 4062 | 188956 | 2. 1291 | 402306. 22 |
| 4062 | 91780 | 0.8516 | 78159.85 |
| 4062 | 22926 | 2. 8056 | 64321.19 |
| 4062 | 48157 | 3. 7833 | 182192. 38 |
| 4062 | 11876 | 1. 0216 | 12132. 52 |
| 4062 | 1015 | 0. 2334 | 236.9 |
| 4062 | 3486 | 2. 2001 | 7669.55 |
| 4062 | 3486 | 2. 2001 | 7669.55 |
| 4062 | 623 | 8. 5728 | 5340.85 |
| 4062 | 652 | 3. 4065 | 2221.04 |
| 4062 | 1276 | 0.5393 | 688.15 |
| 4062 | 895 | 3. 5485 | 3175.91 |
| 4062 | 614 | 1. 8452 | 1132.95 |
| 4062 | 2298 | 93.0596 | 213850.96 |
| 4062 | 1289 | 4. 9484 | 6378.49 |
| 4062 | 1500 | 0 |  |
| 4062 | 1500 | 4. 6758 | 7013.7 |
| 4062 | 899 | 2. 9586 | 2659.78 |
| 4062 | 201 | 1. 5812 | 317.82 |
| 4062 | 15880 | 3. 687 | 58549.56 |
| 4062 | 2434 | 5. 2162 | 12696. 23 |
| 4062 | 63326 | 0 |  |
| $\begin{aligned} & 4062 \\ & 4062 \end{aligned}$ | 8049 8184 | $\begin{aligned} & 0.3797 \\ & 0.3776 \end{aligned}$ | $3056.21$ $\text { 3090. } 28$ |


| 506124 | 63709_01 | PCB $0.315^{\prime \prime} * 0.315^{\prime \prime}$ EA | 4062 | 17947 | 1. 183 | 21231.3 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 495921 | 63846_05 | MOUNT 2, TINY PLCC EA | 4062 | 75000 | 0. 5029 | 37717.5 |
| 402747 | 6475243B01-T4 | EMU backer 3D Stiffener EA | 4062 | 52277 | 0. 2586 | 13518.83 |
| 345834 | 700-09788-01 | DIE, G3.5 16 Channel EA | 4062 | 667 | 42.5815 | 28401.86 |
| 417367 | 700-11962-01 | Die EA | 4062 | 390 | 44.3141 | 17282.5 |
| 497475 | 705S0130 | SW SLIDE 2 POS 1. 5MM TRVL 1. EA | 4062 | 23884 | 1. 6678 | 39833.74 |
| 371311 | 740S0022 | Fuse, 32V, V/FA, 0402, 1A EA | 4062 | 20000 | 3. 2593 | 65186 |
| 444904 | 7503526501 | FILM ADHESIVE 9492UP EA | 4062 | 2820 | 0.0981 | 276.64 |
| 443012 | 7503539501 | Foam EA | 4062 | 25525 | 0.0788 | 2011.37 |
| 413913 | 7503623 B 31 | Poron Pad EA | 4062 | 29060 | 0. 0232 | 674.19 |
| 448235 | 7671093 L 02 | FLTR EA | 4062 | 36044 | 0. 0359 | 1293.98 |
| 347098 | 7. $69 \mathrm{E}+07$ | Ferrite Bead EA | 4062 | 122063 | 0. 0453 | 5529.45 |
| 382969 | 805-7448 | Shield EA | 4062 | 6597 | 0.8779 | 5791.51 |
| 382951 | 805-7449 | Shield EA | 4062 | 7956 | 0. 8779 | 6984.57 |
| 371910 | 8-5353164-6 | Connector, 80 Pin EA | 4062 | 10079 | 19.9423 | 200998. 44 |
| 373042 | 870-1346 | Dome EA | 4062 | 183169 | 0.7185 | 131606. 93 |
| 436550 | 870-1493 | Dome EA | 4062 | 624004 | 1. 0777 | 672489.11 |
| 475170 | 870-1561 | DOME 6UM 400G 0.23TRVL EA | 4062 | 25206 | 0.5748 | 14488.41 |
| 478240 | 870-1562 | DOME4MM*0.17MM 400G EA | 4062 | 59250 | 1. 2349 | 73167.83 |
| 491006 | 870-1603 | SPRING FINGER 2. $08 \times 0.8 \times 1$ EA | 4062 | 265504 | 0. 6955 | 184658. 03 |
| 508138 | 870-1621 | DOME 4MM*0.17MM 200G EA | 4062 | 51250 | 2. 0226 | 103658.25 |
| 377975 | 9164824H04 | FLTR EMI 6.3V-dC, 50MA, 4PF EA | 4062 | 170930 | 0. 4182 | 71482.93 |
| 377983 | 9171527C04 | FLTR EMI/RFI, 0603/M1608, QUADEA | 4062 | 58308 | 0.4182 | 24384.41 |
| 448227 | $9175636 \mathrm{B01}$ | FLTR EA | 4062 | 87554 | 0. 6204 | 54318.5 |
| 437721 | 9188975Y03 | Filter EA | 4062 | 70451 | 0. 3363 | 23692.67 |
| 378100 | A3212EELLT-T | IC EA | 4062 | 548 | 1. 0128 | 555.01 |
| 426765 | AF216M245001 | Antenna, Helical, 2.4GHZ EA | 4062 | 3575 | 1. 0898 | 3896. 04 |
| 493757 | ANA-00019-001 | IC Ana LDO fast RF 2.8 V EA | 4062 | 33000 | 1. 0646 | 35131.8 |
| 394450 | ANA-00221-001 | IC EA | 4062 | 1044500 | 0. 9936 | 1037815.2 |
| 353244 | ANA-00221-001 (G-RAY) (CF) | IC Magneto-Electric SW 5 PinEA | 4062 | 45182 | 0 |  |
| 440794 | ANA-00251-001 | IC EA | 4062 | 317998 | 0.9445 | 300349. 11 |
| 353252 | ANA-00251-001 (G-RAY) (CF) | IC ANA Hall-Effect Switch EA | 4062 | 12000 | 0 |  |
| 393481 | ANA-00352-001 (CF) | Cap, 6. 8pF, 50V, 0402 EA | 4062 | 30000 | 0 |  |
| 494506 | ANA-00476-001 | Class D mono audio amplifierEA | 4062 | 36000 | 3. 102 | 111672 |
| 498718 | ANA-00629-001 | IC Ana LDO 200 mA Ultra EA | 4062 | 12000 | 2. 2449 | 26938.8 |
| 427151 | APT1608-WWX58 | LED EA | 4062 | 75040 | 0. 1846 | 13852. 38 |
| 380509 | ASY-12120-001 | Rec $1.5 * 0.6 \mathrm{~cm}$ 23+/-2.5dBPaEA | 4062 | 94349 | 3. 8749 | 365592.94 |
| 467313 | ASY-13747-001_1 | Frame Front EA | 4062 | 5784 | 16.968 | 98142.91 |
| 474661 | ASY-14132-001_1 | Frame Front EA | 4062 | 42315 | 17. 1213 | 724487.81 |
| 367523 | AXK8L2012MT1 | Connector EA | 4062 | 4876 | 0.9107 | 4440.57 |
| 308911 | AXT480124MT1 | 80 Pin PCB Connector EA | 4062 | 2587 | 2. 9777 | 7703.31 |
| 502385 | AYG-526K | SPRING contact EA | 4062 | 71 | 0.7041 | 49.99 |
| 499403 | BLM15HB121SN1D | Inductor $04021200 \mathrm{HM} \pm 25 \% 300 \mathrm{EA}$ | 4062 | 10000 | 0. 1076 | 1076 |
| 441121 | BLM18BD252SN1D | Ferrite Chip, 2500 Ohm, 50MAEA | 4062 | 7739 | 0.032 | 247.65 |
| 394388 | CAP-00330-003 | Cap, 0402, 33pF, COG, 50V +/-5\% EA | 4062 | 176618 | 0. 0078 | 1377.62 |
| 438977 | CAP-00680-002 | Capacitor EA | 4062 | 296269 | 0. 0079 | 2340.53 |
| 492674 | CAP-01000-006 | Cap Ceramic 100pF 5\% 50V EA | 4062 | 50000 | 0. 0079 | 395 |
| 394370 | CAP-01003-010 | Capacitor EA | 4062 | 2656075 | 0. 0093 | 24701.5 |
| 353295 | CAP-01003-010 (G-RAY) (CF) | Cer Cap 0.1uF 10\% 10V X5R 04EA | 4062 | 28786 | 0 |  |
| 424559 | CAP-01004-017 | Cap, 0402, luF, X5R, $6.3 \mathrm{~V}+/-10 \%$ EA | 4062 | 141021 | 0. 0276 | 3892. 18 |
| 345210 | CAP-02R20-005 (CF) | Cap uW Sub Cer 2. $2 \mathrm{pF}+/-0.1 \mathrm{pEA}$ | 4062 | 93031 | 0 |  |
| 393422 | CAP-02R70-007 | Capacitor EA | 4062 | 159119 | 0. 0151 | 2402.7 |
| 394396 | CAP-03302-003 | Capacitor EA | 4062 | 393182 | 0.0151 | 5937.05 |
| 368809 | CAP-03R90-007 (CF) | Cap uW Sub Cer 3.9pF +/-0.1pEA | 4062 | 90604 | 0 |  |
| 394409 | CAP-06R80-007 | Capacitor EA | 4062 | 159924 | 0. 0151 | 2414.85 |
| 385246 | CAP-06R80-007 (CF) | Capacitor EA | 4062 | 345 | 0 |  |
| 494039 | CAP-10060-001 | CAP tantalum EA | 4062 | 17500 | 0. 6251 | 10939. 25 |
| 493386 | CC7V-T1A-0. 5 | Crystal 32.738KHz 12.50pF EA | 4062 | 42715 | 3. 6928 | 157737.95 |
| 224207 | CL-470S-2WD-D-T | LED EA | 4062 | 5437 | 6. 5202 | 35450. 33 |
| 439419 | CON-00083-001 | Connector EA | 4062 | 215084 | 1. 7243 | 370869.34 |
| 353164 | CON-00083-001 (G-RAY) (CF) | Conn, Low Profile 2 X 20 Male EA | 4062 | 1225 | 0 |  |
| 444875 | CON-00092-001 | CONNECTOR EA | 4062 | 141834 | 0. 9699 | 137564.8 |
| 359195 | CON-00092-001 (CF) | Ultra Miniature SMT Coax ConEA | 4062 | 4364 | 0 |  |
| 430300 | CON-00149-001 | Connector EA | 4062 | 86179 | 1. 0535 | 90789. 58 |
| 493765 | CON-00168-001 | 1.8mm spring contact meteor EA | 4062 | 61200 | 0. 3633 | 22233.96 |
| 493749 | CON-00185-001 | 2. 5 mm spring contact meteor EA | 4062 | 12000 | 0. 3633 | 4359.6 |
| 494021 | CON-00211-001 | CONNECTOR, 60 pin, header EA | 4062 | 17660 | 2. 7804 | 49101.86 |
| 492746 | CON-00235-001 | Socket for 3MP SMIA85 EA | 4062 | 1800 | 2. 0117 | 3621.06 |
| 394610 | CPB7324-0250F | 24 Pin BD-to-BD Connector ReEA | 4062 | 54 | 0. 8981 | 48.5 |
| 394855 | CPB7380-0250F | Connector, 80 Pin ReceptacleEA | 4062 | 54 | 2. 5527 | 137.85 |
| 405446 | CRCW0402100KJNED | Res, 100K 0hm, 5\%, 0402 EA | 4062 | 232205 | 0.0148 | 3436. 63 |
| 405438 | CRCW040210K0JNED | Res, 10K $0 \mathrm{hm}, 5 \%, 0402$ EA | 4062 | 33158 | 0. 0071 | 235.42 |
| 464008 | CRCW04021K00JNED | Res, 0402, 1 K EA | 4062 | 53890 | 0. 0148 | 797.57 |
| 356576 | CRCW080564R9FKEA | Resistor EA | 4062 | 30000 | 0. 0231 | 693 |
| 252224 | DF23B (1.8)-10DS-0. 5 V (61) | Socket EA | 4062 | 11971 | 1. 7931 | 21465.2 |
| 118914 | DF30FC-30DP-0. 4V (51) | CONNECTOR EA | 4062 | 31670 | 1. 1392 | 36078.46 |
| 395647 | DF30RB-40DP-0. 4 V ( 81 ) | connector EA | 4062 | 28000 | 1. 9969 | 55913.2 |
| 410659 | DIO-00032-001 | Diode EA | 4062 | 1429938 | 0.1561 | 223213. 32 |
| 493870 | DI0-00039-001 | Schottky barrier triple diodEA | 4062 | 16000 | 0. 3545 | 5672 |
| 119327 | DS-570/XCN | 13MM PIN TYPE RECEIVER EA | 4062 | 62499 | 3. 0604 | 191271.94 |
| 221081 | DTC144EMT2L | Lead Free Tranistor EA | 4062 | 6550 | 0. 1331 | 871.81 |
| 319118 | 500027-7041 | Connector, 70 Pin Plug EA | 4062 | 51 | 2. 1985 | 112. 12 |
| 448622 | EVK105CH010BW | 1 pF EA | 4062 | 725 | 0.0709 | 51.4 |
| 446117 | EVK105CH0R5BW | 0. $5 \mathrm{pF}+/-0.1 \mathrm{pF}$ en | 4062 | 10000 | 0.0743 | 743 |
| 452015 | EVK105CH1R1BW | Capacitor 1.1pF EA | 4062 | 10836 | 0.0743 | 805.11 |
| 446109 | EVK105CH1R5BW | 1.5pF EA | 4062 | 10000 | 0.0743 | 743 |
| 280815 | EvPAA603W | Razor Side Swich EA | 4062 | 182601 | 0.7482 | 136622.07 |
| 367726 | FH23-23S-0. 3SHW (05) | Purchased Component EA | 4062 | 9820 | 0 |  |
| 369748 | FH23-27S-0. 3SHW (05) | Connector 27 Pin EA | 4062 | 10000 | 2. 9339 | 29339 |
| 377271 | FH23-33S-0. 3SHI (05) | Conn FPC 33P0S . 3MM Tin SMD EA | 4062 | 10000 | 3. 4228 | 34228 |
| 362212 | FH26-39S-0.3SHW | Connector EA | 4062 | 4945 | 3. 1571 | 15611.86 |
| 493802 | FIL-00109-001 | Fil Ferrite EMI Supp 0402 EA | 4062 | 30000 | 0.1146 | 3438 |
| 345973 | gM5Bw05341A | Led EA | 4062 | 1104 | 8. 9653 | 9897.69 |
| 343986 | GNM1M2R61A105ME17D | CAPACITOR EA | 4062 | 1795 | 0. 106 | 190. 27 |
| 358053 | GRv0332C1E390JD01D | Capacitor, 39pF, 0201, 6V, 5EA | 4062 | 134279 | 0. 0145 | 1947.05 |
| 389423 | GRN0335C1E220JD01D | Capacitor EA | 4062 | 6000 | 0.0151 | 90.6 |
| 297502 | GRN033R60J104KE19D | Capacitor, 0201, 0.1uF, 6.3VEA | 4062 | 215710 | 0. 0159 | 3429.79 |
| 385385 | GRM033R60J224ME15D | Cap, 220nF, 20\%, 6. 3V, 0201 EA | 4062 | 108 | 0.1006 | 10.86 |
| 379401 | GRM033R61A103KA01D | CAP, CER, .01UF, 10, 10V, X5R EA | 4062 | 61438 | 0.0115 | 706.54 |
| 297810 | GRM1555C1H180JZ01D | Cap, 0402, 18pF, 50V, 5\% EA | 4062 | 10000 | 0.0106 | 106 |





| 4062 | 110656 | 0. 2679 | 29644.74 |
| :---: | :---: | :---: | :---: |
| 4062 | 127016 | 0. 4117 | 52292.49 |
| 4062 | 99136 | 0.791 | 78416. 58 |
| 4062 | 110656 | 0. 2679 | 29644.74 |
| 4062 | 86962 | 0.7452 | 64804.08 |
| 4062 | 69937 | 0.0475 | 3322.01 |
| 4062 | 56648 | 0.0496 | 2809. 74 |
| 4062 | 80594 | 0.0475 | 3828. 22 |
| 4062 | 84915 | 0. 3549 | 30136. 33 |
| 4062 | 83850 | 0. 0383 | 3211.46 |
| 4062 | 129760 | 0. 2247 | 29157. 07 |
| 4062 | 129760 | 0. 181 | 23486. 56 |
| 4062 | 129760 | 0. 2471 | 32063.7 |
| 4062 | 124731 | 0.0669 | 8344.5 |
| 4062 | 88279 | 0.0218 | 1924.48 |
| 4062 | 250 | 0. 1747 | 43.68 |
| 4062 | 83024 | 0. 1263 | 10485. 93 |
| 4062 | 45365 | 0. 0781 | 3543.01 |
| 4062 | 84535 | 0. 0213 | 1800.6 |
| 4062 | 20 | 0. 2524 | 5. 05 |
| 4062 | 2200 | 0. 2507 | 551.54 |
| 4062 | 2200 | 0.5531 | 1216.82 |
| 4062 | 25720 | 0. 2161 | 5558.09 |
| 4062 | 42344 | 1. 4683 | 62173.7 |
| 4062 | 335 | 1. 3655 | 457. 44 |
| 4062 | 53460 | 0. 1468 | 7847.93 |
| 4062 | 120 | 0. 1901 | 22.81 |
| 4062 | 8091 | 0.0605 | 489.51 |
| 4062 | 10100 | 0.0509 | 514.09 |
| 4062 | 10100 | 0.0516 | 521. 16 |
| 4062 | 14016 | 0.0601 | 842.36 |
| 4062 | 44113 | 0.0505 | 2227.71 |
| 4062 | 39132 | 0.0575 | 2250.09 |
| 4062 | 13932 | 0. 0587 | 817.81 |
| 4062 | 14033 | 0.0622 | 872.85 |
| 4062 | 14125 | 0.0608 | 858.8 |
| 4062 | 39352 | 0.0392 | 1542.6 |
| 4062 | 111352 | 0.0425 | 4732.46 |
| 4062 | 230 | 0. 4081 | 93.86 |
| 4062 | 3769 | 4.7419 | 17872. 22 |
| 4062 | 2000 | 0. 2991 | 598.2 |
| 4062 | 633 | 1. 6301 | 1031.85 |
| 4062 | 668 | 0. 122 | 81.5 |
| 4062 | 3198 | 0.0056 | 17.91 |
| 4062 | 9860 | 0. 0053 | 52.26 |
| 4062 | 9855 | 0.0053 | 52.23 |
| 4062 | 4845800 | 0.0507 | 245682.06 |
| 4062 | 4002359 | 0. 0951 | 380624.34 |
| 4062 | 3287283 | 0. 0078 | 25640.81 |
| 4062 | 4538007 | 0.0078 | 35396. 45 |
| 4062 | 2827255 | 0. 0078 | 22052. 59 |
| 4062 | 90000 | 0. 0051 | 459 |
| 4062 | 16711 | 0 |  |
| 4062 | 420675 | 0. 0051 | 2145.44 |
| 4062 | 22230 | 0 |  |
| 4062 | 13312 | 0 |  |
| 4062 | 150221 | 0. 0051 | 766.13 |
| 4062 | 93827 | 0.0051 | 478.52 |
| 4062 | 179660 | 0. 0051 | 916.27 |
| 4062 | 202658 | 0. 0051 | 1033.56 |
| 4062 | 198225 | 0. 0051 | 1010. 95 |
| 4062 | 18826 | 0 |  |
| 4062 | 2571946 | 0. 0051 | 13116. 92 |
| 4062 | 197284 | 0. 0051 | 1006. 15 |
| 4062 | 475 | 0 |  |
| 4062 | 198957 | 0. 0051 | 1014.68 |
| 4062 | 20000 | 0. 0167 | 334 |
| 4062 | 848760 | 0.021 | 17823.96 |
| 4062 | 100000 | 0. 0224 | 2240 |
| 4062 | 30000 | 0.0214 | 642 |
| 4062 | 60000 | 0.021 | 1260 |
| 4062 | 463995 | 0.0294 | 13641.45 |
| 4062 | 20000 | 0. 0214 | 428 |
| 4062 | 10000 | 0.0214 | 214 |
| 4062 | 464107 | 0.0184 | 8539.57 |
| 4062 | 20000 | 0.0036 | 72 |
| 4062 | 1785543 | 0. 0089 | 15891.33 |
| 4062 | 570319 | 0.0087 | 4961.78 |
| 4062 | 227527 | 0.018 | 4095. 49 |
| 4062 | 959350 | 0.0537 | 51517.1 |
| 4062 | 99818 | 0. 0057 | 568.96 |
| 4062 | 317 | 0. 0082 | 2.6 |
| 4062 | 10000 | 0.004 | 40 |
| 4062 | 378856 | 0.0148 | 5607.07 |
| 4062 | 60000 | 0.0078 | 468 |
| 4062 | 20000 | 0.0078 | 156 |
| 4062 | 20000 | 0.0078 | 156 |
| 4062 | 30000 | 0. 0082 | 246 |
| 4062 | 12000 | 0.0615 | 738 |
| 4062 | 3086568 | 0. 1549 | 478109.38 |
| 4062 | 1770355 | 1. 2774 | 2261451.48 |
| 4062 | 9998644 | 0. 3129 | 3128575.71 |
| 4062 | 76800 | 3. 0785 | 236428.8 |
| 4062 | 227349 | 3. 8653 | 878772.09 |
| 4062 | 1659831 | 0. 4641 | 770327.57 |
| 4062 | 773848 | 0. 4365 | 337784.65 |
| 4062 | 165962 | 2. 1765 | 361216. 29 |
| 4062 | 465410 | 2. 1385 | 995279. 29 |
| 4062 4062 | 454626 445174 | 1. 1.8184 | 462991.12 821435.06 |


| 393633 | RNV799041 | Conn 24pin Recept EA | 4062 | 1580343 | 0. 8871 | 1401922. 28 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 388033 | RNV799041 (CF) | Connector, 24 Pin, Recep, BTEA | 4062 | 1 | 0 |  |
| 393799 | RNV799044 | Connector, 80 Pin Receptacle EA | 4062 | 2109 | 2. 3974 | 5056. 12 |
| 410755 | RNV79985R1A | Conn 100 Pin B2B EA | 4062 | 465885 | 3. 1079 | 1447923. 99 |
| 476789 | RPV79982/24R1A | Conn 24pin Plug B2B EA | 4062 | 544419 | 1. 1 | 598860. 9 |
| 393650 | RPV79984 | Conn 80 Pin, Plug, B2B, 0.8MEA | 4062 | 58603 | 2. 7683 | 162230.68 |
| 470635 | RYT113955/1 | IC Vreg CS-4 EA | 4062 | 166340 | 0.6179 | 102781. 49 |
| 341411 | SDRP0615FJ02 | Speaker EA | 4062 | 91015 | 3. 185 | 289882. 78 |
| 356031 | SDRP0615KJ02 | Speaker EA | 4062 | 117824 | 2. 6374 | 310749.02 |
| 491938 | SF-2529-14BA-002 | Battery, 14MAH, Solicore EA | 4062 | 45827 | 7. 3857 | 338464.47 |
| 313120 | SKRKAEE010 | Switch EA | 4062 | 6730 | 0. 4641 | 3123.39 |
| 409391 | SSAD120100 | Switch, Slide, SW4, 1.4MM EA | 4062 | 23701 | 0. 9625 | 22812. 21 |
| 440567 | SSSS811101 | Switch, SMD Slide, 1.5 mm EA | 4062 | 3294 | 1. 3484 | 4441.63 |
| 440330 | SWT-00008-001 | Switch EA | 4062 | 618 | 0.6183 | 382.11 |
| 353236 | SWT-00008-001 (G-RAY) (CF) | Switch 2.4N Light Touch EA | 4062 | 206 | 0 |  |
| 494987 | SWT-00025-002 | Switch EA | 4062 | 133364 | 1. 8453 | 246096. 59 |
| 393801 | SXA1097277 | Navigation Domefoil EA | 4062 | 284896 | 1. 48 | 421646.08 |
| 394599 | SXA1097320 | Main Keypad Dome Foil AssembEA | 4062 | 590658 | 1. 6668 | 984508.75 |
| 393676 | SXA1097326 | Antenna Substrate EA | 4062 | 261226 | 0. 431 | 112588.41 |
| 412582 | SXA1097832 | Al Foil EA | 4062 | 30286 | 0. 3691 | 11178.56 |
| 427362 | SXA1097835 | Keypad Metal Foil EA | 4062 | 209336 | 0. 3122 | 65354.7 |
| 406799 | SXA1097835 (CF) | Al Foil EA | 4062 | 78 | 0 |  |
| 450301 | SXA1098151 | PSA EA | 4062 | 16043 | 0. 1163 | 1865.8 |
| 343610 | V33834BB | Dome array with EL panel EA | 4062 | 2422 | 17. 6046 | 42638.34 |
| 343572 | VDZT2R-33B | DIODE EA | 4062 | 6515 | 0. 1858 | 1210. 49 |
| 341067 | VLF3010AT-220MR33 | Inductor EA | 4062 | 27 | 2. 0376 | 55.02 |
| 362491 | VMT-04C | AAC vib Motor EA | 4062 | 635 | 3. 9736 | 2523.24 |
| 438598 | X812921-001 | HP Jack EA | 4062 | 2958 | 1. 1495 | 3400.22 |
| 440348 | XDR-00010-001 | Microphone EA | 4062 | 883 | 2. 062 | 1820.75 |
| 440356 | XDR-00011-001 | Microphone EA | 4062 | 57121 | 4. 124 | 235567 |
|  |  |  | MFC2 Bonded Transfer |  |  | 46257477. 2 |
|  |  |  | Report total |  |  | 46257477. 2 |

## Appendix E



|  |  | ${ }^{8900^{\prime} 68 \Sigma^{\prime} \tau}$ | ¢99986t＇ | $\left.\right\|^{18882824}$ |  |  |  |  | $\left.\right\|_{\text {¢8t＇rzz\％}} ^{\text {beto }}$ |  | $\frac{\mid 2962 L T T}{}$ |  |  | $908^{\prime} \tau 68^{\prime} \tau$ <br> $8 T Z^{\prime} \downarrow 6 G^{\prime} \tau$ | ${ }^{88 Z^{\prime} \text { To＇} 2}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  | － |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  | ع19\％9\％ | т6T＇zzz | 289＇162 | L89262 | t62＇88t | ¢6L＇88T | Tot＇gzz | 666 ＇292 | T6T＇zzz | L89 262 | L89＇66 | L89262 | L89＇162 | L8S 162 |  |
|  | tet＇s | 9tL＇96 | 296＇00 | 606＇97t | Les＇ż | 606＇9T | ع99＇zr | 80t＇tst | ع8＇29st | L99＇000 | T82＇90， | 96s＇tit | 606＇9t | LE＇LzT | 999＇88ז |  |
|  | คte＇s | 920＇s8 | 920＇98 | ${ }^{899} 96$ | T88＇90\％ | te8＇90\％ | se8＇6it | 99788t | 99t 885 | 920＇s8 | szo＇s8 | $688^{06}$ | \＆99＇96 | т88＇90т | 6069tr |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | － | т69Tt | 2r6＇st | 9s\％＇tz | 998＇Tz | $829^{\circ} \mathrm{T}$ | 829 ¢ | 2b6＇st | ${ }^{890}$＇8t | 2b6＇st | 99\％＇Tz | $952^{\prime}$ T2 | $998^{\prime}$ | 958 ＇t2 | $952^{\prime}$ T2 |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 9S＇Tr | 00TO¢¢ | 00TO¢8 | 2T9 288 | sticcr | ŠT＇şt | Otrigt | 299 z9s | 299795 | 0otoor | 000＇0\％8 | 95c＇T98 | 2t9z88 | SET＇Sct | L29 296 |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  | p92＇90 | 692 ＇ 89 | sz0＇98 | szo＇s8 | 2tszd | 2tszt | 692 ＇E9 | tız＇zL | 692 ＇89 | 920＇s8 | 920＇s8 | s20＇s8 | szo＇s8 | 920＇98 |  |
| ssr＇s | ptz＇86 | 88626 | 20¢＇Et | TL＇\＆z1 | zot＇grt | \＆L＇SzT | 988＇6it | 9tS＇Tst | $888^{\prime 2}$ | 800＇80\％ | Ltz＇80T | 200＇git | TLL＇8̇ | tzo＇tet | 88626 |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| sst＇s | かLて＇z8 | tıt＇z8 | p8L＇26 | 80＇ 80 （ | 860＇80 | rgt＇sti | tzo＇ber | Tzo＇ter | pLt＇z8 | tLt＇z8 | 629 28 | ャ8L＇z6 | 860＇80 | 20¢＇ET | 0zE＇LL |  |
|  | O¢E＇tr | t9t＇st | $6{ }^{69} 9$ | $6^{69}{ }^{\circ} \mathrm{O}$ | $6^{60} 0^{\circ}$ | 608＇0 | t9t＇st | 9zS＇LT | pob＇st | $6 \mathrm{trg}^{\circ} \mathrm{O}$ | 6 6t9 ${ }^{\circ}$ | $6{ }^{69}{ }^{\circ}$ | $6 \mathrm{t9}{ }^{\circ} \mathrm{O}$ | 6т9${ }^{\circ} \mathrm{O}$ | $6{ }^{69} 9$ |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | 160 |
|  |  |  | ${ }^{2996007}$ |  | $\frac{\angle \& \varepsilon^{\prime} L z \tau}{\tau 8 z 90 \tau}$ |  |  |  | $\frac{\varepsilon \varepsilon \varepsilon^{\prime} 995}{99 \tau^{\prime g e r}}$ | ${ }^{\text {L99＇00才 }}$ | $\frac{\text { rez'900 }}{\text { szo }}$ | $\begin{array}{l\|l} \hline \text { S6S'ITT } \\ \hline 6 \varepsilon \varepsilon^{\prime} 06 \end{array}$ |  | $\frac{\angle 8 S^{\prime} \angle \tau}{\text { ter }}$ |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  | T69＇ti | 2v6＇st | 992＇tz | 9s＇Tz | 8290\％ | $889 \%$ | 2v6＇st | 890＇85 | zb6＇st | 99\％＇tz | 9s\％＇tz | 9st＇rz | 9s＇tr | 9s2＇tz |  |
|  | tie＇s |  |  |  |  |  |  |  |  | 296＇00t | т8＇900 | s6s＇tit | 606＇9tr |  |  | v60 |
|  | ¢EE＇s | sz2＇98 | szo＇98 | ¢99956 | T88290 | ז82900 | 980＇it | 99t＇88t | 99788 T | 980＇s8 | 9z0＇98 | $688^{06}$ | 89996 | ז82900 | 6069Tt |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  | т69\％ | 286 ＇st | 998＇tz | 992＇Tz | $829^{\circ} \mathrm{T}$ | 889 \％ | 276＇st | 89088 | 266＇st | 998＇tr | 998＇tz | 998 ＇Tz | 958 Tr | 992＇r2 |  |
| 6nv－8t | 6nv－Tt | Sny－t | inc－82 | inc－tz | nc－ti | ${ }_{\text {nc－L }}$ | unc－os | unc－z | unc－9t | unc－6 | unc－z | Kew－92 |  |  |  |  |
| DEMM | हу＞M | z8\％M | זع\％ | 08 M | 627 M | 887 M | Lz7M | 927 M | sz7m | trim | ع 27 m | zz7M | זz＞M | 027M | 6 r 7 M |  |


|  | ع80＇69 | LOE＇LSZ＇T | ELS＇zte＇t | T28＇6TS＇T | L86＇LS9＇T | Tz8＇6TS＇T | 029＇S89＇T | Tot＇E00＇Z | ＋80＇teo＇z | ELS＇zTE＇T | 999＇t88＇T | 68L＇OSt＇T | Tz8＇6TS＇T | L86＇LS9＇T | Est＇96L＇T |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 880＇69 | sz＇＇Sot＇ | s๕8＇SOT＇T | 06t＇Eถて＇T | 999 ＇t88＇T | 999＇t88＇ז | Sst＇Lts＇ | EST＇96L＇T | EST＇96L＇T | szz＇Sot＇t | ¢z＇＇Sot＇t | LOt＇$\angle 1$ I＇$^{\prime}$ | 06t＇Eচて＇T | 999＇t88＇T | tz8＇6TS＇t |  | $\mathrm{g}^{-800-68 S ¢ T-d O d ~}$ |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  | － |  |  |  |  |  |  |  |  |  |  |  |  |  | T00－6992T－MS |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | 8－ 900 －Ts6Tt |  |
|  |  | 286＇TST | 8tて＇L0Z | โદย＇92\％ | โع์＇9Lz | 99T＇88โ | 99t＇88T | 8 8て＇L02 | โ88＇\＆ะ | 8tz＇ 202 | โع＇9L2 | т\＆と＇92\％ | โદ\＆＇92\％ | โع̌＇9Lz | โع̌＇9Lz |  | － $200-\mathrm{z} \mathrm{\varepsilon t} \mathrm{\varepsilon} \mathrm{\tau}$－dOd |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | t6\％ | pl！j | T00－0tts0－S3y bi |
|  | 2t6＇ST | ${ }^{8 t t^{\prime} 062}$ | T06＇208 | 82L＇098 | 2t9＇288 | 8zL＇098 | 686＇888 | عとદ＇29t | 002＇89t | T06＇208 | セャ8＇8te | 98L＇¢¢ | 82L＇098 | 2t9＇z88 | L6t＇tit |  | риеura［е\％） |  |
|  | 2セ6＇ST | 9L0＇s92 | SL0＇992 | 656＇982 | ャャ8＇8¢ | ャャ8＇8t¢ | S0t＇LS | L6t＇tIt | L6t＇TTV | 9L0＇s92 | 9L0＇s92 | LTO＇TLZ | 656＇982 | ャヤ8＇8t¢ | 82L＇098 |  | 9－E00－68S己T－dOd |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | 9－ $00-2 t 88 T-$ St |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | T00－6992T－MS |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  | ELO＇G $\varepsilon$ | Lz8＇LV | 69L＇E9 | 69L＇E9 | ャ88＇TE | ャ88＇TE | Lz8＇LD | 802＇ts | Lz8＇LD | 69L＇E9 | 69L＇E9 | 69L＇E9 | 69L＇E9 | 69L＇E9 |  | $\forall$－ $200-2 ¢ ¢ \varepsilon$－dod |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | t6\％ | pl！oर | 200－9t000－097］\＆ |
|  | 0LS＇92 | 08¢＇ 888 | ${ }^{9888 \text {＇tos }}$ | Lts＇t8s | L89＇L89 | LtS＇t8S | Ste＇889 | ${ }^{688^{\prime} 0} \mathbf{L}$ | L97＇t8L | ${ }^{988}$＇tos |  | ${ }^{9666^{\prime} \text { LS }}$ | LtS＇t89 | L89＇L¢9 | ${ }^{828}{ }^{\circ} 069$ |  |  |  |
|  | 0LS＇92 | SZT＇szt | str＇czt | 997＇82 | 90t＇ז8s | 90才＇tes | SLT＇S6s | $888^{\prime} 069$ | 888 ＇069 | szt＇szt | S2T＇szt | s69＇Tst | 997＇8L | 90¢＇TES | Lts＇t8s |  | 9－E00－68Sで－dOd |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | 9－T00－2t8ET－ S $^{\text {d }}$ |  |
|  |  | － |  |  |  |  |  |  |  |  |  |  |  |  |  |  | T00－6992T－MSV |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | 9－ 900 －Ts 6 TI |  |
|  |  | SSt＇89 | TTL＇6L | т82＇90т | T82＇90T |  | TtT＇Es | TTL＇6L | $68 \varepsilon^{\prime} 06$ | TTL＇62 | T8＇90才 | T82＇90才 | т8＇＇90 | т8＇90т | т8＇90т |  |  |  |
| ， | ャt＇̇＇s | 9TL＇96 | 296＇00T | 606＇9tT | LE＇ 2 IT | 606＇9tt | ع99＇62T | 80T＇tgT | عह＇＇99T | 196＇00T | T8Z＇90T | G6G＇tit | 606＇9tT |  | 99T＇88T | t6\％ | риешәa plop | 800－00000－097 $2 \tau$ |
|  | ¢te＇s | szo＇s8 | szo＇s8 | £99＇c6 | т8＇90¢ | т8＇＇90т | ¢80＇6Tt | 99t＇88T | 997＇88T | szo＇s8 | ¢z0＇98 | ${ }^{688} 8^{\circ} 06$ | ¢99＇c6 | \％8z＇90\％ | 606＇9t |  | $\mathrm{a}^{-800-685 z T-d o d ~}$ |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | 8－T00－2t88T－MS |  |
|  | － |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | T00－6992T－SS甘 |  |
|  | T | T69＇ti | 2t6＇st | 99z＇tz | 99z＇tz | 829＇0т | 829＇0 | 276＇st | 890＇8\％ | 276＇st | 99z＇tz | 9¢z＇tz | 99z＇tz | 99z＇tz | 99z＇tz |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | v60 | pl｜a入 | T00－88t2T－MaH $\tau$ |
|  | TtT＇Es | 899＇＇S96 | 62L＇E66 | LE8＇Lt＇t | 8ti＇tŞ＇T | 99t＇8st＇r | 800＇982＇T | 9Et＇sz＇T | 992＇trs＇T | 62L＇E66 | 9SS＇tuo＇T | L69＇t60＇T | L88＇LLT＇T | 8it＇tSZ＇T | 00t＇098＇T |  |  |  |
| － | Tbt＇Es | osz＇0s8 | 0sz＇098 | זE¢＇9s6 | 2T8＇z90＇T | 2T8＇z90＇T | 0s8＇06t＇T | 999＇ $888^{\prime}$＇ | 999＇T88＇T | 0sz＇098 | OSZ＇098 | 068 ＇806 | זE¢＇9s6 | 2T8＇Z90＇T | ع60＇69t＇T |  | g－E00－68SzT－dOd |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | T00－6992T－MS |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | 9－ 900 －Ts 6 TI |  |
|  |  | 8tz＇ $50 \tau$ | 08t＇\＆切 | 908＇t6T | 908＇t6T | ع99＇s6 | \＆s9＇s6 | 08t＇\＆切 | 079＇29T | 08t＇$¢ 6 \mathrm{~L}$ | 908＇t6T | 908＇T6T | 908＇t6T | 908＇T6T | 908＇t6T |  | $\forall$－ $200-\mathrm{z} \mathrm{\ell t} \mathrm{\varepsilon} \mathrm{\tau}$－dOd |  |
|  | ャte＇s | 97L＇96 | 296＇00T | 606＇9ti | LES＇LZT | 606＇9TI | ع99＇62T | 80t＇tSt | عยて＇99t | 296＇00T | T82＇90т | s6s＇tit | 606＇9t | LES＇LZT | 99T＇88โ | t6\％ | ${ }_{\text {риенад }}^{\text {pile }}$ | too－z8000－010 ot |
|  | ャTE＇s | szo＇G8 | szo＇g8 | £99＇G6 | ธ8z＇90¢ | т8＇＇90才 | 980＇6TT | 99t＇88ז | 999＇88T | 9zo＇s8 | 9zo＇s8 | $688^{\prime} 06$ | ع99＇G6 | т8＇＇90t | 606＇9tt |  | g－E00－68SzT－dOd |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | 9－T00－2t88T－MS |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | T00－6992T－ S |  |
|  |  | T69＇ti | z76＇GT | 9Gz＇tz | 99z＇tz | $829{ }^{\circ} 0$ | 829＇0 | Z 66 ＇st | 890＇81 | 276 ＇GT | 9cz＇tz | 9¢z＇Tz | 9cz＇Tz |  | 9Gz＇tz |  | 9－ 900 －Ts6TI |  |
|  |  |  |  |  | 9St |  |  |  |  |  |  |  | 9St | 95\％ 2 | 95212 | t6\％ | $\forall$ coozerct－diod | T00－88000－NOJ 6 |
|  | 82900 | て\＆t＇E6T | ャ86＇T02 | 6 ¢8＇$£ 8$ \％ | SLO＇s92 | 6 68＇$¢ 8$ | 928＇692 | 9 9z＇808 | L9わ＇で¢ | ャ\＆6＇T0Z | 29s＇ztz | T6T＇\＆zz | 6 68＇$¢ 8 \%$ | 9L0＇scz | โ\＆์＇9Lz |  |  |  |
|  | 829＇0才 | OSO＇0＜L | OSO＇OLI | 908＇＇6T | z99＇ztz | z99＇ztz | 020＇88 | T\＆＇9L | ธ\＆\＆＇92 | oso＇oli | oso＇0＜t | 829＇08T | 908＇t6T | z99＇ziz | 678＇ 8 ¢ |  | 9－800－68SZT－dOd |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | 9－100－2t88T－ CSt |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | too－6992T－Mst |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | 9－ 900 －Ts6TI |  |
|  |  | 288＇$¢$ | ャ88＇โ | 2ts＇zt | 2ts＇zt | 9Sz＇tz | 9sz＇tz | ¢88＇โ | $9 \varepsilon$ T＇98 | ¢88＇โ¢ | 2ts＇zt | 2TS＇2t | 2ts＇zt | 2ts＇zt | 2TS＇2t |  | $\forall$－ 200 －zとを¢T－dOd |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | t60 | plla人 | 800－zo880－dVO 8 |
|  | †โع＇s | 9tL＇96 | L96＇00T | 606＇9Tt | LEs＇LZT | 606＇9tt | 899＇62T | 80t＇tst | عย̌＇99T | 299＇00t | T88＇90T | 96s＇tit | 606＇9TI | LES＇LZI | 999＇88T |  | риеura［е\％） |  |
|  | †t¢＇s | szo＇s8 | szo＇s8 | ع99＇ 96 | t88＇90¢ | เ88＇90t | 980＇6IT | 99t＇88t | 99T＇88 | szo＇s8 | 9zo＇98 | $68 \varepsilon^{\prime} 06$ | 89996 | t82＇90t | 606＇9Tt |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | T00－6992T－MSt |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | 9－ $900-\mathrm{Ts} 6$ TI |  |
|  |  | T69＇ti | 2t6＇st | 9Sz＇tz | 9Sz＇tz | 829＇0才 | 829＇0т | 2t6＇st | 890＇81 | 276＇st | 9Sz＇tz | 9sz＇tz | 9Sz＇Tz | 9sz＇Tz | 9Sz＇tz |  | － $\mathbf{- 2 0 0 - z \varepsilon ¢ E T - d O d ~}$ |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | 560 | pl｜o人 | $800-08800-\mathrm{dtv}$ L |
| 6nt－8t | ${ }^{6 n \square} \forall$－TI | 6nv－b | nc－8z | Inc－tz | mc－tt | Inc－L | unc－0¢ | unc－$\varepsilon$ ¢ | unc－9t | unc－6 | unc－z | Kew－92 | KeW－6t | Kew－zt | Kew－s |  | ऽумт ： | 1 1uzuoduos |
| ๖¢४M | عє४М | г¢४м | ธ¢४М | овум | 627M | $82 \times$ M | LZYM | 9г7M | sz＞M | ャгヤM | عг犭M | zz＞M | זг＞M | 0z7M | 6г7M |  |  |  |


|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | ＋60 | pıla ${ }^{\text {a }}$ | TT0－TOZ80－anl $\varepsilon$ ¢ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | गte＇s | 9TL＇96 | L96＇00才 | 606＇9tI | LES＇LZI | 606＇9ti | 899＇62T | 80＇t＇ST | EとZ＇99T | 296＇00t | t8z＇90t | 96S＇tti | 606＇9tt | L\＆＇LZI | 99t＇88t |  | риеura［e\％ol |  |
|  | ャt＇＇s | ¢zo＇s8 | szo＇s8 | £99＇s6 | T88＇90］ | โ88＇90T | S80＇6It | 99t＇88t | 99t＇88t | szo＇s8 | szo＇s8 | $68 \varepsilon^{\prime} 06$ | ع99＇s6 | T88＇901 | 606＇9Tt |  | $\mathrm{g}^{-}$－00－8¢tET－dOd |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | 9－ $000-2788 \mathrm{~T}-\mathrm{SSt}$ |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | T00－6997T－MSt |  |
|  |  | T69＇ti | 266＇st | 99z＇tz | 9Sz＇tz | 82900 | 82900 | 2t6＇st | 890＇85 | 2t6＇st | 9sz＇tz | 9S2＇tz | 9Sz＇tz | 9Sz＇tz | 9sz＇tz |  | 9 9 90－TS6tt |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | $\forall$－ $200-$－zter－dOd |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | ＋6．0 | Pila ${ }^{\text {a }}$ | L00－0L4z0－d\＃O zz |
|  | ${ }^{82790}$ |  |  |  | SLO＇9S2 |  | ${ }^{928} 698$ |  | Let＇ri | ¢¢6＇T02 | 299\％İ |  |  | $\frac{\text { SLO＇GSZ }}{\text { 299＇ziz }}$ |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | －－Too－zt88T－＜S |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | T00－6992T－MS |  |
|  |  | $288 ' \varepsilon z$ | ャ88＇โ¢ | 2tS＇zt | 2ts＇zt | 9SZ＇tz | 992＇tz | ャ88＇โ | 98t＇98 | ャ88＇โ | 2ts＇zt | 2tS＇2t | 2ts＇zt | 2ts＇2t | 2ts＇zt |  | $\mathrm{g}^{-1} 900$－Ts6TI |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | ${ }^{6} 6^{\circ}$ | p！！ax | TOO－GLZOT－MAH IZ |
|  | เธモ＇s | 9tL＇96 | 296＇00T | 606＇9tI | LEs＇LZT | 606＇9tt | ع99＇62T | 80t＇tst | عย2＇99T | L96＇00T | T8Z＇901 | 96S＇tit | 606＇9Tt | L\＆＇ 2 \％ | 999＇88T |  | риешәa［е¢0」 |  |
|  | †t＇＇s | szo＇s8 | szo＇s8 | \＆99＇¢6 | T82＇900 | ז88＇90¢ | 980＇6IT | 99t＇88t | 99T＇88T | szo＇s8 | szo＇s8 | $6^{68}$＇06 | \＆99＇s6 | I88＇900 | 606＇9tI |  | $\mathrm{a}^{-}$－Too－E¢tET－dOd |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | 9－ $000-2 t 885-\wedge$ St |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | T00－6992T－SSV |  |
|  |  | T69＇TT | 206＇st | 9Sz＇tz | 9sz＇tz | 829＇0才 | 829＇0t | 266＇st | 890＇8i | $276{ }^{\text {cs }}$ | 9sz＇tz | 9Sz＇tz | 9Sz＇tz | 9S2＇tz | 9Sz＇tz |  | g － 900 －ts6tI |  |
|  | － |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | ャt¢＇s | 9tL＇96 | L96＇00T | 606＇9Tt | LE¢＇LZI | 606＇9ti | ع99＇62T | 80T＇tst | عยz＇99T | L96＇00T | T8Z＇90т | 969＇tti | 606＇9Tt | L\＆G＇LzI | 999＇88T | 16.0 | $\begin{gathered} \text { pilad } \\ \text { pueuad perool } \end{gathered}$ | too－tzStt－MaH 0 O |
| － | ๑โE＇s | ¢zo＇s8 | szo＇s8 | ¢99＇S6 | T8＇＇90¢ | ธ88＇90¢ | ${ }_{\text {c }} \mathrm{E} 0^{\prime} 6 \mathrm{TIT}$ | 999＇88t | 997＇88！ | szo＇s8 | ¢zo＇s8 | $688^{\prime} 06$ | ع¢9＇s6 | т8z＇90т | 606＇9т |  | $\mathrm{g}^{-100-\varepsilon ¢ t ¢ T-d O d ~}$ |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | T00－6992T－MS |  |
|  | ， | T69＇TI | 2t6＇st | 9S2＇tz | 9sz＇tz | $829^{\circ} 0$ | $8290{ }^{\circ}$ | 2t6＇st | 890＇8t | 276＇st | 9sz＇tz | 9Sz＇tz | 9sz＇tz | 9sz＇t2 | 9sz＇tz |  | 9－900－Ts6Tt |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | $\nabla^{-}$z00－z¢øET－dOd |  |
|  |  | T69＇ti | 266＇st | 9Sz＇tz | 9Sz＇tz | 829＇01 | 829＇0¢ | 2t6＇st | 890＇8ז | 2r6＇si | 9Sz＇tz | 9Sz＇Tz | 9sz＇tz | 9sz＇tz | 9s＇＇tz | 160 | puewaa plilon | T00－26000－NOJ $6 \tau$ |
| $\square$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | 9－T00－zt88T－MSt |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | T00－6992T－MS |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  | T69＇tt | 2t6＇st | 9S2＇tz | 9Sz＇tz | 82900 | 829＇0 | 2t6＇st | 890＇8t | 2t6＇st | 9¢z＇tz | 992＇tz | 9Sz＇tz | 9SZ＇tz | 9SZ＇tz |  | $\forall$ zoo－zとをET－dOd |  |
|  | ャtع＇s | 9tL＇96 | L96＇00T | 606＇9tt | LEs＇LZT | 606＇9ti | ع99＇62T | 80T＇tST | عยz＇99T | L96＇00T | T8Z＇90T | 96S＇tit | 606＇9Tt | L\＆＇$\angle$ \％T | 999＇88T | 160 | ${ }_{\text {puruara }}^{\text {pila }}$ | too－0t000－40X 8 8 |
|  | ๑TE＇s | szo＇g8 | 9zo＇s8 | ع99＇G6 | T88＇90¢ | ธ8z＇90¢ | 980＇6TT | 997＇88t | 997＇88t | szo＇s8 | szo＇g8 | $68 \varepsilon^{\prime} 06$ | ع99＇G6 | T88＇90¢ | 606＇9tt |  | 9－ $000-685$ ET－dOd |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | T00－6992T－MS |  |
|  |  | T69＇Tt | 2セ6＇St | 9Sz＇tz | 9sz＇tz | 82900 | 829＇0 | 2t6＇st | 890＇85 | 266＇st | 9sz＇tz | 9S2＇tz | 9sz＇tz | 9sz＇tz | 9Sz＇tz |  | $\nabla^{-}$zoo－z¢¢ET－dod |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | ＋6．0 | p！！习入 | T00－80000－1MS $<1$ |
|  |  | 288＇દz | ャ88＇โع | 2TS＇zt | 2TS＇2t | 9Sz＇tz | 9sz＇tz | ¢88＇โ | $98 \tau^{\prime} 98$ | ャ88＇TE | 2ts＇2t | 2ts＇zt | 2ts＇2t | 2ts＇zt | 2T¢＇2t |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | 8－800－68SIT－dOd |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | － －00－2t88T－ St |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | too－6992T－Mst |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | g － 900 －Ts6Tt |  |
|  |  | 288＇६z | ャ88＇โ | 2ts＇zt | 2ts＇zt | 9̧z＇tz | 9¢z＇tz | ャ88＇โع | 98ז＇98 | ャ88＇TE | 2TS＇2t | 2TS＇zt | 2ts＇zt | 2TS＇zt | 2Ts＇zt |  | $\forall$－ $200-$－z¢ET－dOd |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | 160 | plla | 200－ttzzo－Sヨy 9t |
|  | ${ }^{829}{ }^{\circ} \mathrm{O}$ T | とを¢＇$¢ 6 \tau$ | ¢86＇toz | 6¢8＇£๕\％ | S20＇ssz | ${ }^{\text {628＇} 288}$ | ${ }^{9888^{\prime} 698}$ | ${ }^{\text {972＇808 }}$ | L9t＇zTE | ${ }^{\text {¢ }}$ ¢＇toz | z99＇ztz | т6T＇غzz | 698＇£̌\％ | S20＇scz | Tع¢＇9L2 |  |  |  |
|  | 82900 | oso＇0＜L | 0so＇02L | 908＇T6T | 299＇ztz | z99＇ztz | 020＇88 | T\＆＇92\％ | T\＆と＇92\％ | oso＇02I | oso＇02I | 829＇08t | 908＇t6T | 299＇ztz | 6 68＇$¢ 8 \%$ |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | T00－6992T－MSt |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | 9－ $900-\mathrm{Ts} 6$ TI |  |
|  |  | 288＇$๕$ | ¢88＇โ | 2TS＇zt | 2TS＇2t | 9Sz＇tz | 9sz＇tz | ¢88＇โ | 98T＇98 | ¢88＇โ | 2ts＇zt | 2ts＇zt | 2ts＇zt | 2ts＇zt | 2ts＇zt |  |  |  |
| 6nt－8t | Snv－Tt | 6nv－t | ｜nc－8z | inc－Tz | inc－tr | nc－L | unc－08 | unc－$-\varepsilon$ | unc－9t | unc－6 | unc－z | Kew－92 | Kew－6t | Kew－zt | Kew－S | ＋60 | symi ： | T00－z8tzo－S3y st |
| D¢YM | عу才M | г¢才M | โ¢¢M | 08٪M | 627M | 82才M | Lz＞M | 927M | szıM | ๖てヤM | عг犭M | てzıM | זz＞M | 0гヌM | $6 \mathrm{~T} \times \mathrm{M}$ |  |  | －ן！ıәдеN |

 웅
 $\qquad$ $\%$


 용 $\qquad$ － \％ $\qquad$ 0 $\qquad$ 0 $\qquad$ 0

| 21,256 | 21,256 | 21,256 | 21,256 |
| :--- | ---: | ---: | ---: |


|  |  | T69＇TT | 2t6＇st | ｜9SZ＇tz | ｜9SZ＇Tz | 1829＇0т | ｜829＇0T | 276＇st | ｜890＇8T | 2t6＇st | 19SZ＇tz | ｜9SZ＇tz | ｜99Z＇tz | ｜9Sz＇tz | ｜9Sz＇tz |  | $\nabla^{-}$200－2¢tET－dOd |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | 160 | pl｜${ }^{\text {¢ }}$ |
|  | †tع＇S | 9T＜＇96 | L96＇00才 | 606＇9tt | L\＆S＇LZT | 606＇9Tt | E99＇62T | 80T＇tSt | E\＆て＇9ST | L96＇00T | T8z＇90T | S69＇tit | 606＇9TT | L\＆＇$\angle$＇LT | 999＇88t |  | puemad reto |
|  | †te＇s | szo＇s8 | szo＇s8 | عS9＇S6 | T88＇90才 | I8Z＇90才 | S80＇6IT | 99T＇88โ | 997＇88โ | szo＇s8 | szo＇s8 | $68 \varepsilon^{\prime} 06$ | ع¢9＇S6 | T88＇90T | 606＇9TI |  | $\mathrm{a}^{-}$－00－68SLT－dOd |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | 9－T00－2t8ET－$\langle$ S |
|  |  |  |  | － |  |  |  |  |  |  |  |  |  |  |  |  | T00－6992T－ASt |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  | I69＇TI | 2セ6＇st | 9Sて＇tz | 9SZ＇tz | 829＇0 | 889＇0т | 2t6＇st | 890＇8T | 2セ6＇st | 9Sz＇tz | 9¢z＇tz | 9¢Z＇tz | 9Sz＇tz | 9Sz＇tz |  | $\nabla^{-}$－00－2¢をET－dOd |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | ＋6．0 | p！！ox |
|  | 8z9＇01 | 2\＆ゅ＇\＆6โ | ｜¢ ¢＇toz | 688＇£ ${ }^{\text {c }}$ | 9L0＇s9z | 6T8＇\＆ะz | 9zع＇69z | 9たて＇808 | L9カ＇てṫ | ＋E6＇T0Z | Z9s＇ztz | T6T＇غzz | 6T8＇દยz | SLO＇s9z | Tદย＇9LZ |  |  |
|  | 829＇0¢ | Oso＇02L | 0so＇oLI | $908^{\prime}$＇6¢ | 299＇zI2 | 299＇zt2 | 0L0＇882 | т $\varepsilon$＇＇9Lz | т $\varepsilon$＇＇9Lz | 0so＇02I | 0so＇02I | 829＇08T | $90 \varepsilon^{\prime}$＇t6 | 299＇zTZ | 6 68＇$غ \varepsilon$ ¢ |  | $\mathrm{a}^{-}$－00－68SZT－dOd |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  | － |  |  |  |  |  |  |  |  |  |  |  |  |  | T00－6992T－MS |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | g soo－ts6 Tt |
|  | － | 288＇$¢ 乙$ | †88＇TE | 2TS＇2t | てTS＇Zす | 9¢z＇tz | 9Sて＇tz | †88＇TE | $9 \varepsilon \underbrace{\prime} 9 \varepsilon$ | †88＇t¢ | 2TS＇Zt | 2TS＇Zt | 2TS＇で | 2TS＇Zt | 2TS＇zt |  | $\nabla^{-}$Z00－z८tET－dOd |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | t60 | p！od |
|  | †te＇S | 9T＜＇96 | L96＇00T | 606＇9tT | L\＆S＇LZT | 606＇9TI | E99＇62T | 80才＇tST | عદて＇9St | L96＇00T | T8z＇90¢ | S6S＇tIt | 606＇9TI | L\＆＇$\angle$ LT | 999＇88t |  |  |
|  | †t\＆＇S | Szo＇s8 | szo＇s8 | عg9＇s6 | т88＇90才 | T88＇90才 | 980＇6TI | 99т＇88โ | 997＇88 | szo＇s8 | szo＇s8 | $68 \varepsilon^{\prime} 06$ | ع99＇s6 | T88＇90才 | 606＇9TI |  | $\mathrm{a}^{-}$T00－EStET－dOd |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | T00－6992T－\SV |
|  | － | I69＇IT | 2セ6＇ST | 9Š＇tz | 9SZ＇tz | 829＇0T | 8290 ${ }^{\circ}$ | 2v6＇st | 890＇8T | $2 \succ 6 ' \mathrm{ST}$ | 9SZ＇tz | 9SZ＇tz | 9SZ＇tz | 9Sz＇tz | 9Sz＇tz |  | 9－ $900-\mathrm{Ts6TI}$ |
| － |  | 1 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | t60 | plid |
| $\bigcirc$ |  |  |  |  |  |  |  |  |  | でく＇tz | Lヤて＇80T | 20t＇\＆tI | 20カ＇ETI | 860＇ $80 \tau$ | ع60＇ $80 \tau$ |  |  |
|  | － |  |  |  |  |  |  |  |  | 608 ＇0 | 629＇L8 | ャ8L＇26 | ャ8L＇z6 | ヤくす＇て8 | †くす＇Z8 |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | g－T00－2t8ET－$\langle$ SV |
|  |  |  |  |  |  |  |  |  |  | ع\＆t＇vt | 6T9＇02 | 6T9＇02 | 699＇02 | 6T9＇02 | 6T9＇02 |  | T00－6992T－\S |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | $\nabla^{-}$200－zとtET－dOd |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | 16.0 | p！！${ }^{\text {¢ }}$ |
|  | 0ャع＇тT | t9t＇ST | 6T9＇02 | 6T9＇02 | 608＇0T | $60 \varepsilon^{\prime} 0 \tau$ | t9t＇st | 9zs＇LT | ｜ 9 t＇st | 6T9＇02 | 6T9＇02 | 6T9＇02 | 6T9＇0z | 6T9＇02 | 6T9＇0z |  |  |
|  | $0 \downarrow \varepsilon$＇TI | t9t＇ST | 6T9＇02 | 6 69＇02 | $60 \varepsilon^{\prime} 0 \tau$ | $608^{\prime} 0 \tau$ | t9t＇st | $92 S^{\prime} \angle$ L | t9t＇st | 6T9＇02 | 6T9＇02 | 6T9＇02 | 6T9＇02 | 6T9＇02 | 6T9＇02 |  | g－t00－2t8ET－ CSV |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | T00－6992T－\S |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | g soo－ts6tt |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | 16.0 | p！｜e人 |
| GSt＇s | ¢t8＇$¢ 6$ | 886＇L6 | 20ヵ＇\＆tI | tuL＇\＆ | 20ヵ＇ETI | ELL＇SZT | 98t＇6ヶT | 9ts＇TST | 886＇L6 | 860＇E0T | くヤて＇80T | 20t＇\＆tI | TTL＇\＆てT | TマO＇¢\＆โ | $886{ }^{\prime} L 6$ |  | риешәа［е\％O＿ |
| SST＇s |  | かくずて8 | カ8L＇z6 | ع60＇\＆0 | 860＇E0т | t9t＇stI | ธマO＇ャะโ | тマO＇セ¢โ | ヤくガて8 |  | 6z9＇L8 | ャ8L＇26 | 860＇ $80 \tau$ | 20カ＇とII | 0zع＇LL |  | W－ 000 －ttzet－${ }^{\text {chs }}$ |
|  | 0ヶE＇TI | ャ9t＇ST | 6T9＇02 | 6T9＇02 | $608^{\prime} 0 \tau$ | $608^{\prime} 0 \tau$ | t9t＇st | 9zs＇LT | t9t＇st | 6T9＇02 | 6T9＇02 | 6T9＇02 | 6T9＇02 | 6T9＇02 | 6T9＇02 |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | T00－6992T－\SV |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | 9 500－ts6tI |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | $\nabla^{-}$200－zとtET－dOd |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | 260 | p！ı̇ |
|  | †te＇s | 9T＜＇96 | L96＇00T | 606＇9tt | L\＆S＇LZT | 606＇9TI | E99＇6ZT | 80T＇tST | عとて＇9ST | L96＇00T | T8z＇90¢ | S6S＇tII | 606＇9TI | LES＇LZI | 999＇88t |  | риеuəa 1e\％ol |
|  | †tع＇s | Szo＇s8 | 9zo＇s8 | \＆s9＇s6 | โ88＇90T | โ88＇90т | 980＇6TI | 99T＇88โ | 997＇88โ | szo＇s8 | szo＇s8 | $68 \varepsilon^{\prime} 06$ | ع99＇s6 | T88＇90T | 606＇9TI |  | －${ }^{-100-\varepsilon ¢ t E T-d O d ~}$ |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | 9－T00－2t8ET－ d $^{\text {d }}$ |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | T00－6992T－${ }^{\text {S }}$ |
|  |  | I69＇It | 2ャ6＇st | 9SZ＇tz | 9SZ＇TZ | 829＇0T | 8290 0 | 2t6＇ST | 890＇8t | 2t6＇st | 9SZ＇TZ | 9Sz＇tz | 9¢Z＇tz | 9Sz＇tz | 9¢Z＇tz |  | g ${ }^{-900-t s 6 T t}$ |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | $\nabla^{-}$200－zとtET－dOd |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | 260 | plı］ |
|  | †tદ＇S | 9TL＇96 | 296＇00T | 606＇9tt | L\＆s＇LZT | 606＇9TI | E99＇62T | 80T＇tSt | عยて＇99т | L96＇00T | T82＇90T | S6S＇tIt | 606＇9TI | LES＇LZT | 999＇88T |  |  |
|  | †tع＇s | ¢zo＇s8 | Szo＇s8 | \＆s9＇s6 | т88＇90T | โ88＇90т | 980＇6TI | 99т＇88โ | 997＇88 | szo＇s8 | ¢zo＇s8 | $68 \varepsilon^{\prime} 06$ | ع99＇s6 | T88＇90T | 606＇9TI |  | $8^{-}$Too－EStET－dOd |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | T00－6992T－${ }^{\text {SV }}$ |
|  |  | I69＇тT | 2セ6＇st | 9Š＇tz | 9Sz＇tz | 8z9＇0 | 8290 0 | てt6＇st | 890＇8t | 2t6＇st | 9Sz＇tz | 9Sz＇tz | 9Sて＇tz | 9SZ＇TZ | 9Sz＇tz |  | g $=$ S00－ts6TI |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | － $200-2$ をもET－dOd |
| 6пท－8T | 6n $\downarrow$－TI | 6nv－t | Inc－8z | Inc－tz | Inc－t | Inc－L | unc－0¢ | unc－$\varepsilon$ ¢ | unc－9t | unc－6 | unc－z | Kew－9z | KeW－6T | KeW－ZT | Ken－s |  | SצMI ： |
| เعฯM | عह才м | टعฯм | тع才м | 0¢צм | 62＞M | 827M | LzYM | 92＞M | szıM | ャてヤM | عг犭м | ट乙ヶм | тZ犭M | 0г¢M | 6โ＞M |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | zTs＇zt ｜99T＇ $88 \tau$

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|  |  | T69＇TT | 2t6＇st | ｜9SZ＇tz | ｜9SZ＇Tz | 1829＇0т | ｜829＇0T | 276＇st | ｜890＇8T | 2t6＇st | 19SZ＇tz | ｜9SZ＇tz | ｜99Z＇tz | ｜9Sz＇tz | ｜9Sz＇tz |  | $\nabla^{-}$200－2¢tET－dOd |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | 160 | pl｜${ }^{\text {¢ }}$ |
|  | †tع＇S | 9T＜＇96 | L96＇00才 | 606＇9tt | L\＆S＇LZT | 606＇9Tt | E99＇62T | 80T＇tSt | E\＆て＇9ST | L96＇00T | T8z＇90T | S69＇tit | 606＇9TT | L\＆＇$\angle$＇LT | 999＇88t |  | puemad reto |
|  | †te＇s | szo＇s8 | szo＇s8 | عS9＇S6 | T88＇90才 | I8Z＇90才 | S80＇6IT | 99T＇88โ | 997＇88โ | szo＇s8 | szo＇s8 | $68 \varepsilon^{\prime} 06$ | ع¢9＇S6 | T88＇90T | 606＇9TI |  | $\mathrm{a}^{-}$－00－68SLT－dOd |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | 9－T00－2t8ET－$\langle$ S |
|  |  |  |  | － |  |  |  |  |  |  |  |  |  |  |  |  | T00－6992T－ASt |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  | I69＇TI | 2セ6＇st | 9Sて＇tz | 9SZ＇tz | 829＇0 | 889＇0т | 2t6＇st | 890＇8T | 2セ6＇st | 9Sz＇tz | 9¢z＇tz | 9¢Z＇tz | 9Sz＇tz | 9Sz＇tz |  | $\nabla^{-}$－00－2¢をET－dOd |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | ＋6．0 | p！！ox |
|  | 8z9＇01 | 2\＆ゅ＇\＆6โ | ｜¢ ¢＇toz | 688＇£ ${ }^{\text {c }}$ | 9L0＇s9z | 6T8＇\＆ะz | 9zع＇69z | 9たて＇808 | L9カ＇てṫ | ＋E6＇T0Z | Z9s＇ztz | T6T＇غzz | 6T8＇દยz | SLO＇s9z | Tદย＇9LZ |  |  |
|  | 829＇0¢ | Oso＇02L | 0so＇oLI | $908^{\prime}$＇6¢ | 299＇zI2 | 299＇zt2 | 0L0＇882 | т $\varepsilon$＇＇9Lz | т $\varepsilon$＇＇9Lz | 0so＇02I | 0so＇02I | 829＇08T | $90 \varepsilon^{\prime}$＇t6 | 299＇zTZ | 6 68＇$غ \varepsilon$ ¢ |  | $\mathrm{a}^{-}$－00－68SZT－dOd |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  | － |  |  |  |  |  |  |  |  |  |  |  |  |  | T00－6992T－MS |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | g soo－ts6 Tt |
|  | － | 288＇$¢ 乙$ | †88＇TE | 2TS＇2t | てTS＇Zす | 9¢z＇tz | 9Sて＇tz | †88＇TE | $9 \varepsilon \underbrace{\prime} 9 \varepsilon$ | †88＇t¢ | 2TS＇Zt | 2TS＇Zt | 2TS＇で | 2TS＇Zt | 2TS＇zt |  | $\nabla^{-}$Z00－z८tET－dOd |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | t60 | p！od |
|  | †te＇S | 9T＜＇96 | L96＇00T | 606＇9tT | L\＆S＇LZT | 606＇9TI | E99＇62T | 80才＇tST | عદて＇9St | L96＇00T | T8z＇90¢ | S6S＇tIt | 606＇9TI | L\＆＇$\angle$ LT | 999＇88t |  |  |
|  | †t\＆＇S | Szo＇s8 | szo＇s8 | عg9＇s6 | т88＇90才 | T88＇90才 | 980＇6TI | 99т＇88โ | 997＇88 | szo＇s8 | szo＇s8 | $68 \varepsilon^{\prime} 06$ | ع99＇s6 | T88＇90才 | 606＇9TI |  | $\mathrm{a}^{-}$T00－EStET－dOd |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | T00－6992T－\SV |
|  | － | I69＇IT | 2セ6＇ST | 9Š＇tz | 9SZ＇tz | 829＇0T | 8290 ${ }^{\circ}$ | 2v6＇st | 890＇8T | $2 \succ 6 ' \mathrm{ST}$ | 9SZ＇tz | 9SZ＇tz | 9SZ＇tz | 9Sz＇tz | 9Sz＇tz |  | 9－ $900-\mathrm{Ts6TI}$ |
| － |  | 1 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | t60 | plid |
| $\bigcirc$ |  |  |  |  |  |  |  |  |  | でく＇tz | Lヤて＇80T | 20t＇\＆tI | 20カ＇ETI | 860＇ $80 \tau$ | ع60＇ $80 \tau$ |  |  |
|  | － |  |  |  |  |  |  |  |  | 608 ＇0 | 629＇L8 | ャ8L＇26 | ャ8L＇z6 | ヤくす＇て8 | †くす＇Z8 |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | g－T00－2t8ET－$\langle$ SV |
|  |  |  |  |  |  |  |  |  |  | ع\＆t＇vt | 6T9＇02 | 6T9＇02 | 699＇02 | 6T9＇02 | 6T9＇02 |  | T00－6992T－\S |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | $\nabla^{-}$200－zとtET－dOd |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | 16.0 | p！！${ }^{\text {¢ }}$ |
|  | 0ャع＇тT | t9t＇ST | 6T9＇02 | 6T9＇02 | 608＇0T | $60 \varepsilon^{\prime} 0 \tau$ | t9t＇st | 9zs＇LT | ｜ 9 t＇st | 6T9＇02 | 6T9＇02 | 6T9＇02 | 6T9＇0z | 6T9＇02 | 6T9＇0z |  |  |
|  | $0 \downarrow \varepsilon$＇TI | t9t＇ST | 6T9＇02 | 6 69＇02 | $60 \varepsilon^{\prime} 0 \tau$ | $608^{\prime} 0 \tau$ | t9t＇st | $92 S^{\prime} \angle$ L | t9t＇st | 6T9＇02 | 6T9＇02 | 6T9＇02 | 6T9＇02 | 6T9＇02 | 6T9＇02 |  | g－t00－2t8ET－ CSV |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | T00－6992T－\S |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | g soo－ts6tt |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | 16.0 | p！｜e人 |
| GSt＇s | ¢t8＇$¢ 6$ | 886＇L6 | 20ヵ＇\＆tI | tuL＇\＆ | 20ヵ＇ETI | ELL＇SZT | 98t＇6ヶT | 9ts＇TST | 886＇L6 | 860＇E0T | くヤて＇80T | 20t＇\＆tI | TTL＇\＆てT | TマO＇¢\＆โ | $886{ }^{\prime} L 6$ |  | риешәа［е\％O＿ |
| SST＇s |  | かくずて8 | カ8L＇z6 | ع60＇\＆0 | 860＇E0т | t9t＇stI | ธマO＇ャะโ | тマO＇セ¢โ | ヤくガて8 |  | 6z9＇L8 | ャ8L＇26 | 860＇ $80 \tau$ | 20カ＇とII | 0zع＇LL |  | W－ 000 －ttzet－${ }^{\text {chs }}$ |
|  | 0ヶE＇TI | ャ9t＇ST | 6T9＇02 | 6T9＇02 | $608^{\prime} 0 \tau$ | $608^{\prime} 0 \tau$ | t9t＇st | 9zs＇LT | t9t＇st | 6T9＇02 | 6T9＇02 | 6T9＇02 | 6T9＇02 | 6T9＇02 | 6T9＇02 |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | T00－6992T－\SV |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | 9 500－ts6tI |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | $\nabla^{-}$200－zとtET－dOd |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | 260 | p！ı̇ |
|  | †te＇s | 9T＜＇96 | L96＇00T | 606＇9tt | L\＆S＇LZT | 606＇9TI | E99＇6ZT | 80T＇tST | عとて＇9ST | L96＇00T | T8z＇90¢ | S6S＇tII | 606＇9TI | LES＇LZI | 999＇88t |  | риеuəa 1e\％ol |
|  | †tع＇s | Szo＇s8 | 9zo＇s8 | \＆s9＇s6 | โ88＇90T | โ88＇90т | 980＇6TI | 99T＇88โ | 997＇88โ | szo＇s8 | szo＇s8 | $68 \varepsilon^{\prime} 06$ | ع99＇s6 | T88＇90T | 606＇9TI |  | －${ }^{-100-\varepsilon ¢ t E T-d O d ~}$ |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | 9－T00－2t8ET－ d $^{\text {d }}$ |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | T00－6992T－${ }^{\text {S }}$ |
|  |  | I69＇It | 2ャ6＇st | 9SZ＇tz | 9SZ＇TZ | 829＇0T | 8290 0 | 2t6＇ST | 890＇8t | 2t6＇st | 9SZ＇TZ | 9Sz＇tz | 9¢Z＇tz | 9Sz＇tz | 9¢Z＇tz |  | g ${ }^{-900-t s 6 T t}$ |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | $\nabla^{-}$200－zとtET－dOd |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | 260 | plı］ |
|  | †tદ＇S | 9TL＇96 | 296＇00T | 606＇9tt | L\＆s＇LZT | 606＇9TI | E99＇62T | 80T＇tSt | عยて＇99т | L96＇00T | T82＇90T | S6S＇tIt | 606＇9TI | LES＇LZT | 999＇88T |  |  |
|  | †tع＇s | ¢zo＇s8 | Szo＇s8 | \＆s9＇s6 | т88＇90T | โ88＇90т | 980＇6TI | 99т＇88โ | 997＇88 | szo＇s8 | ¢zo＇s8 | $68 \varepsilon^{\prime} 06$ | ع99＇s6 | T88＇90T | 606＇9TI |  | $8^{-}$Too－EStET－dOd |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | T00－6992T－${ }^{\text {SV }}$ |
|  |  | I69＇тT | 2セ6＇st | 9Š＇tz | 9Sz＇tz | 8z9＇0 | 8290 0 | てt6＇st | 890＇8t | 2t6＇st | 9Sz＇tz | 9Sz＇tz | 9Sて＇tz | 9SZ＇TZ | 9Sz＇tz |  | g $=$ S00－ts6TI |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | － $200-2$ をもET－dOd |
| 6пท－8T | 6n $\downarrow$－TI | 6nv－t | Inc－8z | Inc－tz | Inc－t | Inc－L | unc－0¢ | unc－$\varepsilon$ ¢ | unc－9t | unc－6 | unc－z | Kew－9z | KeW－6T | KeW－ZT | Ken－s |  | SצMI ： |
| เعฯM | عह才м | टعฯм | тع才м | 0¢צм | 62＞M | 827M | LzYM | 92＞M | szıM | ャてヤM | عг犭м | ट乙ヶм | тZ犭M | 0г¢M | 6โ＞M |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |


|  |  | T69＇TT | 2t6＇st | ｜9SZ＇tz | ｜9SZ＇Tz | 1829＇0т | ｜829＇0T | 276＇st | ｜890＇8T | 2t6＇st | 19SZ＇tz | ｜9SZ＇tz | ｜99Z＇tz | ｜9Sz＇tz | ｜9Sz＇tz |  | $\nabla^{-}$200－2¢tET－dOd |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | 160 | pl｜${ }^{\text {¢ }}$ |
|  | †tع＇S | 9T＜＇96 | L96＇00才 | 606＇9tt | L\＆S＇LZT | 606＇9Tt | E99＇62T | 80T＇tSt | E\＆て＇9ST | L96＇00T | T8z＇90T | S69＇tit | 606＇9TT | L\＆＇$\angle$＇LT | 999＇88t |  | puemad reto |
|  | †te＇s | szo＇s8 | szo＇s8 | عS9＇S6 | T88＇90才 | I8Z＇90才 | S80＇6IT | 99T＇88โ | 997＇88โ | szo＇s8 | szo＇s8 | $68 \varepsilon^{\prime} 06$ | ع¢9＇S6 | T88＇90T | 606＇9TI |  | $\mathrm{a}^{-}$－00－68SLT－dOd |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | 9－T00－2t8ET－$\langle$ S |
|  |  |  |  | － |  |  |  |  |  |  |  |  |  |  |  |  | T00－6992T－ASt |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  | I69＇TI | 2セ6＇st | 9Sて＇tz | 9SZ＇tz | 829＇0 | 889＇0т | 2t6＇st | 890＇8T | 2セ6＇st | 9Sz＇tz | 9¢z＇tz | 9¢Z＇tz | 9Sz＇tz | 9Sz＇tz |  | $\nabla^{-}$－00－2¢をET－dOd |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | ＋6．0 | p！！ox |
|  | 8z9＇01 | 2\＆ゅ＇\＆6โ | ｜¢ ¢＇toz | 688＇£ ${ }^{\text {c }}$ | 9L0＇s9z | 6T8＇\＆ะz | 9zع＇69z | 9たて＇808 | L9カ＇てṫ | ＋E6＇T0Z | Z9s＇ztz | T6T＇غzz | 6T8＇દยz | SLO＇s9z | Tદย＇9LZ |  |  |
|  | 829＇0¢ | Oso＇02L | 0so＇oLI | $908^{\prime}$＇6¢ | 299＇zI2 | 299＇zt2 | 0L0＇882 | т $\varepsilon$＇＇9Lz | т $\varepsilon$＇＇9Lz | 0so＇02I | 0so＇02I | 829＇08T | $90 \varepsilon^{\prime}$＇t6 | 299＇zTZ | 6 68＇$غ \varepsilon$ ¢ |  | $\mathrm{a}^{-}$－00－68SZT－dOd |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  | － |  |  |  |  |  |  |  |  |  |  |  |  |  | T00－6992T－MS |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | g soo－ts6 Tt |
|  | － | 288＇$¢ 乙$ | †88＇TE | 2TS＇2t | てTS＇Zす | 9¢z＇tz | 9Sて＇tz | †88＇TE | $9 \varepsilon \underbrace{\prime} 9 \varepsilon$ | †88＇t¢ | 2TS＇Zt | 2TS＇Zt | 2TS＇で | 2TS＇Zt | 2TS＇zt |  | $\nabla^{-}$Z00－z८tET－dOd |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | t60 | p！od |
|  | †te＇S | 9T＜＇96 | L96＇00T | 606＇9tT | L\＆S＇LZT | 606＇9TI | E99＇62T | 80才＇tST | عદて＇9St | L96＇00T | T8z＇90¢ | S6S＇tIt | 606＇9TI | L\＆＇$\angle$ LT | 999＇88t |  |  |
|  | †t\＆＇S | Szo＇s8 | szo＇s8 | عg9＇s6 | т88＇90才 | T88＇90才 | 980＇6TI | 99т＇88โ | 997＇88 | szo＇s8 | szo＇s8 | $68 \varepsilon^{\prime} 06$ | ع99＇s6 | T88＇90才 | 606＇9TI |  | $\mathrm{a}^{-}$T00－EStET－dOd |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | T00－6992T－\SV |
|  | － | I69＇IT | 2セ6＇ST | 9Š＇tz | 9SZ＇tz | 829＇0T | 8290 ${ }^{\circ}$ | 2v6＇st | 890＇8T | $2 \succ 6 ' \mathrm{ST}$ | 9SZ＇tz | 9SZ＇tz | 9SZ＇tz | 9Sz＇tz | 9Sz＇tz |  | 9－ $900-\mathrm{Ts6TI}$ |
| － |  | 1 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | t60 | plid |
| $\bigcirc$ |  |  |  |  |  |  |  |  |  | でく＇tz | Lヤて＇80T | 20t＇\＆tI | 20カ＇ETI | 860＇ $80 \tau$ | ع60＇ $80 \tau$ |  |  |
|  | － |  |  |  |  |  |  |  |  | 608 ＇0 | 629＇L8 | ャ8L＇26 | ャ8L＇z6 | ヤくす＇て8 | †くす＇Z8 |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | g－T00－2t8ET－$\langle$ SV |
|  |  |  |  |  |  |  |  |  |  | ع\＆t＇vt | 6T9＇02 | 6T9＇02 | 699＇02 | 6T9＇02 | 6T9＇02 |  | T00－6992T－\S |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | $\nabla^{-}$200－zとtET－dOd |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | 16.0 | p！！${ }^{\text {¢ }}$ |
|  | 0ャع＇тT | t9t＇ST | 6T9＇02 | 6T9＇02 | 608＇0T | $60 \varepsilon^{\prime} 0 \tau$ | t9t＇st | 9zs＇LT | ｜ 9 t＇st | 6T9＇02 | 6T9＇02 | 6T9＇02 | 6T9＇0z | 6T9＇02 | 6T9＇0z |  |  |
|  | $0 \downarrow \varepsilon$＇TI | t9t＇ST | 6T9＇02 | 6 69＇02 | $60 \varepsilon^{\prime} 0 \tau$ | $608^{\prime} 0 \tau$ | t9t＇st | $92 S^{\prime} \angle$ L | t9t＇st | 6T9＇02 | 6T9＇02 | 6T9＇02 | 6T9＇02 | 6T9＇02 | 6T9＇02 |  | g－t00－2t8ET－ CSV |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | T00－6992T－\S |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | g soo－ts6tt |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | 16.0 | p！｜e人 |
| GSt＇s | ¢t8＇$¢ 6$ | 886＇L6 | 20ヵ＇\＆tI | tuL＇\＆ | 20ヵ＇ETI | ELL＇SZT | 98t＇6ヶT | 9ts＇TST | 886＇L6 | 860＇E0T | くヤて＇80T | 20t＇\＆tI | TTL＇\＆てT | TマO＇¢\＆โ | $886{ }^{\prime} L 6$ |  | риешәа［е\％O＿ |
| SST＇s |  | かくずて8 | カ8L＇z6 | ع60＇\＆0 | 860＇E0т | t9t＇stI | ธマO＇ャะโ | тマO＇セ¢โ | ヤくガて8 |  | 6z9＇L8 | ャ8L＇26 | 860＇ $80 \tau$ | 20カ＇とII | 0zع＇LL |  | W－ 000 －ttzet－${ }^{\text {chs }}$ |
|  | 0ヶE＇TI | ャ9t＇ST | 6T9＇02 | 6T9＇02 | $608^{\prime} 0 \tau$ | $608^{\prime} 0 \tau$ | t9t＇st | 9zs＇LT | t9t＇st | 6T9＇02 | 6T9＇02 | 6T9＇02 | 6T9＇02 | 6T9＇02 | 6T9＇02 |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | T00－6992T－\SV |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | 9 500－ts6tI |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | $\nabla^{-}$200－zとtET－dOd |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | 260 | p！ı̇ |
|  | †te＇s | 9T＜＇96 | L96＇00T | 606＇9tt | L\＆S＇LZT | 606＇9TI | E99＇6ZT | 80T＇tST | عとて＇9ST | L96＇00T | T8z＇90¢ | S6S＇tII | 606＇9TI | LES＇LZI | 999＇88t |  | риеuəa 1e\％ol |
|  | †tع＇s | Szo＇s8 | 9zo＇s8 | \＆s9＇s6 | โ88＇90T | โ88＇90т | 980＇6TI | 99T＇88โ | 997＇88โ | szo＇s8 | szo＇s8 | $68 \varepsilon^{\prime} 06$ | ع99＇s6 | T88＇90T | 606＇9TI |  | －${ }^{-100-\varepsilon ¢ t E T-d O d ~}$ |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | 9－T00－2t8ET－ d $^{\text {d }}$ |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | T00－6992T－${ }^{\text {S }}$ |
|  |  | I69＇It | 2ャ6＇st | 9SZ＇tz | 9SZ＇TZ | 829＇0T | 8290 0 | 2t6＇ST | 890＇8t | 2t6＇st | 9SZ＇TZ | 9Sz＇tz | 9¢Z＇tz | 9Sz＇tz | 9¢Z＇tz |  | g ${ }^{-900-t s 6 T t}$ |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | $\nabla^{-}$200－zとtET－dOd |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | 260 | plı］ |
|  | †tદ＇S | 9TL＇96 | 296＇00T | 606＇9tt | L\＆s＇LZT | 606＇9TI | E99＇62T | 80T＇tSt | عยて＇99т | L96＇00T | T82＇90T | S6S＇tIt | 606＇9TI | LES＇LZT | 999＇88T |  |  |
|  | †tع＇s | ¢zo＇s8 | Szo＇s8 | \＆s9＇s6 | т88＇90T | โ88＇90т | 980＇6TI | 99т＇88โ | 997＇88 | szo＇s8 | ¢zo＇s8 | $68 \varepsilon^{\prime} 06$ | ع99＇s6 | T88＇90T | 606＇9TI |  | $8^{-}$Too－EStET－dOd |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | T00－6992T－${ }^{\text {SV }}$ |
|  |  | I69＇тT | 2セ6＇st | 9Š＇tz | 9Sz＇tz | 8z9＇0 | 8290 0 | てt6＇st | 890＇8t | 2t6＇st | 9Sz＇tz | 9Sz＇tz | 9Sて＇tz | 9SZ＇TZ | 9Sz＇tz |  | g $=$ S00－ts6TI |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | － $200-2$ をもET－dOd |
| 6пท－8T | 6n $\downarrow$－TI | 6nv－t | Inc－8z | Inc－tz | Inc－t | Inc－L | unc－0¢ | unc－$\varepsilon$ ¢ | unc－9t | unc－6 | unc－z | Kew－9z | KeW－6T | KeW－ZT | Ken－s |  | SצMI ： |
| เعฯM | عह才м | टعฯм | тع才м | 0¢צм | 62＞M | 827M | LzYM | 92＞M | szıM | ャてヤM | عг犭м | ट乙ヶм | тZ犭M | 0г¢M | 6โ＞M |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |


|  |  | T69＇TT | 2t6＇st | ｜9SZ＇tz | ｜9SZ＇Tz | 1829＇0т | ｜829＇0T | 276＇st | ｜890＇8T | 2t6＇st | 19SZ＇tz | ｜9SZ＇tz | ｜99Z＇tz | ｜9Sz＇tz | ｜9Sz＇tz |  | $\nabla^{-}$200－2¢tET－dOd |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | 160 | pl｜${ }^{\text {¢ }}$ |
|  | †tع＇S | 9T＜＇96 | L96＇00才 | 606＇9tt | L\＆S＇LZT | 606＇9Tt | E99＇62T | 80T＇tSt | E\＆て＇9ST | L96＇00T | T8z＇90T | S69＇tit | 606＇9TT | L\＆＇$\angle$＇LT | 999＇88t |  | puemad reto |
|  | †te＇s | szo＇s8 | szo＇s8 | عS9＇S6 | T88＇90才 | I8Z＇90才 | S80＇6IT | 99T＇88โ | 997＇88โ | szo＇s8 | szo＇s8 | $68 \varepsilon^{\prime} 06$ | ع¢9＇S6 | T88＇90T | 606＇9TI |  | $\mathrm{a}^{-}$－00－68SLT－dOd |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | 9－T00－2t8ET－$\langle$ S |
|  |  |  |  | － |  |  |  |  |  |  |  |  |  |  |  |  | T00－6992T－ASt |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  | I69＇TI | 2セ6＇st | 9Sて＇tz | 9SZ＇tz | 829＇0 | 889＇0т | 2t6＇st | 890＇8T | 2セ6＇st | 9Sz＇tz | 9¢z＇tz | 9¢Z＇tz | 9Sz＇tz | 9Sz＇tz |  | $\nabla^{-}$－00－2¢をET－dOd |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | ＋6．0 | p！！ox |
|  | 8z9＇01 | 2\＆ゅ＇\＆6โ | ｜¢ ¢＇toz | 688＇£ ${ }^{\text {c }}$ | 9L0＇s9z | 6T8＇\＆ะz | 9zع＇69z | 9たて＇808 | L9カ＇てṫ | ＋E6＇T0Z | Z9s＇ztz | T6T＇غzz | 6T8＇દยz | SLO＇s9z | Tદย＇9LZ |  |  |
|  | 829＇0¢ | Oso＇02L | 0so＇oLI | $908^{\prime}$＇6¢ | 299＇zI2 | 299＇zt2 | 0L0＇882 | т $\varepsilon$＇＇9Lz | т $\varepsilon$＇＇9Lz | 0so＇02I | 0so＇02I | 829＇08T | $90 \varepsilon^{\prime}$＇t6 | 299＇zTZ | 6 68＇$غ \varepsilon$ ¢ |  | $\mathrm{a}^{-}$－00－68SZT－dOd |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  | － |  |  |  |  |  |  |  |  |  |  |  |  |  | T00－6992T－MS |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | g soo－ts6 Tt |
|  | － | 288＇$¢ 乙$ | †88＇TE | 2TS＇2t | てTS＇Zす | 9¢z＇tz | 9Sて＇tz | †88＇TE | $9 \varepsilon \underbrace{\prime} 9 \varepsilon$ | †88＇t¢ | 2TS＇Zt | 2TS＇Zt | 2TS＇で | 2TS＇Zt | 2TS＇zt |  | $\nabla^{-}$Z00－z८tET－dOd |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | t60 | p！od |
|  | †te＇S | 9T＜＇96 | L96＇00T | 606＇9tT | L\＆S＇LZT | 606＇9TI | E99＇62T | 80才＇tST | عદて＇9St | L96＇00T | T8z＇90¢ | S6S＇tIt | 606＇9TI | L\＆＇$\angle$ LT | 999＇88t |  |  |
|  | †t\＆＇S | Szo＇s8 | szo＇s8 | عg9＇s6 | т88＇90才 | T88＇90才 | 980＇6TI | 99т＇88โ | 997＇88 | szo＇s8 | szo＇s8 | $68 \varepsilon^{\prime} 06$ | ع99＇s6 | T88＇90才 | 606＇9TI |  | $\mathrm{a}^{-}$T00－EStET－dOd |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | T00－6992T－\SV |
|  | － | I69＇IT | 2セ6＇ST | 9Š＇tz | 9SZ＇tz | 829＇0T | 8290 ${ }^{\circ}$ | 2v6＇st | 890＇8T | $2 \succ 6 ' \mathrm{ST}$ | 9SZ＇tz | 9SZ＇tz | 9SZ＇tz | 9Sz＇tz | 9Sz＇tz |  | 9－ $900-\mathrm{Ts6TI}$ |
| － |  | 1 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | t60 | plid |
| $\bigcirc$ |  |  |  |  |  |  |  |  |  | でく＇tz | Lヤて＇80T | 20t＇\＆tI | 20カ＇ETI | 860＇ $80 \tau$ | ع60＇ $80 \tau$ |  |  |
|  | － |  |  |  |  |  |  |  |  | 608 ＇0 | 629＇L8 | ャ8L＇26 | ャ8L＇z6 | ヤくす＇て8 | †くす＇Z8 |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | g－T00－2t8ET－$\langle$ SV |
|  |  |  |  |  |  |  |  |  |  | ع\＆t＇vt | 6T9＇02 | 6T9＇02 | 699＇02 | 6T9＇02 | 6T9＇02 |  | T00－6992T－\S |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | $\nabla^{-}$200－zとtET－dOd |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | 16.0 | p！！${ }^{\text {¢ }}$ |
|  | 0ャع＇тT | t9t＇ST | 6T9＇02 | 6T9＇02 | 608＇0T | $60 \varepsilon^{\prime} 0 \tau$ | t9t＇st | 9zs＇LT | ｜ 9 t＇st | 6T9＇02 | 6T9＇02 | 6T9＇02 | 6T9＇0z | 6T9＇02 | 6T9＇0z |  |  |
|  | $0 \downarrow \varepsilon$＇TI | t9t＇ST | 6T9＇02 | 6 69＇02 | $60 \varepsilon^{\prime} 0 \tau$ | $608^{\prime} 0 \tau$ | t9t＇st | $92 S^{\prime} \angle$ L | t9t＇st | 6T9＇02 | 6T9＇02 | 6T9＇02 | 6T9＇02 | 6T9＇02 | 6T9＇02 |  | g－t00－2t8ET－ CSV |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | T00－6992T－\S |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | g soo－ts6tt |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | 16.0 | p！｜e人 |
| GSt＇s | ¢t8＇$¢ 6$ | 886＇L6 | 20ヵ＇\＆tI | tuL＇\＆ | 20ヵ＇ETI | ELL＇SZT | 98t＇6ヶT | 9ts＇TST | 886＇L6 | 860＇E0T | くヤて＇80T | 20t＇\＆tI | TTL＇\＆てT | TマO＇¢\＆โ | $886{ }^{\prime} L 6$ |  | риешәа［е\％O＿ |
| SST＇s |  | かくずて8 | カ8L＇z6 | ع60＇\＆0 | 860＇E0т | t9t＇stI | ธマO＇ャะโ | тマO＇セ¢โ | ヤくガて8 |  | 6z9＇L8 | ャ8L＇26 | 860＇ $80 \tau$ | 20カ＇とII | 0zع＇LL |  | W－ 000 －ttzet－${ }^{\text {chs }}$ |
|  | 0ヶE＇TI | ャ9t＇ST | 6T9＇02 | 6T9＇02 | $608^{\prime} 0 \tau$ | $608^{\prime} 0 \tau$ | t9t＇st | 9zs＇LT | t9t＇st | 6T9＇02 | 6T9＇02 | 6T9＇02 | 6T9＇02 | 6T9＇02 | 6T9＇02 |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | T00－6992T－\SV |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | 9 500－ts6tI |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | $\nabla^{-}$200－zとtET－dOd |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | 260 | p！ı̇ |
|  | †te＇s | 9T＜＇96 | L96＇00T | 606＇9tt | L\＆S＇LZT | 606＇9TI | E99＇6ZT | 80T＇tST | عとて＇9ST | L96＇00T | T8z＇90¢ | S6S＇tII | 606＇9TI | LES＇LZI | 999＇88t |  | риеuəa 1e\％ol |
|  | †tع＇s | Szo＇s8 | 9zo＇s8 | \＆s9＇s6 | โ88＇90T | โ88＇90т | 980＇6TI | 99T＇88โ | 997＇88โ | szo＇s8 | szo＇s8 | $68 \varepsilon^{\prime} 06$ | ع99＇s6 | T88＇90T | 606＇9TI |  | －${ }^{-100-\varepsilon ¢ t E T-d O d ~}$ |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | 9－T00－2t8ET－ d $^{\text {d }}$ |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | T00－6992T－${ }^{\text {S }}$ |
|  |  | I69＇It | 2ャ6＇st | 9SZ＇tz | 9SZ＇TZ | 829＇0T | 8290 0 | 2t6＇ST | 890＇8t | 2t6＇st | 9SZ＇TZ | 9Sz＇tz | 9¢Z＇tz | 9Sz＇tz | 9¢Z＇tz |  | g ${ }^{-900-t s 6 T t}$ |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | $\nabla^{-}$200－zとtET－dOd |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | 260 | plı］ |
|  | †tદ＇S | 9TL＇96 | 296＇00T | 606＇9tt | L\＆s＇LZT | 606＇9TI | E99＇62T | 80T＇tSt | عยて＇99т | L96＇00T | T82＇90T | S6S＇tIt | 606＇9TI | LES＇LZT | 999＇88T |  |  |
|  | †tع＇s | ¢zo＇s8 | Szo＇s8 | \＆s9＇s6 | т88＇90T | โ88＇90т | 980＇6TI | 99т＇88โ | 997＇88 | szo＇s8 | ¢zo＇s8 | $68 \varepsilon^{\prime} 06$ | ع99＇s6 | T88＇90T | 606＇9TI |  | $8^{-}$Too－EStET－dOd |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | T00－6992T－${ }^{\text {SV }}$ |
|  |  | I69＇тT | 2セ6＇st | 9Š＇tz | 9Sz＇tz | 8z9＇0 | 8290 0 | てt6＇st | 890＇8t | 2t6＇st | 9Sz＇tz | 9Sz＇tz | 9Sて＇tz | 9SZ＇TZ | 9Sz＇tz |  | g $=$ S00－ts6TI |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | － $200-2$ をもET－dOd |
| 6пท－8T | 6n $\downarrow$－TI | 6nv－t | Inc－8z | Inc－tz | Inc－t | Inc－L | unc－0¢ | unc－$\varepsilon$ ¢ | unc－9t | unc－6 | unc－z | Kew－9z | KeW－6T | KeW－ZT | Ken－s |  | SצMI ： |
| เعฯM | عह才м | टعฯм | тع才м | 0¢צм | 62＞M | 827M | LzYM | 92＞M | szıM | ャてヤM | عг犭м | ट乙ヶм | тZ犭M | 0г¢M | 6โ＞M |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |


 －N $\square$

 24 IND－01002－010

 0 $\stackrel{\circ}{\circ}$ $\because$ 0.97 \begin{tabular}{|c|r|}
\hline 0.94 \& <br>
\hline \& 233,819 <br>
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\hline 0.94 \& 116,909 <br>
\hline \& 116,909 <br>
\hline 0.94 \& <br>
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\end{tabular} $\%$ $\stackrel{\circ}{\circ}$ $\square$ $\stackrel{\circ}{0}$



共为 L

|  | 9¢Z＇tz | t98＇988 | 698＇E0t | LE9＇L9t | OST＇OTS | LE9＇L9t | 299＇8TS | โعt＇9T9 | †と6＇tて9 | 698＇E0t | SZT＇GZt | T88＇9tt | Lع9＇L9t | OST＇OTS | Z99＇ZS9 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 9¢Z＇tz | 00T＇0ヶ¢ | 00t＇0ヶ\＆ | てT9＇288 | sZT＇SZt | SZT＇sZt | OせT＇9くt | Z99＇ZSS | 299＇ZS9 | 00t＇0ヶ\＆ | 00T＇0ヶ¢ | 9¢8＇т98 | 2T9＇Z88 | SZT＇SZt | LE9＇L9＊ |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
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|  |  | t9L＇9t | 69L＇E9 | SZ0＇s8 | Szo＇s8 | てTS＇Zち | てTS＇Zす | 694＇E9 | TLZ＇ZL | 694＇E9 | ¢Z0＇s8 | SZ0＇s8 | ¢Z0＇s8 | ¢Z0＇S8 | SZo＇s8 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | †Tع＇S | 9Tく＇96 | L96＇00T | 606＇9TT | LEs＇LZT | 606＇9TT | E99＇62T | 80t＇tST | عยて＇9st | L96＇00才 | T8て＇90才 | 969＇tIT | 606＇9TT | LES＇LZT | 99T＇8ET |
|  |  | SZ0＇s8 | SZ0＇¢8 | £¢9＇¢6 | T82＇90T | 182＇90才 | 980＇6IT | 99T＇88T | 99T＇88T | SZ0＇s8 | SZ0＇s8 | $68 \varepsilon^{\prime} 06$ | ع¢9＇S6 | T8Z＇90T | 606＇9TT |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
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|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 6nv－8t | 6nv－tt | 6nv－t | Inc－8z | Inc－tz | Inc－t | Inc－L | unc－0 | unc－$\varepsilon z$ | unc－9t | unc－6 | unc－z | Kew－9Z | KeW－6T | KeW－ZT | Kew－s |
| ธ¢४м | ع८犭M | 乙Е४м | โع才м | 0ع४м | 629M | 8z＞M | LZYM | 92才М | sz＞M | †て》M | عг犭м | 乙乙૪м | тZ＞M | 0z＞M | $6 \tau \times M$ |

[^0]$$
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50 PTC0458－11／B

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## 47 PTC5072－12／A

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too－zsoot－Sヨy $\varepsilon \downarrow$

|  |  |  | － |  |  |  | 88t＇0］ | SLI＇t | ｜ett＇9 | 998＇$¢$ | 608＇0¢ | โह¢＇غ์ | 608＇0¢ | 999＇6 | ｜とかt＇9 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | ， |  |  |  | 88t＇0t | SLI＇tI | \＆tt＇9 | $998{ }^{\prime} \varepsilon$ | 608＇0т | โعg＇દโ | 608＇01 | 999＇6 | \＆tt＇9 |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | 160 |
|  |  |  |  |  |  |  | Sos＇¢8 | 20才＇EIt | 9ts＇ts | ${ }^{826} 0$ | ｜ 2 ¢＇z8 | LLて＇80T | tLt＇z8 | 0zE＇LL | 9rs＇Ts |  |
|  |  |  |  |  |  |  | sos＇¢8 | 20才＇EtI | 9tS＇Ts | 826＇08 | ロくずて8 | LLて＇80T | ヤくずて8 | оzع＇LL | 9rs＇Ts |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | $26^{\circ}$ |
|  |  |  |  |  |  |  | Tz0＇t\＆ | 809＇Est | 988＇902 | TTL＇\＆${ }^{\text {ct }}$ | L68＇6z8 | 066＇z\＆t | L68＇678 | 8LZ＇60E | 988＇902 |  |
|  |  | ／ |  |  |  |  |  | 809＇Est | 98t＇902 |  | L68＇628 | 066＇žt | 268＇6z\％ | 82L＇608 | 98 T＇902 $^{\prime}$ |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | 260 |
|  |  | － |  |  |  |  |  | ｜88L＇z6 | 860＇80т | E60＇\＆ot | ع60＇E0T | ｜08＇9zz | ｜08＇9zz | ｜08＇9zz | 089＇20z |  |
|  |  |  | － |  |  |  |  | p8L＇z6 | ع60＇80т | ع60＇\＆0t | ع60＇ $80 \tau$ | ャ08＇9zz | ャ08＇92\％ | t08＇92z | 089＇202 |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | 160 |
|  |  |  | ， |  |  |  |  | ｜88L＇z6 | 860＇ $80 \tau$ | ع60＇\＆0T | ع60＇ 80 T | to8＇9zz | to8＇9zz | ＋08＇9zz | 089＇z02 |  |
|  | $\square$ |  |  |  |  |  |  | †8L＇z6 | 860＇ 80 T | 860＇\＆0т | 860＇ 801 | ャ08＇9zz | ャ08＇9zz | ャ08＇9zz | 089＇202 |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | $26^{\circ}$ |
|  |  | 9LT＇TtT | ${ }^{0000} \mathbf{0} 002$ | ${ }^{000}$＇002 | ${ }^{0000} 1002$ | ${ }^{1000} \mathbf{0} 002$ | ${ }^{1000} \mathbf{0} 002$ | 000＇002 | TLt＇9LI | TLT＇92L | ${ }^{\text {b6z＇şz }}$ | 92I＇tot | ＋28＇89\％ | 2゙ゅ＇6ze | Tt6＇Z98 |  |
|  |  | 9LT＇TtI | 000＇002 | 000＇002 | 000＇002 | 000＇002 | 000＇002 | 000＇002 | TLT＇9LT | TLT＇9LI | ャ6て＇s¢z | 94L＇ttI | †28＇892 | ごヤ＇6てを | Tセ6＇2¢8 |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | 580 |
|  | ， |  |  |  |  |  |  |  |  |  | 8\％ع＇tot | LS6＇98 | ${ }^{96969} 8$ | ${ }^{68 L^{\prime} \text {＇TLI }}$ | zS9＇S6T |  |
| $\square$ |  |  |  |  |  |  |  |  |  | 68L＇9t | 88 ¢＇00 | Ls6＇98 | $96980{ }^{\text {d }}$ | $68 L^{\prime \prime T L Z}$ | 299＇56T |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | 26.0 |
| $\square$ |  |  |  |  |  | ${ }^{898}$＇L | 289＇29 | 289＇29 | Sot＇rt | 289＇zs | 289＇z9 | 9zs＇0才 | z89＇z9 | 8st＇غ9 | 6LS＇TE |  |
|  |  |  |  |  |  | 898＇L | 289＇zs | 289＇2s | Sot＇zt | 289＇z9 | 289＇zs | 92S＇0才 | 289＇zs | 8ST＇E9 | 62S＇โ |  |
|  | － | 92L＇tti | 000＇00z | 000＇002 | 000＇002 | 000＇002 | 000＇00z | 000＇00z | TLt＇9LT | TLt＇g2t | ｜68z＇şz | 92I＇tot | ＋28＇892 | ごゅ＇6z8 | ＋67＇ 282 | 960 |
|  |  | 924 T＇tt | 000＇002 | 000＇002 | 000＇002 | 000＇002 | 000＇002 | 000＇002 | TLt＇9LT | TLL＇9LI | b6て＇s¢z | 9LT＇TtI | †28＇892 | ごゅ＇6てE |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | 980 |
| － |  |  |  |  |  |  |  |  | O90＇t＇t | ${ }^{689}{ }^{69} 6$ | ${ }^{689}{ }^{\circ} \mathrm{Gz}$ | ${ }^{689}{ }^{\prime \prime} 62$ | 099＇88 | 9zs＇zt | ${ }^{8866 L D}$ |  |
| $\underline{7}$ |  |  |  |  |  |  |  |  | 09t＇г | 689＇62 | 168962 | 689＇62 | 099＇88 | 9zS＇zt | 1886＇Lt |  |
|  |  |  |  |  |  |  |  |  |  |  | 000＇08t | 8LLCLL | ع\＆＇$\varepsilon$ ¢ | てzz＇zz＊ | 000＇00s | 26.0 |
|  |  |  |  |  |  |  |  |  |  |  | 000＇08T | 8LL＇LL |  | てzでてzャ | 000＇009 |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | $00^{\circ}$ |
|  |  |  |  |  |  |  |  |  |  |  |  | $\frac{18 L L^{\prime} \varepsilon}{18}$ | ${ }_{\text {SST＇S }}^{\text {STI＇s }}$ | ${ }^{2 \varepsilon L^{\prime} L}$ | 92E＇8 |  |
|  |  |  |  |  |  |  |  |  |  |  |  | LEL＇$\varepsilon$ | Sst＇s | $28 L^{\prime}$ | 9LE＇8 |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | L6\％ |
|  |  |  |  |  |  |  |  | $\left.\right\|_{\text {z68＇9t }} ^{\text {2\％}}$ | ${ }^{\text {9tSS＇TS }}$ | ${ }_{\text {Ots }}^{\text {9ts＇Ts }}$ | ${ }^{\text {9tg＇ts }}$－${ }^{\text {9ts }}$ | 20t＇${ }^{\text {zoti }}$ | 20t＇\＆ז1 |  | O¢ع＇TOT |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | 16.0 |
|  |  |  |  |  |  |  |  | 268＇99 | 19tS＇TS | ${ }^{\text {9tss＇ts }}$ | ${ }^{\text {9tS＇ts }}$ | zot＇ 8 TI | 20ヵ＇ 2 IT | 20才＇ETI | Ot\＆＇TOT |  |
|  |  |  |  |  |  |  |  | 268＇97 | 9tS＇Ts | 9ts＇Ts | 9tS＇Ts | 20才＇$\varepsilon$ II | 20＇\＆โt | 20t＇EtI | ObE＇T0T |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | 260 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | 16.0 |
|  |  |  |  |  |  |  |  |  | tot tot＇sts | $\underbrace{\text { tot＇sts }}_{\text {t9t＇sts }}$ | ${ }_{\text {b9t＇sis }}^{\text {det＇sts }}$ | Tzo＇t\＆¢＇T | Tz0＇\＆ז＇T |  |  |  |
|  |  |  |  |  |  |  |  |  |  | t9t＇sts |  | tzo＇®̇t | Tzo $\begin{gathered}\text { tet }\end{gathered}$ | tzo ¢ $^{\text {ct }}$ |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | 160 |
|  |  |  |  |  |  |  |  | ${ }^{\text {268＇9t }}$ 2t | 9tS＇ts | ${ }^{\text {9tss＇ts }}$ | ${ }^{\text {9tSS＇ts }}$ | zot＇${ }^{\text {ctit }}$ | 200＇\＆tI | 20t＇gTt | Otع＇tot |  |
|  |  |  |  |  |  |  |  | 268＇9t | 96S＇ts | 9ts＇ts | 9tS＇Ts | 20才＇$¢$ IT | 20t＇\＆tt | 20才＇ETI | O¢E＇TOT |  |
| 6nv－8t | 6nv－tr | 6nv－b | ｜nc－8z | Inc－tz | $1 \mathrm{nc}-\mathrm{t} \mathrm{\tau}$ | Inc－L | unc－08 | unc－zz | unc－9t | unc－6 | unc－z | Ken－92 | KeN－6t | Ken－zt | Kew－s |  |
| เยหМ | عと४M | 乙と४M | โยหМ | 08YM | 6 7 M | 82才M | LZYM | 927M | sz＞M | ャて×M | عट｀M | ट乙＞M | זでM | 027M | $6 \mathrm{~T} \times \mathrm{M}$ |  |

$$
\begin{aligned}
& \text { ON/GZ-90G0 }
\end{aligned}
$$

$$
\begin{aligned}
& \begin{array}{l}
\text { PCB-15033-001_ } \\
\text { Total Demand } \\
\text { Yeild } \\
\text { PCB-14992-001_ } \\
\text { Total Demand }
\end{array}
\end{aligned}
$$

## Appendix F

| Operation details for one month |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Receiving Date | Order number | Quanitity | Weight (kg) | Legal Inspection Fee | Commodity Inspection Fee | Inspection Application Fee | Customs Clearance Fee | Revising Fee | Total |
| 1-2-07 | WBBW07010596 | 7 | 83.88 |  |  |  | 90.0 |  | 90.0 |
| 1-2-07 | WBBW07010605 | 22 | 20953 |  |  | , | 90.0 |  | 90.0 |
| 1-2-07 | WBAW07020005 | 30 | 5546.5 |  |  |  | 90.0 |  | 90.0 |
| 1-2-07 | WBBW07020006 | 2 | 201 |  |  |  | 90.0 |  | 90.0 |
| 1-2-07 | WBBW07020007 | 1 | 96 |  |  |  | 90.0 |  | 90.0 |
| 1-2-07 | WBBW07020008 | 2 | 179 |  |  |  | 90.0 |  | 90.0 |
| 1-2-07 | WBBW07020009 | 64 | 588 |  |  |  | 90.0 |  | 90.0 |
| 1-2-07 | WBBW07020010 | 22 | 120.6 |  |  |  | 90.0 |  | 90.0 |
| 1-2-07 | WBBW07020011 | 2 | 219 |  |  |  | 90.0 |  | 90.0 |
| 1-2-07 | WBBW07020012 | 3 | 13.74 |  |  |  | 90.0 |  | 90.0 |
| 1-2-07 | WBBW07020013 | 3 | 13.74 |  |  |  | 90.0 |  | 90.0 |
| 1-2-07 | WBBW07020014 | 131 | 284.27 |  |  |  | 90.0 |  | 90.0 |
| 1-2-07 | WBBW07020015 | 6 | 2140 |  |  |  | 90.0 |  | 90.0 |
| 1-2-07 | WBBW07020020 | 50 | 9641.2 | 709.0 | 15.0 | 50.0 | 90.0 |  | 864.0 |
| 1-2-07 | WBBW07020021 | 1 | 310 |  |  |  | 90.0 |  | 90.0 |
| 1-2-07 | WBBW07020022 | 1 | 52.8 | 92.0 | 15.0 | 50.0 | 90.0 |  | 247.0 |
| 1-2-07 | WBBW07020023 | 4 | 1299.5 |  |  |  | 90.0 |  | 90.0 |
| 1-2-07 | WBBW07020032 | 1 | 248.76 | 6.0 | 15.0 | 50.0 | 90.0 |  | 161.0 |
| 1-2-07 | WBBW07020033 | 5 | 27.3 | 6.0 | 15.0 | 50.0 | 90.0 |  | 161.0 |
| 1-2-07 | WBBW07020034 | 3 | 11.51 |  |  |  | 90.0 |  | 90.0 |
| 1-2-07 | WBBW07020036 | 12 | 4381 |  |  |  | 90.0 |  | 90.0 |
| 1-2-07 | WBBW07010600 | 8 | 927 |  |  |  | 90.0 |  | 90.0 |
| 2-2-07 | WBBW07020042 | 4 | 1719.74 |  |  |  | 90.0 |  | 90.0 |
| 2-2-07 | WBBW07020044 | 3 | 49 |  |  |  | 90.0 |  | 90.0 |
| 2-2-07 | WBBW07020045 | 11 | 1575 |  |  |  | 90.0 |  | 90.0 |
| 2-2-07 | WBBW07020046 | 2 | 824 |  |  |  | 90.0 |  | 90.0 |
| 2-2-07 | WBBW07020047 | 6 | 2919 |  |  |  | 90.0 |  | 90.0 |
| 2-2-07 | WBBW07020050 | 4 | 173.5 |  |  |  | 90.0 |  | 90.0 |
| 2-2-07 | WBBW07020052 | 6 | 2919 |  |  |  | 90.0 |  | 90.0 |
| 2-2-07 | WBBW07020053 | 2 | 920 |  |  |  | 90.0 |  | 90.0 |
| 2-2-07 | WBBW07020054 | 35 | 320.6 |  |  |  | 90.0 |  | 90.0 |
| 2-2-07 | WBBW07020055 | 2 | 920 |  |  |  | 90.0 |  | 90.0 |
| 2-2-07 | WBBW07020056 | 15 | 81 | 6.0 | 15.0 | 50.0 | 90.0 |  | 161.0 |
| 2-2-07 | WBBW07020057 | 1 | 400 |  |  |  | 90.0 |  | 90.0 |
| 2-2-07 | WBBW07020058 | 4 | 17.24 |  |  |  | 90.0 |  | 90.0 |
| 2-2-07 | WBBW07020059 | 2 | 824 |  |  |  | 90.0 |  | 90.0 |
| 2-2-07 | WBBW07020060 | 4 | 17.24 |  |  |  | 90.0 |  | 90.0 |
| 2-2-07 | WBAW07020061 | 24 | 174.7 |  |  |  | 90.0 |  | 90.0 |
| 2-2-07 | WBBW07020072 | 10 | 1807.86 | 6.0 | 15.0 | 50.0 | 90.0 |  | 161.0 |
| 2-2-07 | WBBW07020073 | 4 | 1720 |  |  |  | 90.0 |  | 90.0 |
| 2-2-07 | WBBW07020077 | 14 | 5391.68 |  |  |  | 90.0 |  | 90.0 |
| 5-2-07 | WBBW07020078 | 3 | 1460 | 6.0 | 15.0 | 50.0 | 90.0 |  | 161.0 |
| 5-2-07 | WBBW07020081 | 57 | 569.8 |  |  |  | 90.0 |  | 90.0 |
| 5-2-07 | WBBW07020082 | 7 | 821 |  |  |  | 90.0 |  | 90.0 |
| 5-2-07 | WBBW07020083 | 14 | 5391.68 |  |  |  | 90.0 |  | 90.0 |
| 5-2-07 | WBBW07020086 | 1 | 6.7 |  |  |  | 90.0 |  | 90.0 |
| 5-2-07 | WBBW07020087 | 5 | 29.76 |  |  |  | 90.0 |  | 90.0 |
| 5-2-07 | WBBW07020088 | 5 | 29.76 |  |  |  | 90.0 |  | 90.0 |


| 5-2-07 | WBBW07020089 | 13 | 2839.8 | 92.0 | 15.0 | 50.0 | 90.0 | 247.0 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 5-2-07 | WBBW07020090 | 59 | 353.5 |  |  |  | 90.0 | 90.0 |
| 5-2-07 | WBBW07020092 | 6 | 2000.06 |  |  |  | 90.0 | 90.0 |
| 5-2-07 | WBBW07020093 | 3 | 1460 | 6.0 | 15.0 | 50.0 | 90.0 | 161.0 |
| 5-2-07 | WBBW07020101 | 64 | 288 | 816.0 | 15.0 | 50.0 | 90.0 | 971.0 |
| 5-2-07 | WBBW07020102 | 6 | 2000 |  |  |  | 90.0 | 90.0 |
| 6-2-07 | WBBW07020104 | 29 | 293.5 |  |  |  | 90.0 | 90.0 |
| 6-2-07 | WBBW07020105 | 10 | 8292.8 |  |  |  | 90.0 | 90.0 |
| 6-2-07 | WBBW07020106 | 10 | 8292.8 |  |  |  | 90.0 | 90.0 |
| 6-2-07 | WBBW07020107 | 10 | 54.7 |  |  |  | 90.0 | 90.0 |
| 6-2-07 | WBBW07020108 | 19 | 100.8 | 6.0 | 15.0 | 50.0 | 90.0 | 161.0 |
| 6-2-07 | WBBW07020109 | 4 | 645 |  |  |  | 90.0 | 90.0 |
| 6-2-07 | WBBW07020110 | 6 | 21.5 |  |  |  | 90.0 | 90.0 |
| 6-2-07 | WBBW07020111 | 11 | 81.2 |  |  |  | 90.0 | 90.0 |
| 6-2-07 | WBBW07020112 | 8 | 1015 |  |  |  | 90.0 | 90.0 |
| 6-2-07 | WBBW07020113 | 3 | 49 |  |  |  | 90.0 | 90.0 |
| 6-2-07 | WBBW07020114 | 2 | 12.32 |  |  |  | 90.0 | 90.0 |
| 6-2-07 | WBBW07020115 | 2 | 12.32 |  |  |  | 90.0 | 90.0 |
| 6-2-07 | WBBW07020116 | 2 | 920 |  |  |  | 90.0 | 90.0 |
| 6-2-07 | WBBW07020117 | 2 | 920 |  |  |  | 90.0 | 90.0 |
| 6-2-07 | WBBW07020118 | 29 | 1054.79 |  |  |  | 90.0 | 90.0 |
| 6-2-07 | WBBW07020119 | 22 | 8810.08 | 6.0 | 15.0 | 50.0 | 90.0 | 161.0 |
| 6-2-07 | WBBW07020121 | 18 | 87 |  |  |  | 90.0 | 90.0 |
| 6-2-07 | WBBW07020122 | 3 | 21.5 |  |  |  | 90.0 | 90.0 |
| 6-2-07 | WBBW07020123 | 11 | 81.2 |  |  |  | 90.0 | 90.0 |
| 6-2-07 | WBBW07020124 | 3 | 52 |  |  |  | 90.0 | 90.0 |
| 7-2-07 | WBBW07020125 | 278 | 2037 |  |  |  | 90.0 | 90.0 |
| 7-2-07 | WBBW07020126 | 10 | 34 |  |  |  | 90.0 | 90.0 |
| 7-2-07 | WBBW07020127 | 32 | 294 | 427.0 | 15.0 | 50.0 | 90.0 | 582.0 |
| 7-2-07 | WBBW07020128 | 519 | 4527 |  |  |  | 90.0 | 90.0 |
| 7-2-07 | WBBW07020129 | 7 | 821 |  |  |  | 90.0 | 90.0 |
| 7-2-07 | WBBW07020130 | 5 | 23.1 |  |  |  | 90.0 | 90.0 |
| 7-2-07 | WBBW07020131 | 16 | 6559.08 |  |  |  | 90.0 | 90.0 |
| 7-2-07 | WBBW07020132 | 16 | 6608.95 |  |  |  | 90.0 | 90.0 |
| 7-2-07 | WBBW07020133 | 7 | 3040.5 |  |  |  | 90.0 | 90.0 |
| 7-2-07 | WBBW07020134 | 1 | 176.5 |  |  |  | 90.0 | 90.0 |
| 7-2-07 | WBBW07020135 | 2 | 824 |  |  |  | 90.0 | 90.0 |
| 7-2-07 | WBBW07020136 | 32 | 28.62 |  |  |  | 90.0 | 90.0 |
| 7-2-07 | WBBW07020137 | 80 | 351 |  |  |  | 90.0 | 90.0 |
| 7-2-07 | WBBW07020138 | 2 | 866 |  |  |  | 90.0 | 90.0 |
| 7-2-07 | WBBW07020139 | 5 | 18.92 |  |  |  | 90.0 | 90.0 |
| 7-2-07 | WBBW07020140 | 5 | 18.92 |  |  |  | 90.0 | 90.0 |
| 7-2-07 | WBBW07020141 | 7 | 3040.5 |  |  |  | 90.0 | 90.0 |
| 7-2-07 | WBBW07020142 | 29 | 293.5 |  |  |  | 90.0 | 90.0 |
| 7-2-07 | WBBW07020143 | 7 | 40.5 |  |  |  | 90.0 | 90.0 |
| 8-2-07 | WBBW07020144 | 22 | 7914 | 6.0 | 15.0 | 50.0 | 90.0 | 161.0 |
| 8-2-07 | WBBW07020145 | 22 | 10970 | 6.0 | 15.0 | 50.0 | 90.0 | 161.0 |
| 8-2-07 | WBBW07020146 | 20 | 6377 | 6.0 | 15.0 | 50.0 | 90.0 | 161.0 |
| 8-2-07 | WBBW07020147 | 4 | 18 |  |  |  | 90.0 | 90.0 |
| 8-2-07 | WBBW07020148 | 6 | 2472 |  |  |  | 90.0 | 90.0 |


| 8-2-07 | WBBW07020149 | 6 | 2472 |  |  |  | 90.0 | 90.0 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 8-2-07 | WBBW07020150 | 48 | 441 |  |  |  | 90.0 | 90.0 |
| 8-2-07 | WBBW07020151 | 27 | 1081 | 6.0 | 15.0 | 50.0 | 90.0 | 161.0 |
| 8-2-07 | WBBW07020152 | 4 | 281 |  |  | / | 90.0 | 90.0 |
| 8-2-07 | WBBW07020153 | 2 | 824 |  |  |  | 90.0 | 90.0 |
| 8-2-07 | WBBW07020154 | 1 | 10.2 | 6.0 | 15.0 | 50.0 | 90.0 | 161.0 |
| 8-2-07 | WBBW07020155 | 1 | 430 | 563.0 | 15.0 | 50.0 | 90.0 | 718.0 |
| 8-2-07 | WBBW07020156 | 32 | 5134.6 |  |  |  | 90.0 | 90.0 |
| 8-2-07 | WBBW07020157 | 150 | 645 | 6.0 | 15.0 | 50.0 | 90.0 | 161.0 |
| 8-2-07 | WBBW07020158 | 39 | 10113 |  |  |  | 90.0 | 90.0 |
| 8-2-07 | WBBW07020159 | 12 | 2888.89 |  |  |  | 90.0 | 90.0 |
| 8-2-07 | WBBW07020160 | 3 | 1038.1 |  |  |  | 90.0 | 90.0 |
| 8-2-07 | WBBW07020161 | 1 | 50.8 |  |  |  | 90.0 | 90.0 |
| 8-2-07 | WBAW07020162 | 12 | 2888.89 |  |  |  | 90.0 | 90.0 |
| 8-2-07 | WBBW07020163 | 4 | 15.82 |  |  |  | 90.0 | 90.0 |
| 8-2-07 | WBBW07020164 | 4 | 15.82 |  |  |  | 90.0 | 90.0 |
| 8-2-07 | WBBW07020165 | 60 | 342.8 | 461.0 | 15.0 | 50.0 | 90.0 | 616.0 |
| 8-2-07 | WBBW07020166 | 65 | 543.4 |  |  |  | 90.0 | 90.0 |
| 8-2-07 | WBBW07020167 | 53 | 1038 |  |  |  | 90.0 | 90.0 |
| 9-2-07 | WBAW07020168 | 37 | 7902.5 |  |  |  | 90.0 | 90.0 |
| 9-2-07 | WBBW07020169 | 10 | 3749.6 |  |  |  | 90.0 | 90.0 |
| 9-2-07 | WBBW07020170 | 1 | 6.7 |  |  |  | 90.0 | 90.0 |
| 9-2-07 | WBBW07020171 | 4 | 2330 | 6.0 | 15.0 | 50.0 | 90.0 | 161.0 |
| 9-2-07 | WBBW07020172 | 1 | 444.92 |  |  |  | 90.0 | 90.0 |
| 9-2-07 | WBBW07020175 | 1 | 6.12 |  |  |  | 90.0 | 90.0 |
| 9-2-07 | WBBW07020176 | 1 | 6.12 |  |  |  | 90.0 | 90.0 |
| 9-2-07 | WBBW07020177 | 1 | 176.5 |  |  |  | 90.0 | 90.0 |
| 9-2-07 | WBBW07020178 | 95 | 773.16 |  |  |  | 90.0 | 90.0 |
| 9-2-07 | WBBW07020179 | 124 | 743.8 |  |  |  | 90.0 | 90.0 |
| 12-2-07 | WBBW07020180 | 4 | 557 |  |  |  | 90.0 | 90.0 |
| 12-2-07 | WBAW07020181 | 20 | 3712 |  |  |  | 90.0 | 90.0 |
| 12-2-07 | WBBW07020182 | 2 | 18.12 |  |  |  | 90.0 | 90.0 |
| 12-2-07 | WBBW07020183 | 3 | 950.67 |  |  |  | 90.0 | 90.0 |
| 12-2-07 | WBBW07020184 | 3 | 1236 |  |  |  | 90.0 | 90.0 |
| 12-2-07 | WBBW07020185 | 1 | 413 |  |  |  | 90.0 | 90.0 |
| 12-2-07 | WBBW07020186 | 1 | 413 | 6.0 | 15.0 | 50.0 | 90.0 | 161.0 |
| 12-2-07 | WBBW07020187 | 3 | 950.67 |  |  |  | 90.0 | 90.0 |
| 12-2-07 | WBBW07020188 | 3 | 1236 |  |  |  | 90.0 | 90.0 |
| 12-2-07 | WBBW07020189 | 10 | 3749.6 |  |  |  | 90.0 | 90.0 |
| 12-2-07 | WBBW07020190 | 14 | 5392 | 6.0 | 15.0 | 50.0 | 90.0 | 161.0 |
| 12-2-07 | WBBW07020191 | 13 | 69.2 | 6.0 | 15.0 | 50.0 | 90.0 | 161.0 |
| 12-2-07 | WBBW07020192 | 7 | 39.6 | 6.0 | 15.0 | 50.0 | 90.0 | 161.0 |
| 12-2-07 | WBBW07020193 | 3 | 594 |  |  |  | 90.0 | 90.0 |
| 12-2-07 | WBAW07020194 | 39 | 10129.9 |  |  |  | 90.0 | 90.0 |
| 12-2-07 | WBBW07020195 | 49 | 245.8 |  |  |  | 90.0 | 90.0 |
| 12-2-07 | WBBW07020196 | 21 | 445 |  |  |  | 90.0 | 90.0 |
| 12-2-07 | WBBW07020197 | 2 | 2.1 |  |  |  | 90.0 | 90.0 |
| 12-2-07 | WBBW07020198 | 10 | 130.1 |  |  |  | 90.0 | 90.0 |
| 12-2-07 | WBBW07020199 | 1 | 120.54 | 6.0 | 15.0 | 50.0 | 90.0 | 161.0 |
| 12-2-07 | WBBW07020200 | 3 | 190.4 | 6.0 | 15.0 | 50.0 | 90.0 | 161.0 |


| 12-2-07 | WBBW07020201 | 9 | 57.7 |  |  |  | 90.0 | 90.0 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 12-2-07 | WBBW07020202 | 4 | 2330 | 6.0 | 15.0 | 50.0 | 90.0 | 161.0 |
| 12-2-07 | WBBW07020203 | 2 | 12.32 |  |  |  | 90.0 | 90.0 |
| 12-2-07 | WBBW07020204 | 2 | 12.32 |  |  | / | 90.0 | 90.0 |
| 12-2-07 | WBBW07020205 | 95 | 738 |  |  |  | 90.0 | 90.0 |
| 12-2-07 | WBBW07020206 | 1 | 400 |  |  |  | 90.0 | 90.0 |
| 12-2-07 | WBBW07020207 | 9 | 57.7 |  |  |  | 90.0 | 90.0 |
| 13-2-07 | WBBW07020208 | 2 | 18.12 |  |  |  | 90.0 | 90.0 |
| 13-2-07 | WBBW07020209 | 2 | 197 |  |  |  | 90.0 | 90.0 |
| 13-2-07 | WBBW07020210 | 23 | 123.4 |  |  |  | 90.0 | 90.0 |
| 13-2-07 | WBBW07020211 | 25 | 217.5 |  |  |  | 90.0 | 90.0 |
| 13-2-07 | WBBW07020212 | 2 | 32 |  |  |  | 90.0 | 90.0 |
| 13-2-07 | WBBW07020214 | 2 | 430 | 6.0 | 15.0 | 50.0 | 90.0 | 161.0 |
| 13-2-07 | WBBW07020215 | 4 | 1340 |  |  |  | 90.0 | 90.0 |
| 13-2-07 | WBBW07020216 | 2 | 430 |  |  |  | 90.0 | 90.0 |
| 13-2-07 | WBBW07020217 | 5 | 2060 |  |  |  | 90.0 | 90.0 |
| 13-2-07 | WBBW07020218 | 5 | 2060 |  |  |  | 90.0 | 90.0 |
| 13-2-07 | WBAW07020219 | 20 | 3646 |  |  |  | 90.0 | 90.0 |
| 13-2-07 | WBAW07020220 | 1 | 1750 |  |  |  | 90.0 | 90.0 |
| 13-2-07 | WBBW07020222 | 2 | 831 |  |  |  | 90.0 | 90.0 |
| 13-2-07 | WBBW07020223 | 3 | 12.52 |  |  |  | 90.0 | 90.0 |
| 13-2-07 | WBBW07020224 | 3 | 12.52 |  |  |  | 90.0 | 90.0 |
| 13-2-07 | WBBW07020226 | 135 | 580.5 | 6.0 | 15.0 | 50.0 | 90.0 | 161.0 |
| 13-2-07 | WBBW07020227 | 4 | 1639.1 |  |  |  | 90.0 | 90.0 |
| 13-2-07 | WBBW07020228 | 5 | 24.1 |  |  |  | 90.0 | 90.0 |
| 14-2-07 | WBBW07020229 | 1 | 1 |  |  |  | 90.0 | 90.0 |
| 14-2-07 | WBBW07020230 | 8 | 42.3 | 6.0 | 15.0 | 50.0 | 90.0 | 161.0 |
| 14-2-07 | WBBW07020231 | 34 | 205.9 | 6.0 | 15.0 | 50.0 | 90.0 | 161.0 |
| 14-2-07 | WBBW07020232 | 2 | 169 |  |  |  | 90.0 | 90.0 |
| 14-2-07 | WBBW07020233 | 1 | 99 |  |  |  | 90.0 | 90.0 |
| 14-2-07 | WBBW07020234 | 3 | 52 |  |  |  | 90.0 | 90.0 |
| 14-2-07 | WBBW07020235 | 1 | 15.64 | 6.0 | 15.0 | 50.0 | 90.0 | 161.0 |
| 14-2-07 | WBBW07020236 | 5 | 2060 |  |  |  | 90.0 | 90.0 |
| 14-2-07 | WBBW07020237 | 5 | 2060 |  |  |  | 90.0 | 90.0 |
| 14-2-07 | WBBW07020238 | 24 | 117 |  |  |  | 90.0 | 90.0 |
| 14-2-07 | WBBW07020239 | 18 | 172.9 |  |  |  | 90.0 | 90.0 |
| 14-2-07 | WBBW07020240 | 25 | 27034 |  |  |  | 90.0 | 90.0 |
| 14-2-07 | WBBW07020241 | 1 | 99 |  |  |  | 90.0 | 90.0 |
| 14-2-07 | WBBW07020242 | 25 | 217.5 |  |  |  | 90.0 | 90.0 |
| 14-2-07 | WBBW07020243 | 12 | 132.2 |  |  |  | 90.0 | 90.0 |
| 14-2-07 | WBBW07020244 | 51 | 465.6 |  |  |  | 90.0 | 90.0 |
| 14-2-07 | WBBW07020245 | 11 | 1926.6 | 92.0 | 15.0 | 50.0 | 90.0 | 247.0 |
| 14-2-07 | WBBW07020246 | 1 | 22.2 | 6.0 | 15.0 | 50.0 | 90.0 | 161.0 |
| 14-2-07 | WBBW07020247 | 2 | 23 |  |  |  | 90.0 | 90.0 |
| 14-2-07 | WBBW07020248 | 80 | 1639 |  |  |  | 90.0 | 90.0 |
| 14-2-07 | WBBW07020249 | 2 | 316.3 |  |  |  | 90.0 | 90.0 |
| 14-2-07 | WBBW07020250 | 5 | 2060 |  |  |  | 90.0 | 90.0 |
| 14-2-07 | WBBW07020251 | 1 | 2.1 |  |  |  | 90.0 | 90.0 |
| 14-2-07 | WBBW07020252 | 8 | 3296 |  |  |  | 90.0 | 90.0 |
| 14-2-07 | WBBW07020253 | 1 | 5.89 |  |  |  | 90.0 | 90.0 |


| 15-2-07 | WBBW07020255 | 16 | 6609 | 6.0 | 15.0 | 50.0 | 90.0 | 161.0 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 15-2-07 | WBBW07020256 | 16 | 4548 | 6.0 | 15.0 | 50.0 | 90.0 | 161.0 |
| 15-2-07 | WBBW07020257 | 16 | 6559 |  |  |  | 90.0 | 90.0 |
| 15-2-07 | WBBW07020258 | 15 | 68 |  |  | / | 90.0 | 90.0 |
| 15-2-07 | WBBW07020259 | 53 | 244 |  |  |  | 90.0 | 90.0 |
| 15-2-07 | WBBW07020260 | 78 | 2693 | 6.0 | 15.0 | 50.0 | 90.0 | 161.0 |
| 15-2-07 | WBAW07020261 | 28 | 64.64 |  |  |  | 90.0 | 90.0 |
| 15-2-07 | WBBW07020262 | 2 | 32 |  |  |  | 90.0 | 90.0 |
| 15-2-07 | WBBW07020263 | 2 | 316.3 |  |  |  | 90.0 | 90.0 |
| 15-2-07 | WBBW07020264 | 4 | 1569.68 |  |  |  | 90.0 | 90.0 |
| 15-2-07 | WBBW07020265 | 11 | 4189 |  |  |  | 90.0 | 90.0 |
| 15-2-07 | WBBW07020266 | 1 | 5.89 |  |  |  | 90.0 | 90.0 |
| 15-2-07 | WBAW07020267 | 10 | 55.4 |  |  |  | 90.0 | 90.0 |
| 15-2-07 | WBBW07020268 | 20 | 9114 | 6.0 | 15.0 | 50.0 | 90.0 | 161.0 |
| 15-2-07 | WBBW07020269 | 20 | 7477 | 6.0 | 15.0 | 50.0 | 90.0 | 161.0 |
| 15-2-07 | WBBW07020270 | 32 | 29 | 6.0 | 15.0 | 50.0 | 90.0 | 161.0 |
| 15-2-07 | WBBW07020271 | 33 | 1273 |  |  |  | 90.0 | 90.0 |
| 16-2-07 | WBBW07020272 | 4 | 1648 |  |  |  | 90.0 | 90.0 |
| 16-2-07 | WBBW07020273 | 20 | 112.9 |  |  |  | 90.0 | 90.0 |
| 16-2-07 | WBBW07020274 | 2 |  |  |  |  | 90.0 | 90.0 |
| 16-2-07 | WBBW07020275 | 1 | 529.4 |  |  |  | 90.0 | 90.0 |
| 16-2-07 | WBBW07020276 | 41 | 659 |  |  |  | 90.0 | 90.0 |
| 16-2-07 | WBBW07020277 | 29 | 953 | 6.0 | 15.0 | 50.0 | 90.0 | 161.0 |
| 16-2-07 | WBBW07020278 | 11 | 4189 |  |  |  | 90.0 | 90.0 |
| 16-2-07 | WBBW07020279 | 1 | 529.4 |  |  |  | 90.0 | 90.0 |
| 16-2-07 | WBBW07020280 | 4 | 1570 |  |  |  | 90.0 | 90.0 |
| 16-2-07 | WBBW07020281 | 1 | 5.89 |  |  |  | 90.0 | 90.0 |
| 16-2-07 | WBBW07020282 | 4 | 594.55 |  |  |  | 90.0 | 90.0 |
| 16-2-07 | WBBW07020283 | 20 | 9419 | 6.0 | 15.0 | 50.0 | 90.0 | 161.0 |
| 16-2-07 | WBBW07020284 | 4 | 1570 |  |  |  | 90.0 | 90.0 |
| 25-2-07 | WBBW07020285 | 1 | 96 |  |  |  | 90.0 | 90.0 |
| 25-2-07 | WBBW07020286 | 2 | 201 |  |  |  | 90.0 | 90.0 |
| 25-2-07 | WBBW07020287 | 4 | 1339 |  |  |  | 90.0 | 90.0 |
| 25-2-07 | WBBW07020288 | 16 | 7903 |  |  |  | 90.0 | 90.0 |
| 25-2-07 | WBBW07020289 | 4 | 1339 |  |  |  | 90.0 | 90.0 |
| 25-2-07 | WBBW07020290 | 2 | 12 |  |  |  | 90.0 | 90.0 |
| 25-2-07 | WBBW07020291 | 5 | 808.02 |  |  |  | 90.0 | 90.0 |
| 25-2-07 | WBBW07020292 | 4 | 1648 |  |  |  | 90.0 | 90.0 |
| 25-2-07 | WBBW07020293 | 9 | 1227 |  |  |  | 90.0 | 90.0 |
| 25-2-07 | WBBW07020294 | 1 | 248.76 | 6.0 | 15.0 | 50.0 | 90.0 | 161.0 |
| 26-2-07 | WBBW07020295 | 1 | 73.96 | 6.0 | 15.0 | 50.0 | 90.0 | 161.0 |
| 26-2-07 | WBBW07020296 | 2 | 264 |  |  |  | 90.0 | 90.0 |
| 26-2-07 | WBBW07020297 | 14 | 2236 | 6.0 | 15.0 | 50.0 | 90.0 | 161.0 |
| 26-2-07 | WBBW07020299 | 60 | 808 |  |  |  | 90.0 | 90.0 |
| 26-2-07 | WBBW07020300 | 20 | 3636.2 | 1225.0 | 15.0 | 50.0 | 90.0 | 1380.0 |
| 26-2-07 | WBBW07020301 | 3 | 1419 | 6.0 | 15.0 | 50.0 | 90.0 | 161.0 |
| 26-2-07 | WBBW07020302 | 5 | 39.3 |  |  |  | 90.0 | 90.0 |
| 26-2-07 | WBBW07020303 | 4 | 47.7 |  |  |  | 90.0 | 90.0 |
| 26-2-07 | WBBW07020304 | 7 | 34.4 |  |  |  | 90.0 | 90.0 |
| 27-2-07 | WBBW07020306 | 1 | 38 |  |  |  | 90.0 | 90.0 |


| 27-2-07 | WBBW07020307 | 3 | 1460 | 6.0 | 15.0 | 50.0 | 90.0 |  | 161.0 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 27-2-07 | WBBW07020308 | 1 | 36.2 |  |  |  | 90.0 |  | 90.0 |
| 27-2-07 | WBBW07020309 | 1 | 128 |  |  |  | 90.0 |  | 90.0 |
| 27-2-07 | WBBW07020310 | 2 | 824 |  |  | / | 90.0 |  | 90.0 |
| 27-2-07 | WBBW07020311 | 2 | 824 |  |  |  | 90.0 |  | 90.0 |
| 27-2-07 | WBBW07020312 | 1 | 128 | 6.0 | 15.0 | 50.0 | 90.0 |  | 161.0 |
| 27-2-07 | WBBW07020313 | 32 | 537.6 |  |  |  | 90.0 |  | 90.0 |
| 27-2-07 | WBBW07020314 | 4 | 23.68 |  |  |  | 90.0 |  | 90.0 |
| 27-2-07 | WBBW07020315 | 14 | 2175 |  |  |  | 90.0 |  | 90.0 |
| 27-2-07 | WBBW07020316 | 16 | 2570 |  |  |  | 90.0 |  | 90.0 |
| 27-2-07 | WBBW07020317 | 5 | 1906.8 |  |  |  | 90.0 |  | 90.0 |
| 27-2-07 | WBBW07020318 | 9 | 87 |  |  |  | 90.0 |  | 90.0 |
| 27-2-07 | WBBW07020319 | 2 | 10 |  |  |  | 90.0 |  | 90.0 |
| 27-2-07 | WBBW07020320 | 176 | 976.2 |  |  |  | 90.0 |  | 90.0 |
| 27-2-07 | WBBW07020321 | 186 | 1314.6 |  |  |  | 90.0 |  | 90.0 |
| 28-2-07 | WBBW07020322 | 6 | 37 |  |  |  | 90.0 |  | 90.0 |
| 28-2-07 | WBBW07020323 | 3 | 166 |  |  |  | 90.0 |  | 90.0 |
| 28-2-07 | WBBW07020324 | 34 | 205.9 | 6.0 | 15.0 | 50.0 | 90.0 |  | 161.0 |
| 28-2-07 | WBBW07020325 | 3 | 1030 |  |  |  | 90.0 |  | 90.0 |
| 28-2-07 | WBBW07020326 | 2 | 24.71 |  |  |  | 90.0 |  | 90.0 |
| 28-2-07 | WBBW07020327 | 4 | 1293.6 |  |  |  | 90.0 |  | 90.0 |
| 28-2-07 | WBBW07020328 | 3 | 1030 |  |  |  | 90.0 |  | 90.0 |
| 28-2-07 | WBBW07020329 | 1 | 36.2 | 6.0 | 15.0 | 50.0 | 90.0 |  | 161.0 |
| 28-2-07 | WBBW07020330 | 76 | 959 |  |  |  | 90.0 |  | 90.0 |
| 28-2-07 | WBBW07020331 | 50 | 646 |  |  |  | 90.0 |  | 90.0 |
| 28-2-07 | WBBW07020332 | 5 | 1545.4 |  |  |  | 90.0 |  | 90.0 |
| 28-2-07 | WBBW07020333 | 13 | 5947 |  |  |  | 90.0 |  | 90.0 |
| 28-2-07 | WBBW07020334 | 3 | 1460 | 6.0 | 15.0 | 50.0 | 90.0 |  | 161.0 |
| 28-2-07 | WBBW07020335 | 360 | 10454 | 6.0 | 15.0 | 50.0 | 90.0 |  | 161.0 |
| 28-2-07 | WBBW07020336 | 50 | 814 |  |  |  | 90.0 |  | 90.0 |
| 28-2-07 | WBBW07020337 | 3 | 784.5 |  |  |  | 90.0 |  | 90.0 |
| 28-2-07 | WBBW07020338 | 2 | 12.36 |  |  |  | 90.0 |  | 90.0 |
| 28-2-07 | WBBW07020340 | 60 | 258 | 6.0 | 15.0 | 50.0 | 90.0 |  | 161.0 |
| 28-2-07 | WBBW07020341 | 2 | 18.5 |  |  |  | 90.0 |  | 90.0 |
| 28-2-07 | WBBW07020342 | 15 | 15296 |  |  |  | 90.0 |  | 90.0 |
|  |  |  |  |  |  |  |  | 100.0 | 100.0 |
|  |  |  |  |  |  |  |  | 100.0 | 100.0 |
|  |  |  |  |  |  |  |  | 100.0 | 100.0 |
|  |  |  |  |  |  |  |  | 100.0 | 100.0 |
| One Inspection Document |  |  |  |  |  |  |  | 200.0 | 200.0 |
| Total |  |  |  | 4759.0 | 840.0 | 2800.0 | 25470.0 | 600.0 | 34469.0 |


[^0]:    OZYM 6TYM

