



STANDARD AGREEMENT

This agreement is between

..... Xiaolei Han.....(Student(s)).

...Berit Irene Helgheim..... (Faculty Advisor at Molde University College),

... Rainpower Norge AS..... (Company/Institution),  
And Molde University College/MSc Logistics Program Coordinator, concerning the  
use of specifications and results reported in the Master's degree thesis in  
accordance with the study plan for the Master's degree program in Logistics at  
Molde University College.

1. The student will complete the work assigned for the Master's degree thesis in cooperation with the  
company/institution (Optional): Rainpower Norge AS.....

The title of the thesis is: Small buyer perspective on dependence in buy-supplier relationships and  
purchasing strategy: a case study

2. The student has copyrights to the thesis. Those copies of the thesis submitted for evaluation  
along with descriptions and models, such as computer software that is included as part of or as an  
attachment to the thesis, belongs to Molde University College. The thesis and its attachments can be  
used by the College for teaching and research purposes without charge. The thesis and its  
attachments must not be used for other purposes.

3. The student has the right to publish the thesis, or parts of it, as an independent study or as part of  
a larger work, or in popularized form in any publication.

4. The company/institution has the right to receive a copy of the thesis with attachments, and the  
College's evaluation of it. The company/institution will have three (3) months from the time the thesis  
is submitted to the College for censoring to determine whether a patent is possible and to apply for a  
patent for all or part of the results in the thesis. The specifications and results in the thesis can be  
used by the company/institution in its own activities.

5. An additional confidentiality agreement may be entered into between the parties, if the  
company/institution sees this as necessary.

6. Each part of the agreement should have one copy of the agreement. The final signature should be  
from the Program Coordinator/Dean validating the agreement.

Place..... Molde.....

Date of final signature..... 27/5-2013.....

Xiaolei Han  
Student(s)

Berit Irene Helgheim  
Faculty Advisor

Lan K Skagestad  
Company/Institution

Syvraal Haltnes  
Program Coordinator / Dean



**SUPPLEMENTARY AGREEMENT/CONFIDENTIALITY AGREEMENT**  
(Supplement to Point 5 of the Standard Agreement)

This agreement is between

.....Xiaolei Han.....(Student(s)).  
.....Berit Irene Helgheim..... (Faculty Advisor at Molde University College),  
.....Rainpower Norge AS..... (Company/Institution),

and Molde University College/MSc logistics Program Coordinator. This is a supplement to the Standard Agreement, which defines the use of specifications and results reported in a Master's degree thesis in accordance with the study plan for the Master's degree program in Logistics at Molde University College.

1. As stated in Point 5 of the Standard Agreement the parties named above agree to limit access to the Master's degree thesis for 5 Year(s) from the date of this agreement. The limit should be 1 to 5 years, for longer confidentiality periods, contact the program coordinator for a special agreement.
2. The reason for keeping the thesis results confidential is so that the company/institution can avoid giving away information that would give others a competitive advantage.
3. The thesis must be submitted to Molde University College. It will be kept in a secure room in the main archive at the College during the period agreed upon. The thesis can be borrowed during this period if a written request is submitted and the company/institution gives permission. Academic staff members can access the thesis after signing a declaration of secrecy. After the period of confidentiality is ended the thesis will be placed in the library for general use.
4. Four copies of this agreement must be signed so that each party will have a copy. The agreement is valid when it has been approved and signed by the program coordinator or Dean at Molde University College.
5. The confidentiality agreement does not exclude members of the academic staff from being present at the final oral presentation of the thesis.

Place Molde 23/5 2013 Date of last signature 27/05/2013

Xiaolei Han  
Student(s)

Berit Irene Helgheim  
Faculty Advisor

Folke K. Jørgensen  
Company/Institution

Agreement approved by:  
Berit Irene Helgheim  
Program Coordinator/Dean